



OTP Bank Plc.

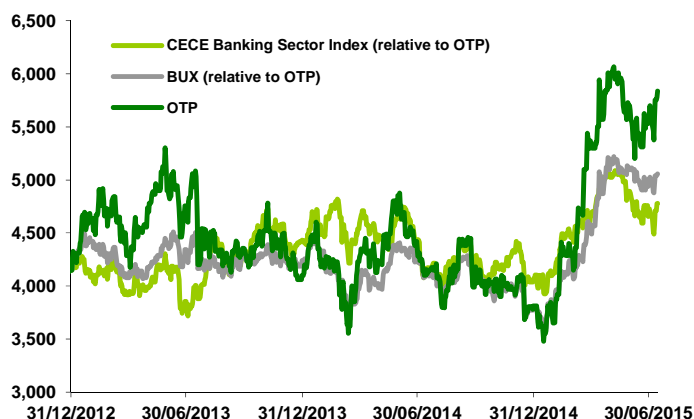
**Half-year Financial Report
First half 2015 result**

(English translation of the original report submitted
to the Budapest Stock Exchange)

Budapest, 14 August 2015

CONSOLIDATED FINANCIAL HIGHLIGHTS¹ AND SHARE DATA

| Main components of the Statement of recognised income in HUF million | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|---|------------------|------------------|--------------|------------------|------------------|------------------|-------------|--------------|
| Consolidated after tax profit | -147,283 | 40,141 | -127% | -153,146 | 1,913 | 38,228 | | -125% |
| Adjustments (total) | -221,551 | -28,794 | -87% | -192,103 | -26,416 | -2,378 | -91% | -99% |
| Consolidated adjusted after tax profit without the effect of adjustments | 74,268 | 68,936 | -7% | 38,956 | 28,329 | 40,606 | 43% | 4% |
| Pre-tax profit | 87,730 | 82,156 | -6% | 48,747 | 30,579 | 51,577 | 69% | 6% |
| Operating profit | 217,422 | 189,759 | -13% | 109,261 | 95,374 | 94,385 | -1% | -14% |
| Total income | 421,263 | 380,585 | -10% | 211,080 | 189,446 | 191,139 | 1% | -9% |
| Net interest income | 320,708 | 282,705 | -12% | 158,255 | 142,727 | 139,978 | -2% | -12% |
| Net fees and commissions | 83,523 | 81,191 | -3% | 41,482 | 37,293 | 43,898 | 18% | 6% |
| Other net non-interest income | 17,033 | 16,689 | -2% | 11,342 | 9,426 | 7,264 | -23% | -36% |
| Operating expenses | -203,842 | -190,826 | -6% | -101,819 | -94,071 | -96,755 | 3% | -5% |
| Total risk costs | -132,307 | -109,787 | -17% | -63,362 | -64,468 | -45,319 | -30% | -28% |
| One off items | 2,615 | 2,183 | -17% | 2,848 | -328 | 2,511 | -866% | -12% |
| Corporate taxes | -13,462 | -13,220 | -2% | -9,791 | -2,249 | -10,971 | 388% | 12% |
| Main components of balance sheet closing balances in HUF million | 2014 | 1H 2015 | YTD | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| Total assets | 10,971,052 | 10,761,079 | -2% | 10,354,841 | 10,714,446 | 10,761,079 | 0% | 4% |
| Total customer loans (net, FX adjusted) | 5,987,920 | 5,668,336 | -5% | 6,284,823 | 5,784,407 | 5,668,336 | -2% | -10% |
| Total customer loans (gross, FX adjusted) | 7,160,342 | 6,773,204 | -5% | 7,683,667 | 6,906,146 | 6,773,204 | -2% | -12% |
| Allowances for possible loan losses (FX adjusted) | -1,172,422 | -1,104,869 | -6% | -1,398,844 | -1,121,739 | -1,104,869 | -2% | -21% |
| Total customer deposits (FX adjusted) | 7,745,283 | 7,657,531 | -1% | 7,050,087 | 7,759,456 | 7,657,531 | -1% | 9% |
| Issued securities | 267,084 | 260,007 | -3% | 384,925 | 253,763 | 260,007 | 2% | -32% |
| Subordinated loans | 281,968 | 257,915 | -9% | 288,001 | 244,017 | 257,915 | 6% | -10% |
| Total shareholders' equity | 1,264,166 | 1,258,665 | 0% | 1,302,433 | 1,196,125 | 1,258,665 | 5% | -3% |
| Indicators based on one-off adjusted earnings % | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| ROE (from adjusted net earnings) | 10.7% | 11.0% | 0.4%p | 11.4% | 9.3% | 13.3% | 3.9%p | 1.9%p |
| ROA (from adjusted net earnings) | 1.4% | 1.3% | -0.2%p | 1.5% | 1.1% | 1.5% | 0.5%p | 0.0%p |
| Operating profit margin | 4.23% | 3.52% | -0.71%p | 4.28% | 3.57% | 3.53% | -0.04%p | -0.75%p |
| Total income margin | 8.19% | 7.06% | -1.13%p | 8.26% | 7.09% | 7.14% | 0.05%p | -1.12%p |
| Net interest margin | 6.24% | 5.25% | -0.99%p | 6.19% | 5.34% | 5.23% | -0.11%p | -0.97%p |
| Cost-to-asset ratio | 3.96% | 3.54% | -0.42%p | 3.99% | 3.52% | 3.61% | 0.10%p | -0.37%p |
| Cost/income ratio | 48.4% | 50.1% | 1.8%p | 48.2% | 49.7% | 50.6% | 1.0%p | 2.4%p |
| Risk cost to average gross loans | 3.51% | 3.15% | -0.37%p | 3.30% | 3.66% | 2.72% | -0.94%p | -0.58%p |
| Total risk cost-to-asset ratio | 2.57% | 2.04% | -0.54%p | 2.48% | 2.41% | 1.69% | -0.72%p | -0.79%p |
| Effective tax rate | 15.3% | 16.1% | 0.7%p | 20.1% | 7.4% | 21.3% | 13.9%p | 1.2%p |
| Net loan/(deposit+retail bond) ratio (FX adjusted) | 88% | 73% | -15%p | 88% | 74% | 73% | -1%p | -15%p |
| Capital adequacy ratio (consolidated, IFRS) - Basel3 | 17.8% | 16.4% | -1.3%p | 17.8% | 16.1% | 16.4% | 0.3%p | -1.3%p |
| Tier1 ratio - Basel3 | 14.2% | 13.3% | -0.8%p | 14.2% | 13.0% | 13.3% | 0.4%p | -0.8%p |
| Common Equity Tier 1 ('CET1') ratio - Basel3 | 14.2% | 13.3% | -0.8%p | 14.2% | 13.0% | 13.3% | 0.4%p | -0.8%p |
| Share Data | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| EPS diluted (HUF) (from unadjusted net earnings) | -551 | 151 | -127% | -573 | 8 | 145 | | -125% |
| EPS diluted (HUF) (from adjusted net earnings) | 278 | 258 | -7% | 146 | 106 | 154 | 45% | 5% |
| Closing price (HUF) | 4,348 | 5,600 | 29% | 4,348 | 5,304 | 5,600 | 6% | 29% |
| Highest closing price (HUF) | 4,875 | 6,065 | 24% | 4,875 | 5,440 | 6,065 | 11% | 24% |
| Lowest closing price (HUF) | 3,555 | 3,479 | -2% | 3,555 | 3,479 | 5,201 | 49% | 46% |
| Market Capitalization (EUR billion) | 3.9 | 5.0 | 27% | 3.9 | 5.0 | 5.0 | 0% | 27% |
| Book Value Per Share (HUF) | 4,652 | 4,495 | -3% | 4,652 | 4,272 | 4,495 | 5% | -3% |
| Tangible Book Value Per Share (HUF) | 4,044 | 3,898 | -4% | 4,044 | 3,703 | 3,898 | 5% | -4% |
| Price/Book Value | 0.9 | 1.2 | 33% | 0.9 | 1.2 | 1.2 | 0% | 33% |
| Price/Tangible Book Value | 1.1 | 1.4 | 34% | 1.1 | 1.4 | 1.4 | 0% | 34% |
| P/E (trailing, from accounting net earnings) | n/a | 18.4 | | n/a | n/a | 18.4 | | |
| P/E (trailing, from adjusted net earnings) | 9.6 | 13.9 | 45% | 9.6 | 13.4 | 13.9 | 4% | 45% |
| Average daily turnover (EUR million) | 17 | 19 | 9% | 18 | 21 | 17 | -19% | -4% |
| Average daily turnover (million share) | 1.2 | 1.2 | -4% | 1.2 | 1.5 | 0.9 | -38% | -24% |

SHARE PRICE PERFORMANCE

MOODY'S RATINGS

| | |
|---|-------------|
| OTP Bank Foreign currency long term deposits | Ba2 |
| OTP Mortgage Bank Covered mortgage bond | Baa2 |
| OTP Bank Russia Foreign currency long term deposits | Ba3 |

STANDARD & POOR'S RATING

| | |
|--|-----------|
| OTP Bank and OTP Mortgage Bank Long term credit rating | BB |
|--|-----------|

FITCH'S RATING

| | |
|---|-----------|
| OTP Bank Russia Long term credit rating | BB |
|---|-----------|

¹ Structural adjustments made on consolidated IFRS profit and loss statement together with the calculation methodology of adjusted indicators are detailed in the Supplementary data section of the Report.

HALF-YEAR FINANCIAL REPORT – OTP BANK'S RESULTS FOR FIRST HALF 2015

Half-year Financial Report for the first half 2015 results of OTP Bank Plc. has been prepared according to the 24/2008. (VIII.15.) PM resolution on the basis of its separate and consolidated condensed IFRS financial statements for 30 June 2015 or derived from that. At presentation of first half 2015 report of OTP Bank we applied International Financial Reporting Standards adopted by the European Union.

SUMMARY OF THE FIRST HALF AND SECOND QUARTER OF THE YEAR 2015

The first six months of 2015 were dominated by positive developments regarding the overall performance of the Hungarian economy. While the 2Q preliminary statistics are still not available, the Hungarian GDP grew by 3.4% y-o-y in 1Q. Due to the outstandingly strong trade balance by the end of March 2015 the current account surplus reached record levels with 6.8% of GDP. Simultaneously, the net financing capacity of the country (the current account balance + the capital balance which also incorporates the significant EU transfers) advanced to 10.8%. 2Q GDP components published so far also demonstrated promising data: the industrial production in June advanced by 6% y-o-y, whereas retail sales increased by 6.2%. During the April-June period the unemployment rate dropped to 6.9%, and the employment reached 4.2 million underpinning a 126 thousands increase y-o-y. During 1H the central bank continued cutting the base rate, at the end of June it stood at 1.5%. With a 15 bps rate cut on 21 July the policy rate hit the bottom at 1.35% and the National Bank of Hungary announced that it finished the series of rate cuts and loose monetary conditions will prevail for a longer period. The local property market enjoys a strong rebound: transactions grew by 40% y-o-y, and house building permits increased dynamically.

As a type of confidence building measure, the Hungarian Parliament approved the 2016 budget on 23 June; the key targets were as follows: 2.5% GDP growth, fiscal deficit at 2% of GDP, 1.6% average inflation. According to the plan by the end of 2016 public debt to GDP will shrink below 74%. Apart from the supportive macro developments it was equally important from the banks' point of view that the tax law (which is part of the budget) incorporated the banking tax reduction unconditionally, in its original form as agreed with EBRD.

With regards to other Group members the diverging trends that had shaped individual performance already from 2014 have continued. Apart from Ukraine and Russia the rest of CEE Group members witnessed either consolidating or improving macroeconomic conditions which manifested through decelerating portfolio deterioration, normalizing risk costs and even reviving lending activity in particular product segments.

In Ukraine and Russia very slow stabilization is experienced. While the overall Ukrainian macro performance remained disappointing – 1Q GDP fell by 15% y-o-y, thus the yearly contraction might pierce 10%; the average consumer price inflation exceeded 47% y-o-y in 1H 2015 – the local currency stabilized at 21 USD/UAH level (10% q-o-q UAH appreciation) thanks to the IMF agreement concluded in March and the Fund's continuous financial support. So far there is no record reached on the rescheduling of the sovereign debt, but some sort of debt reduction is quite a probable scenario. Provided it happens in an orchestrated way that will definitely improve the current government's macroeconomic manoeuvring room.

In Russia according to the government forecast the economy will contract by 2.6-2.8% in 2015; however this seems to be more optimistic than the market consensus. The weak 2Q data also suggest a longer period of recession in the economy and the lower oil price takes its toll, too. Inflation is expected to culminate at around 16% in July, afterwards a steady decline is forecasted which increases the likelihood of further rate cuts by the central bank. By the end of 2Q the base rate stood at 11.5% and on 31 July the CBR cut the rate by another 50 bps. The RUB was stable in 2Q and closed at 55.8 against the USD underpinning a moderate 3% RUB depreciation q-o-q.

Legislative acts and decisions affecting OTP Group's operation in Hungary

1) Modification of the banking tax

Following the approval of the Budget Act, on 24 June 2015 Act No. LXXXI of 2015 was announced (Modification of separate acts on taxation) which referred to the special tax on financial institutions, too.

Accordingly, the due amount is to be calculated from financial institutions' adjusted balance sheet total as at end-2014. The tax rate will remain the same (0.15% p.a.) up to HUF 50 billion tax base. Above that level the applicable rate (instead of 0.53% applied in 2015) will be 0.31% in 2016 and 0.21% in 2017 and 2018, but the due amount can't exceed the amount paid in 2015. As a result, in case of Hungarian Group members the special banking tax is calculated to be around HUF 21.5 billion in 2016 and HUF 15 billion in 2017 and 2018 respectively (before tax).

Furthermore, the Act stipulates an additional tax reduction opportunity for those financial institutions and financial companies who increased their corporate exposures (the scope of which is determined by the act). On a sector level the reductions can decrease the due levy by maximum HUF 10 billion (and by maximum 30% per taxpayer). Of that amount maximum HUF 3 billion might be deducted from the banking tax and maximum HUF 7 billion might be realized as an equalizing item through lowering the tax base. Only those financial institutions will be eligible for the HUF 7 billion tax reduction who managed to increase their corporate exposures between 2009 and 2014. Both the HUF 7 billion and HUF 3 billion tax reduction facilities will be allocated amongst the financial institutions based on how their corporate loan growth between 2009 and the end of the effective tax year compares to the overall sector level corporate portfolio growth according to the files of the Tax Authority. Thus the amount by which OTP may reduce its banking tax in 2016 depends on the corporate loan growth of its own and the sector and will be calculated according to data published by the Tax Authority.

2) Potential tax refund due to losses in Ukraine

In order to mitigate the negative impact of the Russian-Ukrainian conflict on the Hungarian banking sector, according to the Act No. XCII of 2003 part of provisions made for the Ukrainian subsidiary can be deducted from the 2015 tax obligation up to HUF 5 billion. OTP Bank submitted its tax reclaim to the Hungarian Tax Authority (NAV). NAV asked for a ruling in that particular case from the European Committee, the review is still in process. In case there will be a positive ruling, it will reduce the tax burden of OTP Bank by maximum HUF 5 billion, but this amount has not been booked in the current report.

3) Deposit Protection Fund, Investor Protection Fund, Special Quaestor Fund, Resolution Fund

On 3 July 2015 the Act on Credit Institutions and Financial Enterprises was amended, accordingly the upper cap of the normal annual contribution into the **Deposit Protection Fund** (OBA) was raised from 0.2% to 0.3% as a percentage of the insured deposit volumes. The annual amount of an extraordinary contribution can't exceed 0.5%, however OBA might specify even higher extraordinary fee with the approval of the Supervision. As for 2015 in case of OTP Group the annual contribution into OBA is expected to be around HUF 3.8 billion calculated with a rate of 0.14%. The due amount to be paid in 2016 will be probably set by the OBA in October/November 2015.

The normal annual fee into the **Investor Protection Fund** (Beva) to be paid by OTP Group in 2015 is HUF 441 million, in addition an extraordinary fee should be paid in with a similar amount (i.e. HUF 441 million). Currently the normal annual fee rate is 0.045% and the maximum rate is 0.3%. According to the Act No. LXXXV of 2015 the maximum amount of compensation will increase from EUR 20 thousands to EUR 100 thousands effective from 1 January 2016.

The same Act also stipulated that in case of those taxpayers who provided advance payment to the Special Fund for Quaestor Victims (**Special Quaestor Fund**), their unsettled claims towards the Fund can be deducted from the corporate tax in the year the Fund's closing balance of voluntary liquidation is approved. In case the due deduction exceeds the corporate tax burden, the bank might deduct the actual difference from the banking tax or from the contribution tax or from the financial transaction tax. If those deductions are still not sufficient to cover the difference, subsidiaries/affiliates of the taxpayer will be eligible to use it for their own tax deduction, or the difference can be deducted from next years' tax payments.

In case of OTP Group the annual payment into the **Resolution Fund** established in 2014 comprises HUF 2.3 billion in 2015; the contribution is to be paid in equal quarterly instalments.

4) Individual bankruptcy

With the aim of assisting insolvent mortgage debtors on 30 June 2015 the Parliament approved Act No. CV of 2015 on debt settlement procedure for private individuals. The Act will come into force on 1 September 2015. The participation in the scheme is voluntary; the technical details are yet to be finalized.

5) The process of the settlement related to consumer contracts

In 2Q 2015 the settlement with Merkantil and OTP Flat Lease clients has been completed. The amount of total refund to clients represented HUF 24.9 billion (of that HUF 21.9 billion for Merkantil clients). Gross volumes under the settlement represented HUF 115 billion (Merkantil: HUF 94 billion, OTP Flat Lease: HUF 21 billion). Furthermore, clients with FX lease contract were notified and their obligations were converted into HUF, as a result the amount of converted FX lease contracts reached HUF 18 billion after the conversion.

Regarding the converted FX mortgage loans in 1Q, clients had 91 days after receiving the notification letter for terminating the loan contract according to terms set in the law and another 90 days to complete the prepayment. Consequently, in case of OTP clients the termination deadline was early

August. Based on the already contracted volumes, by 31 July 2015 the volume of new refinancing contracts at OTP Bank reached HUF 2.6 billion, whereas the churn of own clients refinanced by other banks represented HUF 1 billion, as a result the balance was positive (HUF 1.6 billion). Furthermore prepayments from own or other resources comprised HUF 7 billion.

Consolidated earnings: HUF 68.9 billion adjusted after-tax profit in 1H, y-o-y declining operating income, lower net interest margin, stable DPD90+ ratio, improving coverage, strengthening capital position and liquidity

The 1H accounting after tax profit was HUF 40.1 billion versus HUF 147.3 billion loss in the corresponding period of last year. However, those periods are hard to be compared since adjustment items varied a lot.

As a result, in the Group's accounting result the 1H adjustments represented HUF -28.8 billion in total against HUF -221.6 billion in the base period. In 1Q 2015 those items represented HUF -26.4 billion, whereas in 2Q their magnitude melted to HUF -2.4 billion reasoned by the following factors:

- an impairment was booked in relation to the Ukrainian investment under Hungarian Accounting Standards. Though under IFRS it had no direct effect neither on the consolidated balance sheet nor on the P&L, there was a related positive tax shield of altogether HUF 2.7 billion that added to the Group's IFRS accounting profit;
- also, further provisions were made for the exposures toward Eastern Ukraine (HUF 1.1 billion after tax impact), but HUF 27 million was released in Crimea;
- the banking tax was paid only in Slovakia (HUF 183 million);
- in 2Q the actual and expected one-off impact of regulatory changes related to consumer contracts in Hungary had a negative impact in the amount of HUF 3.9 billion (after tax) stemming from the difference between the other risk cost made earlier based on a portfolio-based estimation and the de facto settlement-related losses, and from the more accurate calculation of deferred tax asset;
- The quarterly balance of those adjustments was supported by dividends and net cash transfers of HUF 72 million (1Q: HUF 2 million).

In 1H 2015 OTP Group posted HUF 68.9 billion adjusted after tax profit which underpins a y-o-y 7% decline against HUF 74.3 billion realized in the base period. The y-o-y decline is reasoned by lower operating income: the 10% drop in total income was only partially offset by lower operational expenses (-6%). Risk costs declined materially (-17% y-o-y). The tax burden remained practically unchanged

(HUF 13.2 billion). The adjusted before tax profit was HUF 82.2 billion in 1H (-6% y-o-y).

The Group realized HUF 40.6 billion adjusted profit after tax in 2Q underpinning a q-o-q 43% improvement. The marginal decline of operating income and the four times higher corporate tax burden was sufficiently counterbalanced by lower consolidated risk costs (-30% q-o-q). The q-o-q drop in the Russian and Ukrainian risk costs was the key factor. On one hand, a more accurate provisioning methodology was introduced in Russia in case of DPD365+ consumer loans. Accordingly, effective from May 2015 instead of the extremely conservative 100% provisioning the Bank took into consideration the expected recovery rates. As a result, the Russian risk cost declined and the net interest income improved, these two factors had a positive impact on 2Q earnings of HUF 4 billion before tax and HUF 3.2 billion after tax. On the other hand, the Ukrainian risk costs dropped significantly q-o-q on the back of the hryvnia appreciation.

For the rest of the year, however, the management expects higher risk costs in Ukraine compared to 2Q levels.

The effective corporate tax rate in 2Q was 21.3%. The q-o-q higher tax burden was mainly due to the negative tax shield effect of the revaluation of subsidiary investments at OTP Core, but also to q-o-q higher tax burden in Ukraine (the 1Q deferred tax asset at OTP Bank Ukraine also had a negative base effect).

One-off revenues in 1H decreased by 17%. No Lower Tier2 or Upper Tier2 elements were bought back in the first six months, nor in the base period. The 1H gain on treasury share swap agreement declined by 15% y-o-y.

The consolidated semi-annual total income without one-off revenue items moderated by 10% y-o-y, within that the net interest income contracted by 12% as a result of lower net interest revenues at OTP Core, Russia and Ukraine. The net fee and commission income dropped by 3% y-o-y. The other income line was also weaker (-2% y-o-y) due to lower securities gains and other non-interest results. Operating expenses declined by 6%, within that the 10% drop of personal expenses was material; in 2Q, however operating expenses grew by 3% q-o-q.

The consolidated 1H total income margin (7.06%) narrowed by 113 bps y-o-y and the net interest margin (5.25%) by 99 bps y-o-y respectively. In 2Q the income margin somewhat improved q-o-q, whereas the net interest margin (5.23%) eroded by 11 bps q-o-q.

The FX-adjusted consolidated loan portfolio contracted by 12% y-o-y and by 2% q-o-q. The erosion of the retail book was similar, whereas the large corporate portfolio decline was somewhat more moderate (-9% y-o-y, -1% q-o-q). Only the SME sector demonstrated growth: +2% y-o-y and +4% q-o-q mainly due to a good performance of

OTP Core. Within the Group the most remarkable loan growth was achieved in Romania and Serbia (22% and 8% respectively), the former is mainly the reflection of the acquisition.

The FX-adjusted deposit volumes declined by 1% q-o-q, but advanced dynamically on a yearly base (+9%). The volumes advanced by 7% y-o-y at OTP Core, by 15% y-o-y at DSK Bank and by 67% y-o-y in Romania (mainly explained by the acquisition). In Russia there was a moderate decrease (-1% y-o-y), in Ukraine deposits kept increasing (+2% y-o-y). The consolidated net loan to (deposit+retail bonds) ratio decreased further q-o-q to 73%.

The Group constantly enjoys strong liquidity position: by end of June the gross liquid reserves at OTP Core comprised EUR 7.1 billion equivalent. In 2Q there were neither new bond issuances, nor redemptions.

The DPD90+ ratio stood at 18.4% and demonstrated a stable picture in 2Q (-3.3 ppts y-o-y). The DPD90+ inflow was HUF 47.1 billion (adjusted by FX, write offs and loan sales) versus HUF 12.6 billion in 1Q. Apart from Russia and Ukraine the loan portfolio at other Group members hasn't deteriorated in a meaningful way. In Ukraine the deterioration slightly accelerated (FX adjusted DPD90+ formation without write-offs and sales in HUF billion: 1Q: 6.3, 2Q: 6.7), whereas in Russia new inflows reached new record (HUF 38.3 billion).

Consolidated risk costs in 1H comprised HUF 109.8 billion (-17% y-o-y). 2Q risk costs represented HUF 45.3 billion marking a 30% moderation q-o-q and 28% decline y-o-y. The provision coverage ratio of DPD90+ loans increased by 0.8 ppt q-o-q and reached 89.6%.

OTP Core: HUF 59 billion adjusted profit after tax in 1H with a decrease in operating income and substantially lower risk costs; 2Q net interest margin practically remained unchanged q-o-q, improving credit quality, higher DPD90+ coverage

The adjusted after tax profit of **OTP Core** (basic activity in Hungary) in 1H 2015 amounted to HUF 59.2 billion underpinning an 11% y-o-y decline. The pre-tax earnings dropped by 7%, respectively.

The key driver behind lower pre-tax profit in 1H was the weaker operating income (-12% y-o-y), as lower risk costs (-37% y-o-y) could only partially mitigate this setback. Total revenues eroded by 6%, within that the net interest income declined by 5% y-o-y as a result of the settlement with FX borrowers and conversion; on the top of that the eroding loan portfolio and the lower interest rate environment had a negative impact, too. 1H net interest margin (3.68%) eroded by 51 bps y-o-y. Net fee and commission income remained practically flat, whereas the other net non-interest income halved as a result of weak 1Q 2015 performance. It was

positive, that operating expenses moderated by 1% y-o-y.

The adjusted after-tax profit was HUF 29.8 billion in 2Q (+1% q-o-q). The operating income improved by 10% q-o-q, within that the moderate decline of net interest income was compensated by a q-o-q 20% stronger fee and commission income (supported by a base effect, but also by improving transactional turnover). Other non-interest income doubled due to stronger FX gains. Operating expenses increased by 3% q-o-q. Risk costs advanced by 41% in 2Q.

There was practically no new DPD90+ formation (without the effect of sales and write-offs in 2Q, thus the DPD90+ ratio kept declining (12.6%, -0.5 ppt q-o-q), its coverage further improved and reached 85.4% (+2.3 ppts q-o-q).

The FX-adjusted loan portfolio continued declining (-21% y-o-y and -2% q-o-q). The y-o-y dynamics were influenced by write-offs, the performing (DPD0-90) portfolio shrank by 13% on an annual base. Apart from the steady growth of SME volumes in 2Q (+8%) and the flat corporate book, all other categories suffered set-back q-o-q. The substantial erosion in the municipality book (-35% q-o-q) is reasoned by a prepayment by the State. Positive though, that both the volume of new mortgage application and disbursement showed a steady growth (+37% and +27% q-o-q). It is also encouraging that the performing mortgage book erosion decelerated q-o-q even without the negative 1Q volume impact of the settlement and conversion.

The deposit book grew by 7% y-o-y, but melted down by 2% q-o-q. Despite the steadily eroding deposit rates, retail volumes still increased in 2Q (+2%), but the corporate and municipality portfolio dropped by 9% respectively (the latter is reasoned by the seasonality of tax revenues). As a result, the net loan/(deposit + retail bond) ratio shrank to 51%.

Merkantil Group posted twice as high profit in 2Q (HUF 590 million) as in 1Q, thus the 1H net earnings without the effect of the banking tax and the settlement amounted to HUF 832 million. Compared to the loss of HUF 76 million in the base period the improvement is reasoned by the 19% stronger operating income and the moderation of risk costs (-24% y-o-y). The FX adjusted loan portfolio shrank by 3% q-o-q; the 8% decrease in car loans was mainly compensated by higher corporate volumes. Mainly as a result of the settlement process the DPD90+ ratio moderated q-o-q (from 13.9% to 10.2%), simultaneously its coverage increased massively (from 88.4% to 124.6%).

In 2Q **OTP Fund Management's** after-tax profit fell short of the previous quarter, still, the 1H net earnings represented HUF 2.4 billion underpinning a y-o-y 10% improvement. The semi-annual net fee income increased by 7%. Total assets under management reached HUF 1,624 billion, slightly decreasing q-o-q. The company maintained its

dominant market position (26.6%) despite a moderate erosion.

Foreign subsidiaries' 1H performance: significantly improving Bulgarian earnings, moderating losses in Ukraine and Russia, profitable operation at all other CEE subsidiaries

Against a loss of HUF 2.8 billion in 1Q, the 2Q profit contribution of foreign subsidiaries to the consolidated adjusted profit improved a lot (HUF 8.7 billion), mainly as a result of lower losses in Russia, whereas the Ukrainian subsidiary posted a positive result and all other CEE subsidiaries achieved q-o-q better profit (but Slovakia). Those changes off-set the q-o-q lower, but still strong 2Q profit at DSK Bank.

As for the 6 months contribution to the consolidated adjusted Group earnings, foreign banks made HUF 6 billion (-16% y-o-y). Individual weights changed significantly y-o-y: the Bulgarian profit improved a lot, the Ukrainian loss (adjusted for the Crimean and East Ukrainian provisions) somewhat moderated, the Russian loss more than doubled (including Touch Bank, too), whereas profits from other CEE banks grew by 10% y-o-y.

The **Bulgarian subsidiary** reached HUF 27.8 billion profit in 1H (+29% y-o-y) with HUF 10.2 billion in 2Q.

The operating income of the first six months improved remarkably, by 18% y-o-y. Within revenues both net interest income and net fees/commissions demonstrated excellent dynamics. Due to strong cost discipline 1H operating expenses remained practically flat. Risk costs decreased by 19% y-o-y, the DPD90+ portfolio coverage further improved (2015 1H: 91.1%, +1.5 ppts y-o-y, +3.4 ppts q-o-q). The DPD90+ ratio was 15.6% by the end of 2Q (-4.8 ppts y-o-y). In 2Q there was practically no FX-adjusted DPD90+ inflow.

The FX-adjusted loan portfolio marginally grew q-o-q (+0.4%), but dropped by 4% y-o-y. New originations in the cash loan, mortgage and corporate segments all demonstrated improving trends. Deposits expanded strongly y-o-y (+15%), as a result the net loan/deposit ratio dropped to 75% (-11 ppts y-o-y, FX-adjusted).

After the loss of HUF 11.4 billion in 1Q (incorporating the loss of Touch Bank, too), the **Russian subsidiary** posted a significantly smaller negative result in 2Q (HUF 4.2 billion), thus the cumulative 1H loss comprised HUF 15.6 billion. Adjusted for the Touch Bank effect, the 6M loss would be HUF 13.9 billion; the negative result is related to the operating expenses arising at the digital bank.

Given the volatility of HUF/RUB cross currency rates P&L and balance sheet dynamics in RUB terms can be materially different from those in HUF terms.

The size of the loss was shaped by the y-o-y eroding operating income (-40%) and lower risk costs

(-17%). The 36% drop in total income was partially eased by lower operating expenses (-30%). Altogether 61 branches were closed ytd, thus the overall banking network shrank to 137 units. Simultaneously the workforce was scaled back by around 1,000 people (without selling agents). The 1H net interest margin (15.26%) worsened by 335 bps y-o-y, however improved by almost 400 bps q-o-q in 2Q.

The portfolio deterioration is still material, FX-adjusted DPD90+ volume growth without sales and write-offs reached all-time highs in 2Q (HUF 38.3 billion in 2Q vs. HUF 32 billion in 1Q). The DPD90+ ratio reached 20.1% (+0.8 ppt q-o-q); its coverage declined to 111.2% as a result of lower risk costs. The q-o-q decline is reasoned by a more accurate provisioning methodology introduced in 2Q 2015.

The overall business activity remained cautious; as a result the performing FX-adjusted loan portfolio shrank by 12% q-o-q. Despite the higher q-o-q disbursements in consumer lending, it rather reflects the low base effect since credit card and cash loan originations were temporary suspended in the base period.

Deposit volumes decreased by 8% q-o-q in line with the moderate lending, the pace of reduction was similar both in the retail and corporate segment. The net loan/deposit ratio dropped to 100%.

Adjusted for the risk cost made in relation to the Crimean and East Ukrainian exposures the **Ukrainian subsidiary** posted almost 600 million profits in 2Q, thus the adjusted 1H negative result decreased to HUF 9.6 billion. In the Crimea the bank released a small provision, whereas in the Donetsk and Luhansk region it made addition provisions (HUF 1.1 billion impact (after tax)). Those items were booked amongst the consolidated adjustment items.

1H operating income dropped by 14% y-o-y; the substantial cost reduction (-38% y-o-y) could not offset the weaker total income (-24%). Both the net interest income and net fee and commission income eroded significantly as a result of the weak business activity. The strong 1H other net non-interest income was supported by an FX gain in 1Q. The 40% y-o-y erosion of net interest income is reasoned by a meltdown in performing loans (-33%) and also by eroding net interest margin (7.95%).

As for the lending activity, the bank remained very selective and cautious: new POS origination felt short of 1Q placements, while only a tiny amount of new cash loans were originated in 1H. As a result, the DPD0-90 loan book declined by 33% y-o-y and by 12% q-o-q. On the contrary, deposits kept growing (+2% y-o-y and +4% q-o-q). Consequently the net loan/deposit ratio dropped to its lowest level of 115% (-86 ppts y-o-y).

The quarterly DPD90+ formation was quite similar to 1Q and comprised HUF 6.7 billion versus HUF 6.3

billion in 1Q (adjusted for FX and sales and write-offs). The DPD90+ ratio grew to 54%, its coverage stood at 101.6%.

Due to the stabilization of hryvna (21 UAH/USD), 2Q risk costs were only the fraction of the previous quarter, whereas 1H risk costs moderated by 16% y-o-y.

In line with the moderate business activity the bank continued scaling back its distribution channels: in 2Q it closed down 5 branches (46 branches in total during the last twelve months), thus the remaining network by the end of June 2015 consisted of 86 units; the workforce was reduced by 25% q-o-q (including employed agents).

In 2Q the intragroup funding declined further and dropped by USD 50 million: by 30 June 2015 the outstanding balance comprised USD 500 million.

The **Romanian subsidiary** continued its profitable operation and posted HUF 723 million after tax profit in 2Q (+80% q-o-q), thus the 1H profit exceeded HUF 1.1 billion. Due to the consolidation of Banca Millennium in 1Q 2015 neither the quarterly, nor the yearly balance sheet and P&L developments can be compared.

Total 1H revenues improved by 31% y-o-y, but operating expenses grew even faster (+61%), as a result the operating income moderated by 8%. Risk cost increase was moderate (+5% y-o-y). The net interest margin tightened (1H 2015: 3.89%, 2Q: 3.47%). Since the bank was offering an interest spread reduction to its CHF mortgage borrowers, in 1H 2015 HUF 330 million interest revenue was forgone.

The FX-adjusted loan portfolio advanced by 22% y-o-y as a result of the acquisition and stagnated q-o-q. Within that the growth of the corporate book was more than twice as fast as that of the retail book. Deposit expanded by 67% y-o-y and by 2% q-o-q. As a result, the net loan/deposit ratio dropped by 53% y-o-y to 153%. The DPD90+ ratio improved by 2.2 ppts y-o-y and stood at 16.2% by the end of June. Its coverage (77.2%) also increased; the DPD90+ formation in 2Q halved.

After a stronger 2Q net profit of HUF 1.2 billion, the **Croatian subsidiary** posted HUF 1.3 billion in 1H 2015 (+160% y-o-y). The improving performance was due to stronger operating income (+25%) and a tax refund in 2Q. (Following the acquisition of Banco Popolare Croatia in 2014, OTP paid income tax even after the badwill, however this amount – in line with the relevant European legislation – was refunded. Together with some deferred tax the tax refund represented HUF 1.5 billion). The higher 2Q risk costs were reasoned by litigation costs related to the legal predecessor of the bank (HUF 1.4 billion other risk cost was booked, having an after tax impact of HUF 1.1 billion).

Since in January 2015 the Government ruled that CHF mortgages should be serviced for the following 12 months at a fixed FX rate level (6.39 HRK/CHF),

in 1H the bank forgone HUF 400 million revenues (through lower other non-interest income and interest income), mainly in 1Q.

The FX-adjusted loan portfolio advanced by 3% y-o-y and remained flat q-o-q. The overall portfolio quality somewhat worsened, the DPD90+ ratio increased to 13.6% (+0.5 ppt y-o-y), its coverage improved materially (66.8%, +8.7 ppts y-o-y).

With 2Q earnings (HUF 255 million) being around half of 1Q profit, the semi-annual net result of the **Slovakian subsidiary** reached almost HUF 0.7 billion underpinning a y-o-y 19% improvement. Operating income advanced by 10% y-o-y supported by good core revenues and contained operating expenses. Risk costs increased by 10%. The FX-adjusted loan portfolio grew by 3% y-o-y and by 2% q-o-q, respectively. Within that the consumer and SME book showed decent growth. New flows picked up mainly towards the SME sector. 1H net interest margin remained stable around 3.0%. The DPD90+ ratio moderated to 10.7% (-1.5 ppts y-o-y); its coverage increased to 60.8% (+2 ppts y-o-y).

The **Serbian subsidiary** remained profitable in 2Q, too, thus for the first six months it posted a profit of HUF 132 million. The operating income improved in 2Q and risk costs were significantly lower. The FX-adjusted loan portfolio advanced by 8% y-o-y (+1% q-o-q), within that corporate volumes increased by 14%. The DPD90+ ratio q-o-q remained almost unchanged (43.5%), its coverage somewhat declined (71.2%). The quarterly figures of the Serbian subsidiary do not contain the effect of the acquisition announced on 12 June 2015.

The **Montenegrin subsidiary** improved its quarterly earnings substantially (HUF 472 million); as a result it posted HUF 535 million after tax profit in 1H. The improving q-o-q performance was mainly due to better operating income, though lower risk costs played a role, too. The 1H operating income declined by 4%. The FX-adjusted loan portfolio shrank by 10% y-o-y and 1% q-o-q respectively. The retail portfolio, however already increased in 2Q (+1% q-o-q). The DPD90+ ratio increased in 2Q (41.2%), its coverage declined (82.2%).

Credit rating, shareholder structure

In 2Q the following changes affected the Group: on 15 May Standard & Poor's improved OTP Bank and OTP Mortgage Bank's outlook from stable to positive; their rating of „BB” remained unchanged. Furthermore, on 29 May 2015 Moody's upgraded OTP Bank's and OTP Mortgage Bank's long term HUF deposit rating from “Ba1” to “Baa3”, affirmed the long term FX deposit ratings and changed the outlook to stable. Also, on 3 July 2015 Moody's downgraded DSK Bank's unsolicited long term BGN rating from “Ba1” to Ba2”. On 20 July Moody's withdrew the solicited rating of OTP Bank Ukraine for its own business reasons.

Regarding the ownership structure of the bank, by 30 June 2015 five investors had more than 5% influence (beneficial ownership) in the Company, namely the Rahimkulov family (8.97%), MOL (the Hungarian Oil and Gas Company, 8.69%), the Groupama Group (8.33%), Lazard Group (5.11%) and the Hungarian National Asset Management Inc. (5.10%).

Consolidated and stand-alone capital adequacy ratio (in accordance with BASEL III)

By the end of June 2015 the consolidated Common Equity Tier 1 ratio was 13.3% underpinning a q-o-q 0.4 ppt improvement reasoned by the change in the revaluation reserves (due to the weakening of HUF against the major currencies).

OTP Bank's standalone Common Equity Tier1 ratio stood at 24.3% at the end of June 2015, implying a q-o-q increase of 9 ppts. The substantial

improvement was reasoned by two factors: the National Bank of Hungary (which also acts as a regulator) approved the incorporation of the profit in the actual period (HUF 56.4 billion in 1H 2015) into the regulatory capital. Furthermore, in accordance with CRR article 49 (paragraph 2 and 4) financial investments (subsidiary investments + subordinated loans that used to be deducted from the regulatory capital according to the Bank's practice), should not be deducted from the regulatory capital, but will be included in the risk weighted assets with a 150% risk weight being applied. Hadn't the Bank changed its methodology, the standalone CET1 would have been 16.9% at the end of 2Q. However, in the future the regulator may discretionary instruct the Bank for particular reasons to deduct those investments partially or entirely from the regulatory capital.

POST BALANCE SHEET EVENTS

Hungary

- On 16 July 2015 Moody's changed the outlook for Hungary's banking system to stable from negative.

Russia

- On 31 July 2015 the Russian Central Bank cut the policy rate by 50 bps to 11%.

Ukraine

- On 2 July 2015 Ukrainian parliament passed a law about the conversion of retail FX loans, which hasn't been signed by the president, thus the act didn't came into effect.
- On 20 July Moody's withdrawn OTP Bank Ukraine's ratings for its own business reasons.
- On 31 July IMF approved the disbursement of another USD 1.7 billion tranche within the financial package in an amount of USD 17.5 billion arranged in March 2015.

Bulgaria

- On 14 July 2015 Bulgaria's parliament ratified Dimitar Radev as the new central bank governor.

Croatia

- On 17 July 2015 S&P revised its outlook on Croatia from stable to negative and affirmed 'BB' long-term foreign and local currency sovereign credit rating.
- On 31 July 2015 Fitch revised its outlook on Croatia's long-term foreign and local currency Issuer Default Ratings (IDR) from stable to negative and affirmed the IDRs at 'BB' and 'BB+' respectively.

Slovakia

- On 31 July 2015 S&P raised Slovakia's long-term foreign and local currency sovereign credit to 'A+' from 'A'. The outlook is stable.

Serbia

- On 17 July 2015 S&P affirmed its long-term foreign and local currency sovereign credit ratings on Serbia at 'BB-', while keeping the negative outlook unchanged.

Montenegro

- On 27 July 2015 OTP Bank Plc announced that action for damages initiated by DOO VEKTRA JAKIC in the amount of EUR 80 million against OTP Bank Plc in Montenegro has been dismissed entirely at all instances and the courts decided in favour of OTP Bank Plc.

CONSOLIDATED AFTER TAX PROFIT BREAKDOWN BY SUBSIDIARIES (IFRS)2

| in HUF million | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|---|-----------------|----------------|--------------|-----------------|----------------|---------------|-------------|--------------|
| Consolidated after tax profit | -147,283 | 40,141 | -127% | -153,146 | 1,913 | 38,228 | | -125% |
| Adjustments (total) | -221,551 | -28,793 | -87% | -192,103 | -26,416 | -2,378 | -91% | -99% |
| Dividend and total net cash transfers (consolidated) | 59 | 76 | 29% | 114 | 2 | 72 | | -37% |
| Goodwill/investment impairment charges (after tax) | -11,597 | 2,701 | -123% | -11,597 | 0 | 2,701 | | -123% |
| Special tax on financial institutions (after corporate income tax) | -29,822 | -28,928 | -3% | -428 | -28,745 | -183 | -99% | -57% |
| Effect of acquisitions (after tax) | 4,077 | 1,550 | 0% | 4,077 | 1,550 | 0 | 0% | 0% |
| Actual and expected one-off impact of regulatory changes related to consumer contracts in Hungary (after tax) | -176,097 | 3,474 | -102% | -176,097 | 7,417 | -3,942 | -153% | -98% |
| Risk cost created toward Crimean exposures from 2Q 2014 (after tax) | -8,171 | 98 | -101% | -8,171 | 71 | 27 | -63% | -100% |
| Risk cost created toward exposures to Donetsk and Luhansk from 3Q 2014 (after tax) | 0 | -2,225 | | 0 | -1,172 | -1,053 | | -10% |
| Revaluation of reverse mortgage portfolio of OTP Life Annuity Ltd. simultaneous with regulatory changes (after tax) | 0 | -5,539 | | 0 | -5,539 | 0 | | -100% |
| Consolidated adjusted after tax profit without the effect of adjustments | 74,268 | 68,934 | -7% | 38,956 | 28,329 | 40,606 | 43% | 4% |
| Banks total without one-off items ¹ | 72,240 | 64,257 | -11% | 37,288 | 26,110 | 38,147 | 46% | 2% |
| OTP CORE (Hungary) ² | 66,661 | 59,210 | -11% | 32,715 | 29,388 | 29,822 | 1% | -9% |
| Corporate Centre (after tax) ³ | -1,168 | -1,276 | 9% | -656 | -231 | -1,046 | 353% | 59% |
| OTP Bank Russia ⁴ | -7,012 | -15,647 | 123% | -2,265 | -11,452 | -4,195 | -63% | 85% |
| OTP Bank Ukraine ⁵ | -11,175 | -9,598 | -14% | -3,718 | -10,184 | 586 | -106% | -116% |
| DSK Bank (Bulgaria) ⁶ | 21,566 | 27,761 | 29% | 10,280 | 17,605 | 10,156 | -42% | -1% |
| OBR (Romania) ⁷ | 1,676 | 1,124 | -33% | 654 | 402 | 723 | 80% | 10% |
| OTP banka Srbija (Serbia) ⁸ | 23 | 132 | 476% | -113 | 5 | 127 | | -213% |
| OBH (Croatia) ⁹ | 508 | 1,321 | 160% | 211 | 75 | 1,246 | | 490% |
| OBS (Slovakia) ¹⁰ | 584 | 694 | 19% | 196 | 439 | 255 | -42% | 30% |
| CKB (Montenegro) ¹¹ | 577 | 535 | -7% | -18 | 63 | 472 | 650% | |
| Leasing | 178 | 1,087 | 511% | 105 | 395 | 692 | 75% | 560% |
| Merkantil Bank + Car, adj. (Hungary) ¹² | -76 | 832 | -1197% | -50 | 242 | 590 | 144% | - |
| Foreign leasing companies (Croatia, Bulgaria, Romania) ¹³ | 254 | 255 | 0% | 155 | 152 | 102 | -33% | -34% |
| Asset Management | 2,239 | 1,708 | -24% | 1,077 | 1,437 | 271 | -81% | -75% |
| OTP Asset Management (Hungary) | 2,163 | 2,381 | 10% | 1,038 | 1,337 | 1,043 | -22% | 1% |
| Foreign Asset Management Companies (Ukraine, Romania, Bulgaria) ¹⁴ | 75 | -672 | -992% | 40 | 100 | -772 | -875% | - |
| Other Hungarian Subsidiaries | -1,315 | 779 | -159% | -232 | 166 | 613 | 271% | -364% |
| Other Foreign Subsidiaries (Slovakia, United Kingdom, Montenegro, Romania, Serbia, Belize) ¹⁵ | 107 | 109 | 1% | -37 | 35 | 73 | 106% | -296% |
| Eliminations | 824 | 995 | 21% | 760 | 186 | 809 | 336% | 7% |
| Total adjusted after tax profit of HUNGARIAN subsidiaries ¹⁶ | 67,089 | 62,920 | -6% | 33,574 | 31,088 | 31,832 | 2% | -5% |
| Total adjusted after tax profit of FOREIGN subsidiaries ¹⁷ | 7,183 | 6,015 | -16% | 5,387 | -2,760 | 8,774 | -418% | 63% |
| Share of foreign profit contribution, % | 10% | 9% | -1% | 14% | -10% | 22% | 31% | 8% |

² Relevant footnotes are in the Supplementary data section of the Report.

CONSOLIDATED AND SEPARATE, UNAUDITED IFRS REPORTS OF OTP BANK PLC.

CONSOLIDATED STATEMENT OF RECOGNIZED INCOME

| Main components of the Statement of recognized income in HUF million | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|---|-----------------|-----------------|--------------|-----------------|----------------|----------------|--------------|--------------|
| Consolidated after tax profit | -147,283 | 40,141 | -127% | -153,146 | 1,913 | 38,228 | | -125% |
| Adjustments (total) | -221,551 | -28,794 | -87% | -192,103 | -26,416 | -2,378 | -91% | -99% |
| Dividends and net cash transfers (after tax) | 59 | 74 | 26% | 114 | 2 | 72 | | -37% |
| Goodwill/investment impairment charges (after tax) | -11,597 | 2,701 | -123% | -11,597 | 0 | 2,701 | | -123% |
| Special tax on financial institutions (after corporate income tax) | -29,822 | -28,928 | -3% | -428 | -28,745 | -183 | -99% | -57% |
| Effect of acquisitions (after tax) | 4,077 | 1,550 | -62% | 4,077 | 1,550 | 0 | -100% | -100% |
| Actual and expected one-off impact of regulatory changes related to consumer contracts in Hungary (after tax) | -176,097 | 3,474 | -102% | -176,097 | 7,417 | -3,942 | -153% | -98% |
| Risk cost created toward Crimean exposures from 2Q 2014 (after tax) | -8,171 | 98 | -101% | -8,171 | 71 | 27 | -63% | -100% |
| Risk cost created toward exposures to Donetsk and Luhansk from 3Q 2014 (after tax) | 0 | -2,225 | | 0 | -1,172 | -1,053 | -10% | |
| Revaluation of reverse mortgage portfolio of OTP Life Annuity Ltd. simultaneous with regulatory changes (after tax) | 0 | -5,539 | | 0 | -5,539 | 0 | -100% | |
| Consolidated adjusted after tax profit without the effect of adjustments | 74,268 | 68,936 | -7% | 38,956 | 28,329 | 40,606 | 43% | 4% |
| Before tax profit | 87,730 | 82,156 | -6% | 48,747 | 30,579 | 51,577 | 69% | 6% |
| Operating profit | 217,422 | 189,759 | -13% | 109,261 | 95,374 | 94,385 | -1% | -14% |
| Total income | 421,263 | 380,585 | -10% | 211,080 | 189,446 | 191,139 | 1% | -9% |
| Net interest income | 320,708 | 282,705 | -12% | 158,255 | 142,727 | 139,978 | -2% | -12% |
| Net fees and commissions | 83,523 | 81,191 | -3% | 41,482 | 37,293 | 43,898 | 18% | 6% |
| Other net non-interest income | 17,033 | 16,689 | -2% | 11,342 | 9,426 | 7,264 | -23% | -36% |
| Foreign exchange result, net | 7,052 | 9,325 | 32% | 5,897 | 3,917 | 5,408 | 38% | -8% |
| Gain/loss on securities, net | 5,295 | 4,167 | -21% | 4,507 | 3,707 | 460 | -88% | -90% |
| Net other non-interest result | 4,685 | 3,198 | -32% | 938 | 1,802 | 1,396 | -23% | 49% |
| Operating expenses | -203,842 | -190,826 | -6% | -101,819 | -94,071 | -96,755 | 3% | -5% |
| Personnel expenses | -103,709 | -93,752 | -10% | -51,562 | -46,135 | -47,617 | 3% | -8% |
| Depreciation | -20,815 | -20,764 | 0% | -10,435 | -9,953 | -10,811 | 9% | 4% |
| Other expenses | -79,318 | -76,310 | -4% | -39,822 | -37,983 | -38,327 | 1% | -4% |
| Total risk costs | -132,307 | -109,787 | -17% | -63,362 | -64,468 | -45,319 | -30% | -28% |
| Provision for loan losses | -129,898 | -106,358 | -18% | -61,140 | -61,145 | -45,213 | -26% | -26% |
| Other provision | -2,409 | -3,429 | 42% | -2,222 | -3,323 | -106 | -97% | -95% |
| Total one-off items | 2,615 | 2,183 | -17% | 2,848 | -328 | 2,511 | -866% | -12% |
| Revaluation result of FX swaps at OTP Core ¹ | -749 | -679 | -9% | -454 | -679 | - | | |
| Gain on the repurchase of own Upper and Lower Tier2 Capital | 0 | 0 | | 0 | 0 | 0 | | |
| Result of the treasury share swap at OTP Core | 3,365 | 2,863 | -15% | 3,302 | 352 | 2,511 | 614% | -24% |
| Corporate taxes | -13,462 | -13,220 | -2% | -9,791 | -2,249 | -10,971 | 388% | 12% |
| INDICATORS (%) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| ROE (adjusted) | 10.7% | 11.0% | 0.4%p | 11.4% | 9.3% | 13.3% | 3.9%p | 1.9%p |
| ROA (adjusted) | 1.4% | 1.3% | -0.2%p | 1.5% | 1.1% | 1.5% | 0.5%p | 0.0%p |
| Operating profit margin | 4.23% | 3.52% | -0.71%p | 4.28% | 3.57% | 3.53% | -0.04%p | -0.75%p |
| Total income margin | 8.19% | 7.06% | -1.13%p | 8.26% | 7.09% | 7.14% | 0.05%p | -1.12%p |
| Net interest margin | 6.24% | 5.25% | -0.99%p | 6.19% | 5.34% | 5.23% | -0.11%p | -0.97%p |
| Net fee and commission margin | 1.62% | 1.51% | -0.12%p | 1.62% | 1.39% | 1.64% | 0.24%p | 0.02%p |
| Net other non-interest income margin | 0.33% | 0.31% | -0.02%p | 0.44% | 0.35% | 0.27% | -0.08%p | -0.17%p |
| Cost-to-asset ratio | 3.96% | 3.54% | -0.42%p | 3.99% | 3.52% | 3.61% | 0.10%p | -0.37%p |
| Cost/income ratio | 48.4% | 50.1% | 1.8%p | 48.2% | 49.7% | 50.6% | 1.0%p | 2.4%p |
| Risk cost for loan losses-to-average gross loans | 3.51% | 3.15% | -0.37%p | 3.30% | 3.66% | 2.72% | -0.94%p | -0.58%p |
| Risk cost for loan losses-to-average FX adjusted gross loans | 3.41% | 3.11% | -0.31%p | 3.22% | 3.56% | 2.68% | -0.88%p | -0.54%p |
| Total risk cost-to-asset ratio | 2.57% | 2.04% | -0.54%p | 2.48% | 2.41% | 1.69% | -0.72%p | -0.79%p |
| Effective tax rate | 15.3% | 16.1% | 0.7%p | 20.1% | 7.4% | 21.3% | 13.9%p | 1.2%p |
| Non-interest income/total income | 24% | 26% | 2%p | 25% | 25% | 27% | 2%p | 2%p |

HALF-YEAR FINANCIAL REPORT – FIRST HALF 2015 RESULT

| INDICATORS (%) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|--|-----------------|---------------|--------------|-----------------|----------------|---------------|--------------|--------------|
| EPS base (HUF) (from unadjusted net earnings) | -551 | 152 | -128% | -573 | 8 | 145 | | -125% |
| EPS diluted (HUF) (from unadjusted net earnings) | -551 | 151 | -127% | -573 | 8 | 145 | | -125% |
| EPS base (HUF) (from adjusted net earnings) | 278 | 258 | -7% | 146 | 106 | 154 | 45% | 5% |
| EPS diluted (HUF) (from adjusted net earnings) | 278 | 258 | -7% | 146 | 106 | 154 | 45% | 5% |
| Comprehensive Income Statement | | | | | | | | |
| Consolidated after tax profit | -147,283 | 40,141 | -127% | -153,147 | 1,913 | 38,228 | 1898% | -125% |
| Fair value adjustment of securities available-for-sale (recognised directly through equity) | 7,163 | -5,495 | -177% | 5,574 | 1,699 | -7,194 | -523% | -229% |
| Fair value adjustment of derivative financial instruments designated as cash-flow hedge | 263 | 0 | -100% | 132 | 0 | 0 | | -100% |
| Fair value adjustment of strategic open FX position hedging net investment in foreign operations | -3,375 | -85 | -97% | -841 | 3,944 | -4,029 | -202% | 379% |
| Foreign currency translation difference | -20,394 | 4,909 | -124% | 11,150 | -33,726 | 38,635 | -215% | 247% |
| Change of actuarial losses (IAS 19) | 0 | 0 | | 0 | 0 | 0 | | |
| Net comprehensive income | -163,626 | 39,470 | -124% | -137,132 | -26,170 | 65,640 | -351% | -148% |
| o/w Net comprehensive income attributable to equity holders | -163,611 | 39,502 | -124% | -137,338 | -26,067 | 65,569 | -352% | -148% |
| Net comprehensive income attributable to non-controlling interest | -15 | -32 | 113% | 206 | -103 | 71 | -169% | -66% |
| Average exchange rate of the HUF (in forint) | | | | | | | | |
| HUF/EUR | 307 | 307 | 0% | 306 | 309 | 306 | -1% | 0% |
| HUF/CHF | 251 | 292 | 16% | 251 | 289 | 294 | 2% | 17% |
| HUF/USD | 224 | 276 | 23% | 223 | 275 | 277 | 1% | 24% |

¹ From 2Q 2015 this item (booked within the net interest income of OTP Core from accounting point of view) is not shown separately among the one-off items, but on the net interest income line.

CONSOLIDATED BALANCE SHEET

| Main components of balance sheet in HUF million | 2Q 2014 | 4Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y | YTD |
|---|-------------------|-------------------|-------------------|-------------------|------------|-------------|------------|
| TOTAL ASSETS | 10,354,841 | 10,971,052 | 10,714,446 | 10,761,079 | 0% | 4% | -2% |
| Cash and amount due from banks | 515,206 | 2,307,633 | 2,305,973 | 1,998,651 | -13% | 288% | -13% |
| Placements with other banks | 291,708 | 281,006 | 214,115 | 237,271 | 11% | -19% | -16% |
| Financial assets at fair value | 298,059 | 289,276 | 307,340 | 289,035 | -6% | -3% | 0% |
| Securities available-for-sale | 1,586,797 | 839,153 | 936,231 | 948,611 | 1% | -40% | 13% |
| Net customer loans | 6,202,893 | 5,864,240 | 5,600,815 | 5,668,255 | 1% | -9% | -3% |
| Net customer loans (FX adjusted) | 6,284,823 | 5,987,920 | 5,784,407 | 5,668,336 | -2% | -10% | -5% |
| Gross customer loans | 7,567,590 | 6,993,325 | 6,680,788 | 6,773,123 | 1% | -10% | -3% |
| Gross customer loans (FX adjusted) | 7,683,667 | 7,160,342 | 6,906,146 | 6,773,204 | -2% | -12% | -5% |
| o/w Retail loans | 5,166,101 | 4,851,413 | 4,652,931 | 4,567,028 | -2% | -12% | -6% |
| Retail mortgage loans (incl. home equity) | 2,851,473 | 2,642,332 | 2,487,652 | 2,443,261 | -2% | -14% | -8% |
| Retail consumer loans | 1,819,091 | 1,727,260 | 1,682,579 | 1,620,550 | -4% | -11% | -6% |
| SME loans | 495,537 | 481,821 | 482,700 | 503,217 | 4% | 2% | 4% |
| Corporate loans | 2,190,819 | 1,999,413 | 1,949,832 | 1,911,198 | -2% | -13% | -4% |
| Loans to medium and large corporates | 1,983,784 | 1,881,029 | 1,827,056 | 1,809,274 | -1% | -9% | -4% |
| Municipal loans ¹ | 207,035 | 118,383 | 122,776 | 101,924 | -17% | -51% | -14% |
| Car financing loans | 255,598 | 248,081 | 242,159 | 225,418 | -7% | -12% | -9% |
| Bills and accrued interest receivables related to loans | 71,149 | 61,435 | 61,224 | 69,560 | 14% | -2% | 13% |
| Allowances for loan losses | -1,364,697 | -1,129,085 | -1,079,973 | -1,104,869 | 2% | -19% | -2% |
| Allowances for loan losses (FX adjusted) | -1,398,844 | -1,172,422 | -1,121,739 | -1,104,869 | -2% | -21% | -6% |
| Equity investments | 23,964 | 23,381 | 25,402 | 26,183 | 3% | 9% | 12% |
| Securities held-to-maturity | 740,243 | 709,369 | 660,948 | 908,820 | 38% | 23% | 28% |
| Premises, equipment and intangible assets, net | 400,431 | 365,161 | 362,061 | 366,451 | 1% | -8% | 0% |
| o/w Goodwill, net | 121,739 | 101,063 | 103,401 | 107,326 | 4% | -12% | 6% |
| Premises, equipment and other intangible assets, net | 278,692 | 264,098 | 258,661 | 259,125 | 0% | -7% | -2% |
| Other assets | 295,540 | 291,835 | 301,561 | 317,803 | 5% | 8% | 9% |

| Main components of balance sheet in HUF million | 2Q 2014 | 4Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y | YTD |
|---|-------------------|-------------------|-------------------|-------------------|------------|------------|------------|
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 10,354,841 | 10,971,052 | 10,714,446 | 10,761,079 | 0% | 4% | -2% |
| Liabilities to credit institutions and governments | 610,515 | 708,273 | 736,086 | 727,905 | -1% | 19% | 3% |
| Customer deposits | 7,046,610 | 7,673,479 | 7,567,531 | 7,657,531 | 1% | 9% | 0% |
| Customer deposits (FX adjusted) | 7,050,087 | 7,745,283 | 7,759,456 | 7,657,531 | -1% | 9% | -1% |
| o/w Retail deposits | 4,951,899 | 5,279,710 | 5,371,148 | 5,405,365 | 1% | 9% | 2% |
| Household deposits | 4,275,112 | 4,509,897 | 4,591,766 | 4,607,393 | 0% | 8% | 2% |
| SME deposits | 676,787 | 769,813 | 779,381 | 797,972 | 2% | 18% | 4% |
| Corporate deposits | 2,059,677 | 2,437,032 | 2,357,452 | 2,220,490 | -6% | 8% | -9% |
| Deposits to medium and large corporates | 1,687,889 | 2,037,122 | 1,822,011 | 1,778,516 | -2% | 5% | -13% |
| Municipal deposits | 371,788 | 399,910 | 535,441 | 441,973 | -17% | 19% | 11% |
| Accrued interest payable related to customer deposits | 38,511 | 28,541 | 30,856 | 31,677 | 3% | -18% | 11% |
| Issued securities | 384,925 | 267,084 | 253,763 | 260,007 | 2% | -32% | -3% |
| o/w Retail bonds | 61,383 | 60,815 | 56,285 | 62,711 | 11% | 2% | 3% |
| Issued securities without retail bonds | 323,542 | 206,269 | 197,478 | 197,295 | 0% | -39% | -4% |
| Other liabilities | 722,356 | 776,082 | 716,924 | 599,056 | -16% | -17% | -23% |
| Subordinated bonds and loans | 288,001 | 281,968 | 244,017 | 257,915 | 6% | -10% | -9% |
| Total shareholders' equity | 1,302,433 | 1,264,166 | 1,196,125 | 1,258,665 | 5% | -3% | 0% |
| Indicators | 2014 2Q | 2014 4Q | 2015 1Q | 2015 2Q | Q/Q | Y/Y | YTD |
| Loan/deposit ratio (FX adjusted) | 109% | 92% | 89% | 88% | -1%p | -21%p | -4%p |
| Net loan/(deposit + retail bond) ratio (FX adjusted) | 88% | 76% | 74% | 73% | -1%p | -15%p | -3%p |
| 90+ days past due loan volume | 1,622,194 | 1,339,213 | 1,216,070 | 1,232,546 | 1% | -24% | -8% |
| 90+ days past due loans/gross customer loans | 21.6% | 19.3% | 18.4% | 18.4% | 0.0%p | -3.3%p | -0.9%p |
| Total provisions/90+ days past due loans | 84.1% | 84.3% | 88.8% | 89.6% | 0.8%p | 5.5%p | 5.3%p |
| Consolidated capital adequacy - Basel3 | 2014 2Q | 2014 4Q | 2015 1Q | 2015 2Q | Q/Q | Y/Y | YTD |
| Capital adequacy ratio (consolidated, IFRS) | 17.8% | 17.5% | 16.1% | 16.4% | 0.3%p | -1.3%p | -1.1%p |
| Tier1 ratio | 14.2% | 14.1% | 13.0% | 13.3% | 0.4%p | -0.8%p | -0.8%p |
| Common Equity Tier 1 ("CET1") capital ratio | 14.2% | 14.1% | 13.0% | 13.3% | 0.4%p | -0.8%p | -0.8%p |
| Regulatory capital (consolidated) | 1,253,440 | 1,201,874 | 1,110,492 | 1,128,886 | 2% | -10% | -6% |
| o/w Tier1 Capital | 1,000,435 | 969,935 | 895,949 | 916,484 | 2% | -8% | -6% |
| o/w Common Equity Tier 1 capital | 1,000,435 | 969,935 | 895,949 | 916,484 | 2% | -8% | -6% |
| Tier2 Capital | 253,005 | 231,939 | 214,542 | 212,402 | -1% | -16% | -8% |
| o/w Hybrid Tier2 | 99,074 | 96,019 | 94,559 | 95,118 | 1% | -4% | -1% |
| Consolidated risk weighted assets (RWA) (Credit&Market&Operational risk) | 7,060,896 | 6,859,439 | 6,894,550 | 6,867,516 | 0% | -3% | 0% |
| o/w RWA (Credit risk) | 5,897,175 | 5,625,902 | 5,506,573 | 5,575,266 | 1% | -5% | -1% |
| RWA (Market & Operational risk) | 1,163,721 | 1,233,537 | 1,387,977 | 1,292,250 | -7% | 11% | 5% |
| Closing exchange rate of the HUF (in forint) | 2014 2Q | 2014 4Q | 2015 1Q | 2015 2Q | Q/Q | Y/Y | YTD |
| HUF/EUR | 310 | 315 | 299 | 315 | 5% | 2% | 0% |
| HUF/CHF | 255 | 262 | 286 | 304 | 6% | 19% | 16% |
| HUF/USD | 227 | 259 | 279 | 283 | 1% | 24% | 9% |

¹ As of 30 June 2015 on consolidated level out of HUF 102 billion exposure to municipalities the exposure to the Hungarian State amounted to HUF 8 billion.

OTP BANK'S HUNGARIAN CORE BUSINESS

OTP Core Statement of recognized income:

| Main components of the Statement of recognised income in HUF million | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|--|---------|---------|---------|---------|---------|---------|--------|---------|
| After tax profit without the effect of adjustments | 66,661 | 59,210 | -11% | 32,715 | 29,388 | 29,822 | 1% | -9% |
| Corporate income tax | -15,216 | -16,539 | 9% | -9,090 | -5,932 | -10,608 | 79% | 17% |
| Pre-tax profit | 81,877 | 75,749 | -7% | 41,804 | 35,319 | 40,430 | 14% | -3% |
| Operating profit | 94,624 | 83,263 | -12% | 47,957 | 39,667 | 43,596 | 10% | -9% |
| Total income | 190,904 | 178,829 | -6% | 96,540 | 86,691 | 92,138 | 6% | -5% |
| Net interest income | 133,228 | 126,666 | -5% | 66,869 | 63,776 | 62,890 | -1% | -6% |
| Net fees and commissions | 47,518 | 46,963 | -1% | 23,553 | 21,344 | 25,619 | 20% | 9% |
| Other net non-interest income | 10,159 | 5,200 | -49% | 6,118 | 1,571 | 3,629 | 131% | -41% |
| Operating expenses | -96,280 | -95,566 | -1% | -48,584 | -47,025 | -48,542 | 3% | 0% |
| Total risk costs | -15,363 | -9,697 | -37% | -9,001 | -4,019 | -5,678 | 41% | -37% |
| Provisions for possible loan losses | -14,051 | -7,752 | -45% | -7,565 | -1,007 | -6,744 | 569% | -11% |
| Other provisions | -1,312 | -1,946 | 48% | -1,436 | -3,012 | 1,066 | -135% | -174% |
| Total one-off items | 2,615 | 2,183 | -17% | 2,848 | -328 | 2,511 | -866% | -12% |
| Revaluation result of FX swaps ³ | -749 | -679 | -9% | -454 | -679 | - | 0% | 0% |
| Gain on the repurchase of own Upper and Lower Tier2 Capital | 0 | 0 | 0% | 0 | 0 | 0 | 0% | 0% |
| Revaluation result of the treasury share swap agreement | 3,365 | 2,863 | -15% | 3,302 | 352 | 2,511 | 614% | -24% |
| Revenues by Business Lines | | | | | | | | |
| RETAIL | | | | | | | | |
| Total income | 141,773 | 135,190 | -5% | 70,497 | 68,033 | 67,156 | -1% | -5% |
| Net interest income | 100,175 | 92,822 | -7% | 48,874 | 48,342 | 44,480 | -8% | -9% |
| Net fees and commissions | 39,894 | 40,771 | 2% | 20,797 | 18,912 | 21,859 | 16% | 5% |
| Other net non-interest income | 1,705 | 1,597 | -6% | 827 | 780 | 817 | 5% | -1% |
| CORPORATE | | | | | | | | |
| Total income | 25,739 | 21,650 | -16% | 11,459 | 10,940 | 10,710 | -2% | -7% |
| Net interest income | 17,382 | 13,989 | -20% | 8,102 | 7,272 | 6,717 | -8% | -17% |
| Net fees and commissions | 7,859 | 7,194 | -8% | 3,115 | 3,440 | 3,754 | 9% | 21% |
| Other net non-interest income | 498 | 467 | -6% | 242 | 228 | 239 | 5% | -1% |
| Treasury ALM | | | | | | | | |
| Total income | 22,092 | 21,917 | -1% | 13,897 | 7,487 | 14,430 | 93% | 4% |
| Net interest income | 15,671 | 19,855 | 27% | 9,893 | 8,163 | 11,692 | 43% | 18% |
| Net fees and commissions | -235 | -1,002 | 327% | -359 | -1,008 | 6 | -101% | -102% |
| Other net non-interest income | 6,656 | 3,064 | -54% | 4,363 | 332 | 2,732 | 723% | -37% |
| Indicators (%) | | | | | | | | |
| ROE | 11.6% | 10.1% | -1.5%p | 11.6% | 10.2% | 10.3% | 0.2%p | -1.2%p |
| ROA | 2.1% | 1.7% | -0.4%p | 2.1% | 1.7% | 1.8% | 0.1%p | -0.3%p |
| Operating profit margin (operating profit / avg. total assets) | 3.0% | 2.4% | -0.6%p | 3.0% | 2.3% | 2.6% | 0.3%p | -0.5%p |
| Total income margin | 6.01% | 5.20% | -0.81%p | 6.10% | 5.01% | 5.42% | 0.41%p | -0.68%p |
| Net interest margin | 4.20% | 3.68% | -0.51%p | 4.22% | 3.69% | 3.70% | 0.01%p | -0.52%p |
| Net fee and commission margin | 1.50% | 1.37% | -0.13%p | 1.49% | 1.23% | 1.51% | 0.27%p | 0.02%p |
| Net other non-interest income margin | 0.32% | 0.15% | -0.17%p | 0.39% | 0.09% | 0.21% | 0.12%p | -0.17%p |
| Operating costs to total assets ratio | 3.0% | 2.8% | -0.3%p | 3.1% | 2.7% | 2.9% | 0.1%p | -0.2%p |
| Cost/income ratio | 50.4% | 53.4% | 3.0%p | 50.3% | 54.2% | 52.7% | -1.6%p | 2.4%p |
| Cost of risk/average gross loans | 0.94% | 0.60% | -0.35%p | 1.02% | 0.16% | 1.09% | 0.93%p | 0.07%p |
| Cost of risk/average gross loans (FX adjusted) | 0.89% | 0.60% | -0.29%p | 0.96% | 0.15% | 1.08% | 0.93%p | 0.12%p |
| Effective tax rate | 18.6% | 21.8% | 3.3%p | 21.7% | 16.8% | 26.2% | 9.4%p | 4.5%p |

³ From 2Q 2015 this item (booked within the net interest income of OTP Core from accounting point of view) is not shown separately among the one-off items, but on the net interest income line.

- **With a HUF 29.8 billion adjusted profit in 2Q 2015 (+1% q-o-q, -9% y-o-y) OTP Core posted HUF 59.2 billion result in 1H (-11% y-o-y)**
- **The operating profit without one-offs increased by 10% q-o-q mainly due to higher fee and commission income (+20% q-o-q) and better other non-interest income**
- **1H risk costs rate reached 60 bps, the DPD90+ ratio declined due to write offs, its coverage improved**
- **The micro and small enterprise loan portfolio expanded further (+8% q-o-q), however the FX-adjusted total gross loan portfolio decreased as a result of the eroding mortgage book and prepayment of municipal loans**

P&L developments

The actual and expected one-off impact of regulatory changes related to consumer contracts was eliminated from OTP Core's P&L. This impact was booked among the adjustment items on consolidated level.

Without the effect of adjustment items⁴ OTP Core posted a net profit of HUF 59.2 billion in 1H 2015, underpinning an 11% y-o-y decrease. The 2Q profit remained stable compared to 1Q earnings, but fell short of the 2Q 2014 result (-9% y-o-y).

Both the semi-annual and quarterly dynamics of after tax profit were influenced by the increase in the corporate tax burden (2015 1H: +9% y-o-y, 2Q: +79% q-o-q, +17% y-o-y). The higher effective tax rate was induced by the tax shield effect of the revaluation of subsidiary investments due to HUF volatility (additional corporate tax in HUF billion: 1H 2015: 1.3, of which 4.3 in 2Q versus a tax savings of HUF 1.4 billion in 1H 2014).

The y-o-y lower pre-tax profit (-7%) was due to weaker income stream (-6%) that was partially off-set by lower operating expenses (-1%) and materially declining risk costs (-37%).

Within the semi-annual total income, the net interest income dropped by 5% y-o-y (HUF -6.6 billion) reasoned mainly by the impact of the settlement and conversion, but the low and even declining interest rate environment took its toll, too. As a result of the settlement the DPD0-90 portfolio further declined and the applicable interest rates shrank due to regulatory changes. On the top of that, funding costs somewhat elevated after the conversion of FX mortgage loans into HUF, and the repayment of FX mortgage loans at fixed FX rates before the

conversion. On the other hand, the abolishment of the FX mortgage protection scheme had a positive impact on the y-o-y dynamics of net interest income. While in 2014 the total yearly impact was booked in 1Q (HUF 2.8 billion), in 2015 the total negative impact was only HUF 0.2 billion booked in January 2015.

1H net fee and commission income marginally declined y-o-y (-1%). The cumulated other net non-interest income suffered a significant set-back y-o-y reasoned by a weak 1Q result. In 2Q, however this income line improved (+131% q-o-q) due to strong FX gains.

Total income in 2Q increased by 6% q-o-q. The treasury share swap result shown within one-off items reached HUF 2.5 billion in 2Q.

The q-o-q weaker net interest income was the reflection of lower performing loan portfolio (-1% q-o-q), but also the declining rate environment which negatively affected the deposit margins (the quarterly average base rate melted by 0.3 ppt q-o-q).

2Q net fee and commission income demonstrated a 20% q-o-q growth (+9% y-o-y). The strong performance is partially reasoned by a base effect: the financial transaction tax on card transactions for the whole year was booked in 1Q 2015 in the amount of HUF 1.6 billion. On the other hand, due to the higher turnover elevating merchant commission income and the seasonally stronger ATM and POS transactions beefed up card related fees by another HUF 1.6 billion. Deposit- and cash-transaction related revenues were also higher q-o-q by HUF 1.0 billion, which was partly offset by the quarterly increase of the financial transaction tax.

1H operating expenses declined by 1% y-o-y, despite the higher contribution paid into the National Deposit Insurance Fund (the contribution fee was raised from 2H 2014) and also by fees paid into the Resolution Fund established in 4Q 2014. Furthermore, the costs related to the settlement and conversion in 1H 2015 also added to the expenses. The quarterly deposit insurance fee grew by HUF 0.5 billion q-o-q and by 0.2 billion y-o-y, whereas the Investor Protection Fund contribution increased by 0.2 HUF billion both in yearly and quarterly comparison. The Resolution Fund contribution in 2Q remained the same as in 1Q, i.e. HUF 0.6 billion. As a total, the amount of different contributions paid in 1H 2015 increased by HUF 1.8 billion y-o-y. In connection with the settlement and conversion additional technical expenses (postal costs, extra wages, expert fees, etc.) comprised HUF 0.5 billion in 1H. Compared to the base period the Bank managed to save costs in personnel expenses, amortization and deductible taxes.

1H risk costs dropped significantly y-o-y (-37%), as a result semi-annual risk cost rate was 0.6%. In 2Q risk costs comprised HUF 5.7 billion which is in line

⁴ Special tax on financial institutions, dividends and net cash transfers, goodwill impairment charges, actual and expected one-off impact of regulatory changes related to consumer contracts.

with the management's consistently and steadily conservative and prudent provisioning practices.

The FX-adjusted DPD90+ volume increase (without write-offs and sales) was only HUF 0.4 billion in 2Q; the ytd volume change (HUF -38.7 billion) was caused mainly by the one-off effect of the settlement and conversion. The DPD90+ ratio melted down to

12.6% (-0.5 ppt q-o-q and -6.8 ppts y-o-y). The improvement of the DPD90+ ratio was supported by write offs and sales, too. The provision coverage ratio increased by 5.8 ppts y-o-y to 85.4% (+2.3 ppts q-o-q) partly as a reflection of the settlement.

Main components of OTP Core's Statement of financial position:

| Main components of balance sheet closing balances in HUF mn | 2Q 2014 | 4Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y | YTD |
|---|------------------|------------------|------------------|------------------|--------------|--------------|-------------|
| Total Assets | 6,348,331 | 7,127,611 | 6,895,929 | 6,736,125 | -2% | 6% | -5% |
| Net customer loans | 2,515,292 | 2,384,193 | 2,222,887 | 2,210,810 | -1% | -12% | -7% |
| Net customer loans (FX adjusted) | 2,626,764 | 2,394,284 | 2,240,222 | 2,210,810 | -1% | -16% | -10% |
| Gross customer loans | 2,973,552 | 2,753,425 | 2,494,135 | 2,477,006 | -1% | -17% | -10% |
| Gross customer loans (FX adjusted) | 3,125,880 | 2,770,848 | 2,516,665 | 2,477,006 | -2% | -21% | -14% |
| Retail loans | 2,125,764 | 1,943,720 | 1,729,631 | 1,706,499 | -1% | -20% | -16% |
| Retail mortgage loans (incl. home equity) | 1,582,658 | 1,428,303 | 1,225,058 | 1,202,340 | -2% | -24% | -21% |
| Retail consumer loans | 414,094 | 385,918 | 374,379 | 363,874 | -3% | -12% | -6% |
| SME loans | 129,011 | 129,499 | 130,194 | 140,284 | 8% | 9% | 8% |
| Corporate loans | 1,000,117 | 827,127 | 787,034 | 770,507 | -2% | -23% | -7% |
| Loans to medium and large corporates | 852,124 | 776,240 | 736,571 | 737,485 | 0% | -13% | -5% |
| Municipal loans ¹ | 147,993 | 50,887 | 50,464 | 33,022 | -35% | -78% | -35% |
| Provisions | -458,260 | -369,232 | -271,249 | -266,196 | -2% | -42% | -28% |
| Provisions (FX adjusted) | -499,117 | -376,564 | -276,444 | -266,196 | -4% | -47% | -33% |
| Deposits from customers + retail bonds | 3,968,978 | 4,459,304 | 4,377,783 | 4,309,168 | -2% | 9% | -3% |
| Deposits from customers + retail bonds (FX adjusted) | 4,021,137 | 4,475,854 | 4,407,504 | 4,309,168 | -2% | 7% | -4% |
| Retail deposits + retail bonds | 2,367,401 | 2,547,388 | 2,586,260 | 2,650,095 | 2% | 12% | 4% |
| Household deposits + retail bonds | 2,008,481 | 2,135,384 | 2,162,596 | 2,213,005 | 2% | 10% | 4% |
| o/w: Retail bonds | 61,383 | 60,815 | 56,285 | 62,711 | 11% | 2% | 3% |
| SME deposits | 358,919 | 412,004 | 423,664 | 437,090 | 3% | 22% | 6% |
| Corporate deposits | 1,653,737 | 1,928,466 | 1,821,244 | 1,659,073 | -9% | 0% | -14% |
| Deposits to medium and large corporates | 1,329,666 | 1,582,996 | 1,373,418 | 1,307,796 | -5% | -2% | -17% |
| Municipal deposits | 324,071 | 345,470 | 447,826 | 351,277 | -22% | 8% | 2% |
| Liabilities to credit institutions | 397,144 | 503,468 | 525,058 | 519,679 | -1% | 31% | 3% |
| Issued securities without retail bonds | 271,528 | 196,902 | 194,577 | 195,584 | 1% | -28% | -1% |
| Total shareholders' equity | 1,072,133 | 1,195,162 | 1,147,163 | 1,167,973 | 2% | 9% | -2% |
| Loan Quality | 2Q 2014 | 4Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y | YTD |
| 90+ days past due loan volume (in HUF million) | 575,963 | 482,770 | 326,269 | 311,698 | -4.5%p | -45.9%p | -35.4%p |
| 90+ days past due loans/gross customer loans (%) | 19.4% | 17.5% | 13.1% | 12.6% | -0.5%p | -6.8%p | -6.3%p |
| Total provisions/90+ days past due loans (%) | 79.6% | 76.5% | 83.1% | 85.4% | 2.3%p | 5.8%p | 3.6%p |
| Market Share (%) | 2Q 2014 | 4Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y | YTD |
| Loans | 18.6% | 18.6% | 18.8% | 19.0% | 0.1%p | 0.4%p | 0.3%p |
| Deposits | 25.0% | 26.1% | 26.5% | 27.1% | 0.7%p | 2.2%p | 1.1%p |
| Total Assets | 27.0% | 27.9% | 27.2% | 26.8% | -0.4%p | -0.2%p | -1.1%p |
| Performance Indicators (%) | 2Q 2014 | 4Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y | YTD |
| Gross loans to deposits | 76% | 63% | 58% | 58% | 1%p | -18%p | -4%p |
| Net loans to (deposits + retail bonds) | 63% | 53% | 51% | 51% | 1%p | -12%p | -2%p |
| Net loans to (deposits + retail bonds) (FX adjusted) | 65% | 53% | 51% | 51% | 0%p | -14%p | -2%p |
| Leverage (Total Assets/Shareholder's Equity) | 16.9% | 16.8% | 16.6% | 17.3% | 0.7%p | 0.5%p | 0.6%p |
| Leverage (Total Assets/Shareholder's Equity) | 5.9x | 6.0x | 6.0x | 5.8x | | | |
| Capital adequacy ratio (OTP Bank, non-consolidated, Basel3, HAS) | 18.3% | 19.0% | 18.8% | 28.4% | 9.6%p | 10.1%p | 9.4%p |
| Common Equity Tier1 ratio (OTP Bank, non-consolidated, Basel3, HAS) | 14.1% | 14.8% | 15.3% | 24.3% | 9.1%p | 10.2%p | 9.5%p |

¹ As of 30 June 2015 out of HUF 33 billion exposure to municipalities the exposure to the Hungarian State amounted to HUF 8 billion.

² The explanation of the capital adequacy ratio's q-o-q development can be found in the *Consolidated and stand-alone capital adequacy ratio (in accordance with BASEL III)* subsection of the Executive Summary.

Balance sheet trends

In 1H 2015 the FX-adjusted loan portfolio shrank by 14% ytd and by 21% y-o-y mainly as a result of the effect of settlement and conversion. On a quarterly base the portfolio declined by 2% q-o-q mainly due to the HUF 17 billion prepayment by the municipality sector. The preferential prepayment and remortgaging opportunity launched after the conversion did not have a material impact on

volumes (for more details see the Executive Summary).

The FX-adjusted gross loan portfolio shrank by 2.0% q-o-q. The quarterly moderation of retail volumes (-1%) was partially off-set by the micro and small enterprise portfolio increase of 8% q-o-q. The decline in overall corporate volumes reflects the

municipality loan prepayment by the Hungarian State.

On a yearly base partly as a result of the Funding for Growth Scheme initiated by the National Bank of Hungary, OTP Bank's exposure to SME clients advanced by 9% (+8% q-o-q). The medium and large size corporate exposure remained unchanged q-o-q, but decreased y-o-y as a result of partial write-offs in 2H 2014.

Under the second phase of the Funding for Growth Scheme available from early October 2013 OTP Group already contracted in the amount of more than HUF 180 billion by the end of June (together with the first phase total disbursements reached HUF 270 billion), moreover loan applications in the pipeline exceeded HUF 30 billion. According to the NBH by the end of July 2015 the total contracted amount in the second phase reached HUF 826 billion.

On 16 March 2015 the National Bank of Hungary announced the launch of Funding for Growth Scheme+ (FGS+) accordingly NBH will improve access to credit for small and medium sized enterprises that have not been able to participate in FGS so far. By the end of July OTP Group disbursed HUF 1.3 billion and applications with HUF 5 billion are in the pipeline.

The gross mortgage portfolio eroded by HUF 169 billion in 1Q as a result of the settlement and conversion, whereas the performing book (DPD0-90) declined by HUF 27 billion. The erosion of the performing mortgage book decelerated even without the effect of the settlement and conversion (-2% in 1Q and -1% in 2Q). The volume of mortgage loan applications increased by 37% q-o-q from a low 1Q base. Applications in 1H grew by 9% y-o-y, while disbursements by 23% respectively. Within 1H 2015 applications HUF 15.9 billion was related to State subsidized housing loans. At OTP Bank applications for subsidized housing loans represented 35% of total housing loan applications and 39% of total

mortgage loan applications. OTP's market share in mortgage loan origination improved and reached 27.1% in 2Q (1H: 26.6%).

Regarding OTP's market share in consumer loan volumes it is still strong and reached 34.7% (+0.5 ppt y-o-y). OTP Bank market share in the cash loan disbursement shows improvement (2015 2Q: 37.4%, +3 ppts q-o-q). The change in the whole FX-adjusted consumer portfolio (-12% y-o-y) was strongly influenced by the settlement and conversion process.

FX-adjusted deposit volumes (and retail bonds) moderated somewhat q-o-q (-2%), but increased significantly y-o-y (+7%). Retail deposit inflow continued to be similar to the previous quarters (+2% q-o-q), on a yearly base it showed a strong performance advancing by 10% y-o-y. As a result of the settlement OTP clients received HUF 23 billion on their accounts having a positive impact on deposit volumes, but there was also a certain shift of savings from mutual funds into bank deposits following the bankruptcy of a few local brokerage firms, too. Corporate deposits from medium and large size corporate clients eroded by 5% q-o-q mainly due to the decline (HUF -59 billion) of the deposits from fund management companies (which increased in 2H 2014); whereas on a yearly base corporate deposits remained flat. Municipality deposits dropped by HUF 100 billion q-o-q (-20%) reasoned by the seasonality of local and communal tax revenues. The y-o-y municipality deposit growth (+8%) was supported by the debt consolidation by the state which exerted a positive impact on the financial position of local governments.

OTP Bank's stand-alone Common Equity Tier1 ratio increased q-o-q by 9.6 ppts to 24.3%. The explanation of the development can be found in the *Consolidated and stand-alone capital adequacy ratio (in accordance with BASEL III)* subsection of the Executive Summary.

OTP FUND MANAGEMENT (HUNGARY)
Changes in assets under management and financial performance of OTP Fund Management:

| Main components of P&L account in HUF mn | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|---|--------------|--------------|------------|--------------|--------------|--------------|------------|------------|
| After tax profit w/o dividends, net cash transfer and banking tax | 2,163 | 2,381 | 10% | 1,038 | 1,337 | 1,043 | -22% | 1% |
| Income tax | -453 | -503 | 11% | -244 | -243 | -260 | 7% | 7% |
| Profit before income tax | 2,616 | 2,884 | 10% | 1,282 | 1,580 | 1,303 | -18% | 2% |
| Operating profit | 2,616 | 2,884 | 10% | 1,282 | 1,580 | 1,303 | -18% | 2% |
| Total income | 3,374 | 3,596 | 7% | 1,689 | 1,912 | 1,683 | -12% | 0% |
| Net interest income | 0 | 0 | 23% | 0 | 0 | 0 | 74% | 58% |
| Net fees and commissions | 3,348 | 3,587 | 7% | 1,667 | 1,909 | 1,678 | -12% | 1% |
| Other net non-interest income | 26 | 8 | -67% | 22 | 3 | 5 | 50% | -77% |
| Operating expenses | -758 | -712 | -6% | -408 | -332 | -380 | 14% | -7% |
| Other provisions | 0 | 0 | -100% | 0 | 0 | 0 | -100% | -100% |
| Main components of balance sheet closing balances in HUF mn | 2014 | 1H 2015 | YTD | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| Total assets | 12,187 | 10,812 | -6% | 11,538 | 12,390 | 10,812 | -13% | -6% |
| Total shareholders' equity | 9,395 | 6,172 | 10% | 5,591 | 5,008 | 6,172 | 23% | 10% |
| Asset under management in HUF bn | 2014 | 1H 2015 | YTD | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| Assets under management, total (w/o duplicates) | 1,659 | 1,624 | -2% | 1,473 | 1,643 | 1,624 | -1% | 10% |
| Retail investment funds (closing, w/o duplicates) | 1,201 | 1,146 | -5% | 1,079 | 1,167 | 1,146 | -2% | 6% |
| Volume of managed assets (closing, w/o duplicates) | 458 | 478 | 4% | 394 | 476 | 478 | 0% | 21% |
| Volume of investment funds (with duplicates) | 1,318 | 1,275 | -3% | 1,178 | 1,294 | 1,275 | -1% | 8% |
| money market | 416 | 394 | -5% | 431 | 403 | 394 | -2% | -9% |
| bond | 476 | 455 | -4% | 383 | 491 | 455 | -7% | 19% |
| mixed | 20 | 22 | 9% | 17 | 19 | 22 | 12% | 30% |
| security | 97 | 114 | 18% | 84 | 108 | 114 | 6% | 36% |
| guaranteed | 111 | 107 | -4% | 105 | 113 | 107 | -5% | 2% |
| other | 197 | 182 | -7% | 158 | 161 | 182 | 13% | 15% |

¹According to section 4/D of Act No. LIX of 2014 amended in November 2014, instead of special tax on financial institutions levied on asset management companies from 2015 a special tax will be introduced to be paid by investment funds with a tax rate of 0.05% p.a. based on the investment funds' assets.

In the first half of 2015 the **OTP Fund Management** posted a y-o-y 10% higher, HUF 2.4 billion after tax profit. The improvement was induced by favourable dynamics in net fee income (+7% y-o-y) in line with the expanding volume of assets under management, while operating expenses remained moderated, too (-6% y-o-y). In 2Q, however the net fee incomes dropped by 12% q-o-q.

As a consequence of low deposit rates due to the monetary easing interest towards investment funds grew further. Against the trend experienced in previous quarters, the popular money market and

fixed income funds lost steam, the main beneficiaries of new inflows were the mixed and derivative funds.

The volume of investment funds under management at OTP Fund Management decreased slightly q-o-q, the drop of the money market fund volumes was partly offset (similar to the market move) by the increase of mixed, equity and other funds volume. OTP Fund Management maintained its leading market position, though the market share (without duplication) marginally declined q-o-q by 0.1 ppt to 26.6%.

MERKANTIL GROUP (HUNGARY)
Performance of Merkantil Bank and Car:

| Main components of P&L account in HUF mn | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|--|---------|---------|-------|---------|---------|---------|-------|-------|
| After tax profit without the effect of adjustments | -76 | 832 | | -50 | 242 | 590 | 144% | |
| Income tax | 118 | -262 | -321% | -59 | 178 | -439 | -347% | 642% |
| Profit before income tax | -194 | 1,094 | -663% | 9 | 65 | 1,029 | | |
| Operating profit | 2,862 | 3,416 | 19% | 1,372 | 1,218 | 2,198 | 80% | 60% |
| Total income | 5,892 | 6,664 | 13% | 2,851 | 2,742 | 3,922 | 43% | 38% |
| Net interest income | 7,620 | 8,415 | 10% | 3,748 | 4,262 | 4,153 | -3% | 11% |
| Net fees and commissions | -1,481 | -1,319 | -11% | -780 | -705 | -614 | -13% | -21% |
| Other net non-interest income | -248 | -431 | 74% | -117 | -815 | 384 | -147% | -429% |
| Operating expenses | -3,029 | -3,248 | 7% | -1,479 | -1,524 | -1,724 | 13% | 17% |
| Total provisions | -3,057 | -2,322 | -24% | -1,363 | -1,153 | -1,169 | 1% | -14% |
| Provision for possible loan losses | -3,185 | -2,390 | -25% | -1,564 | -1,129 | -1,262 | 12% | -19% |
| Other provision | 128 | 68 | -47% | 202 | -25 | 93 | -474% | -54% |

| Main components of balance sheet closing balances in HUF mn | 2014 | 1H 2015 | YTD | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|---|----------------|----------------|--------------|----------------|----------------|----------------|--------------|--------------|
| Total assets | 313,033 | 306,374 | -2% | 288,336 | 305,923 | 306,374 | 0% | 6% |
| Gross customer loans | 264,313 | 270,670 | 2% | 253,246 | 272,916 | 270,670 | -1% | 7% |
| Gross customer loans (FX-adjusted) | 279,407 | 270,670 | -3% | 273,605 | 279,132 | 270,670 | -3% | -1% |
| Retail loans | 17,292 | 18,518 | 7% | 12,155 | 16,688 | 18,518 | 11% | 52% |
| Corporate loans | 64,392 | 72,614 | 13% | 61,246 | 67,502 | 72,614 | 8% | 19% |
| Car financing loans | 197,723 | 179,539 | -9% | 200,204 | 194,943 | 179,539 | -8% | -10% |
| Allowances for possible loan losses | -31,770 | -34,537 | 9% | -28,215 | -33,497 | -34,537 | 3% | 22% |
| Allowances for possible loan losses (FX-adjusted) | -32,767 | -34,537 | 5% | -29,336 | -33,903 | -34,537 | 2% | 18% |
| Deposits from customers | 8,188 | 6,948 | -15% | 5,691 | 6,239 | 6,948 | 11% | 22% |
| Deposits from customer (FX-adjusted) | 8,188 | 6,948 | -15% | 5,691 | 6,239 | 6,948 | 11% | 22% |
| Retail deposits | 2,766 | 2,628 | -5% | 2,602 | 2,533 | 2,628 | 4% | 1% |
| Corporate deposits | 5,422 | 4,319 | -20% | 3,089 | 3,706 | 4,319 | 17% | 40% |
| Liabilities to credit institutions | 220,321 | 237,351 | 8% | 211,298 | 213,966 | 237,351 | 11% | 12% |
| Issued securities | 33,888 | 33,993 | 0% | 33,733 | 34,398 | 33,993 | -1% | 1% |
| Subordinated debt | 0 | 0 | | 0 | 0 | 0 | | |
| Total shareholders' equity | 19,729 | 18,726 | -5% | 18,345 | 19,359 | 18,726 | -3% | 2% |
| Loan Quality | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| 90+ days past due loan volume (in HUF million) | 31,124 | 27,722 | -11% | 31,124 | 37,887 | 27,722 | -27% | -11% |
| 90+ days past due loans/gross customer loans (%) | 12.3% | 10.2% | -2.0%p | 12.3% | 13.9% | 10.2% | -3.6%p | -2.0%p |
| Cost of risk/average gross loans (%) | 2.52% | 1.80% | -0.71%p | 2.48% | 1.70% | 1.86% | 0.16%p | -0.62%p |
| Cost of risk/average (FX-adjusted) gross loans | 2.29% | 1.75% | -0.53%p | 2.29% | 1.64% | 1.84% | 0.20%p | -0.44%p |
| Total provisions/90+ days past due loans (%) | 90.7% | 124.6% | 33.9%p | 90.7% | 88.4% | 124.6% | 36.2%p | 33.9%p |
| Performance Indicators (%) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| ROA | -0.1% | 0.5% | 0.6%p | -0.1% | 0.3% | 0.8% | 0.5%p | 0.8%p |
| ROE | -0.7% | 8.7% | 9.4%p | -0.9% | 5.0% | 12.4% | 7.4%p | 13.3%p |
| Total income margin | 4.16% | 4.34% | 0.18%p | 4.08% | 3.59% | 5.14% | 1.55%p | 1.06%p |
| Net interest margin | 5.38% | 5.48% | 0.10%p | 5.37% | 5.59% | 5.44% | -0.14%p | 0.07%p |
| Cost/income ratio | 51.4% | 48.7% | -2.7%p | 51.9% | 55.6% | 44.0% | -11.6%p | -7.9%p |

Merkantil Bank and Car completed the settlement with FX borrowers in 2Q 2015 in accordance with regulatory changes related to the Hungarian consumer contracts. The settlement affected HUF 94 billion gross FX loan volume and HUF 21.9 billion was refunded to clients (out of this HUF 16.4 billion is related to active loan contracts and HUF 5.5 billion to terminated contracts).

Merkantil Bank and Car posted HUF 832 million aggregated adjusted⁵ after tax profit in 1H 2015 against HUF 76 million loss in the base period. The improving result was supported by both stronger incomes and lower risk costs.

The 1H operating result increased by 19% compared to the base period, due to the favourable development of net interest income (+10% y-o-y) along decreasing funding costs. The 1H operating expenses surged by 7% y-o-y, mostly postal costs increased in relation to the 2Q settlement.

The 1H risk cost shrank by 24% y-o-y. The ratio of DPD90+ loans moderated to 10.2% (-3.6 pts q-o-q) meanwhile the provision coverage ratio jumped from 88% to 125% q-o-q; both changes were driven mainly by the settlement.

Favourable q-o-q change in 2Q other income is reasoned mainly by FX gains.

The FX-adjusted car financing loan book decreased q-o-q by 8% mainly due to the settlement effect. In 2Q 2015 new car financing loan disbursements kept on growing (+26% y-o-y).

⁵ The results exclude the special tax on financial institutions and the actual and expected one-off impact of regulatory changes related to consumer contracts (these items are shown on consolidated level, among adjustments).

IFRS REPORTS OF THE MAIN SUBSIDIARIES

In the following parts of the Half-year Financial Report the after tax profit of the subsidiaries are presented without any received dividends and net cash transfers. The structural adjustments on the lines of subsidiaries' Statements of recognised income as well as description of calculation methods of performance indices can be found in the Supplementary data annex.

DSK GROUP (BULGARIA)

Performance of DSK Group:

| Main components of P&L account in HUF mn | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|---|-----------|-----------|---------|-----------|-----------|-----------|---------|---------|
| After tax profit w/o dividends and net cash transfer | 21,566 | 27,761 | 29% | 10,280 | 17,605 | 10,156 | -42% | -1% |
| Income tax | -2,347 | -3,123 | 33% | -1,119 | -1,987 | -1,135 | -43% | 1% |
| Profit before income tax | 23,912 | 30,884 | 29% | 11,399 | 19,592 | 11,292 | -42% | -1% |
| Operating profit | 31,060 | 36,638 | 18% | 15,660 | 19,487 | 17,151 | -12% | 10% |
| Total income | 49,780 | 55,634 | 12% | 25,043 | 28,807 | 26,826 | -7% | 7% |
| Net interest income | 38,948 | 44,219 | 14% | 19,479 | 22,330 | 21,889 | -2% | 12% |
| Net fees and commissions | 9,593 | 11,308 | 18% | 5,100 | 5,350 | 5,957 | 11% | 17% |
| Other net non-interest income | 1,238 | 108 | -91% | 464 | 1,128 | -1,020 | -190% | -320% |
| Operating expenses | -18,719 | -18,996 | 1% | -9,383 | -9,321 | -9,675 | 4% | 3% |
| Total provisions | -7,148 | -5,754 | -19% | -4,261 | 105 | -5,860 | | 38% |
| Provision for possible loan losses | -7,128 | -5,570 | -22% | -4,240 | 198 | -5,768 | | 36% |
| Other provision | -20 | -184 | 835% | -21 | -93 | -92 | -1% | 332% |
| Main components of balance sheet closing balances in HUF mn | 2014 | 1H 2015 | YTD | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| Total assets | 1,603,812 | 1,608,339 | 0% | 1,405,554 | 1,551,329 | 1,608,339 | 4% | 14% |
| Gross customer loans | 1,158,516 | 1,159,086 | 0% | 1,190,934 | 1,096,020 | 1,159,086 | 6% | -3% |
| Gross customer loans (FX-adjusted) | 1,159,221 | 1,159,086 | 0% | 1,209,917 | 1,154,207 | 1,159,086 | 0% | -4% |
| Retail loans | 872,514 | 871,040 | 0% | 950,780 | 866,247 | 871,040 | 1% | -8% |
| Corporate loans | 286,707 | 288,045 | 0% | 259,137 | 287,959 | 288,045 | 0% | 11% |
| Allowances for possible loan losses | -159,015 | -164,237 | 3% | -216,876 | -150,489 | -164,237 | 9% | -24% |
| Allowances for possible loan losses (FX-adjusted) | -159,215 | -164,237 | 3% | -220,551 | -158,431 | -164,237 | 4% | -26% |
| Deposits from customers | 1,285,044 | 1,323,134 | 3% | 1,121,145 | 1,240,457 | 1,323,134 | 7% | 18% |
| Deposits from customer (FX-adjusted) | 1,290,783 | 1,323,134 | 3% | 1,148,423 | 1,304,269 | 1,323,134 | 1% | 15% |
| Retail deposits | 1,131,622 | 1,165,683 | 3% | 1,023,630 | 1,154,317 | 1,165,683 | 1% | 14% |
| Corporate deposits | 159,161 | 157,451 | -1% | 124,792 | 149,952 | 157,451 | 5% | 26% |
| Liabilities to credit institutions | 47,284 | 27,443 | -42% | 31,169 | 30,265 | 27,443 | -9% | -12% |
| Total shareholders' equity | 247,993 | 227,084 | -8% | 226,809 | 207,897 | 227,084 | 9% | 0% |
| Loan Quality | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| 90+ days past due loan volume (in HUF million) | 242,185 | 180,334 | -26% | 242,185 | 171,628 | 180,334 | 5% | -26% |
| 90+ days past due loans/gross customer loans (%) | 20.3% | 15.6% | -4.8%p | 20.3% | 15.7% | 15.6% | -0.1%p | -4.8%p |
| Cost of risk/average gross loans (%) | 1.23% | 0.97% | -0.27%p | 1.44% | -0.07% | 2.05% | 2.12%p | 0.61%p |
| Cost of risk/average (FX-adjusted) gross loans (%) | 1.19% | 0.97% | -0.22%p | 1.41% | -0.07% | 2.00% | 2.07%p | 0.59%p |
| Total provisions/90+ days past due loans (%) | 89.5% | 91.1% | 1.5%p | 89.5% | 87.7% | 91.1% | 3.4%p | 1.5%p |
| Performance Indicators (%) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| ROA | 3.2% | 3.5% | 0.3%p | 2.9% | 4.5% | 2.6% | -1.9%p | -0.4%p |
| ROE | 19.4% | 23.6% | 4.1%p | 17.7% | 31.3% | 18.7% | -12.6%p | 1.0%p |
| Total income margin | 7.30% | 6.99% | -0.32%p | 7.16% | 7.41% | 6.81% | -0.59%p | -0.34%p |
| Net interest margin | 5.71% | 5.55% | -0.16%p | 5.57% | 5.74% | 5.56% | -0.18%p | -0.01%p |
| Cost/income ratio | 37.6% | 34.1% | -3.5%p | 37.5% | 32.4% | 36.1% | 3.7%p | -1.4%p |
| Net loans to deposits (FX-adjusted) | 86% | 75% | -11%p | 86% | 76% | 75% | -1%p | -11%p |
| FX rates (in HUF) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| HUF/BGN (closing) | 158.6 | 161.1 | 2% | 158.6 | 153.0 | 161.1 | 5% | 2% |
| HUF/BGN (average) | 156.9 | 157.2 | 0% | 156.4 | 157.9 | 156.5 | -1% | 0% |

- **The half-year profit reached HUF 27.8 billion (+29% y/y), driven mainly by better core banking revenues and diminishing risk costs**
- **Asset quality continued to develop favourably: the DPD90+ formation was practically zero in 2Q, which coupled with improving provision coverage ratio due to the prudent provisioning practice**
- **Beside further growing loan disbursements loan volumes went up slightly during the second quarter (adjusted for the FX-effect)**

DSK Group posted a net profit of HUF 27.8 billion in the first half of 2015, up by 29% compared to the base period. The HUF 10.2 billion result realized in the second quarter remained stable y-o-y, whereas the 42% decline q-o-q is attributable to the higher risk costs.

The 6M operating profit grew by 18% y-o-y on the back of better revenues, while operating expenses remained practically flat. The net interest income advanced by 14% y-o-y mainly due to lower funding costs: interest expenses on deposits in the first six months halved y-o-y despite the growth of the deposit base. The 6M net interest margin eroded a little bit (-16 bps y-o-y), because the effect of higher net interest income was offset by the deposit inflow experienced since 2H 2014 which pushed up the total assets and proved to be dilutive to the net interest margin. The 2Q net interest income declined marginally q-o-q (-1% in local currency terms), since more intense competition in the lending market and q-o-q lower interest revenues earned from the investment of excess liquidity mitigated the positive effect of further declining interest expenses on deposits. The quarterly net interest margin showed stability y-o-y, but somewhat declined q-o-q.

The 6M net fee and commission income grew by 18% y-o-y, which was mainly explained by strengthening fee income related to deposits and transactions, but more active lending activity compared to the base period generated higher fee revenues, too. The most significant component of the q-o-q decline of 2Q operating result was the setback of other non-interest revenues, partly owing to losses on swaps due to interest rate changes over the actual period, but lower result on securities played a role, too (as government securities' benchmark yields edged up in the last quarter).

Regarding loan quality developments, in 2Q the volume of DPD90+ loans remained practically flat adjusted for the FX-effect (DPD90+ volume changes excluding the impact of loan sales and

write-offs in HUF billion: 1Q 2014: 2, 2Q: 2, 3Q: 1, 4Q: -2, 1Q 2015: 6, 2Q: 0). The ratio of loans with more than 90 days of delay (DPD90+) moderated slightly in 2Q (15.6%).

Risk costs showed a 19% moderation in the first six months y-o-y, equivalent of a below 1% risk cost rate. Following the risk cost release in 1Q, 2Q saw almost HUF 6 billion risk cost allocation, which is in line with the management's consistently and steadily conservative and prudent provisioning practices. The q-o-q higher risk cost was mainly related to the corporate segment. As a result of risk cost created in 2Q, the provision coverage ratio went up to 91.1% (+3.4 ppts q-o-q).

The FX-adjusted total gross loan portfolio advanced by 0.4% q-o-q; those are primarily the partial write-offs of problematic loans made in 4Q 2014 that influenced the y-o-y change of loan volumes (-4%): on the contrary, performing loan volumes increased by 2% in the last 12 months. Thanks to the promotional mortgage and consumer lending campaigns launched in 1H 2015 new lending volumes developed nicely: in 1H new mortgage disbursement doubled y-o-y, whereas consumer loan sales advanced by 18% over the same period. The volume of DPD0-90 (performing) mortgage loans stagnated q-o-q, but eroded by 5% y-o-y (latter is also explained by higher early repayments, since effective from July 2014 early repayment fees were abolished by the virtue of law). Performing consumer loan volumes remained flat both q-o-q and y-o-y.

As a result of the corporate business development project launched in 2013 corporate loan disbursements showed an upward trend (+118% y-o-y, +29% q-o-q in 2Q 2015). DPD0-90 corporate loans grew by 14% in the last 12 months (adjusted for the FX-effect), but stagnated in 2Q as prepayments increased. Corporate loan market share of DSK Bank reached 6.9% at the end of June 2015, up from 5.6% a year ago.

The FX-adjusted deposit stock continued to grow in 2Q (+1% q-o-q, +15% y-o-y), despite DSK's persistently lower than market average and even further declining deposit rates. Retail deposits kept on expanding whereas corporate deposits bounced back in 2Q after the negative volume changes in 1Q 2015 induced by pricing steps warranted by the excellent liquidity position of the Bank. The net loan to deposit ratio further declined in 2Q (75%).

The ytd lower equity in HUF terms reflects the effect of HUF 44 billion dividend paid to the mother company. The capital adequacy ratio of DSK Bank stood at 18.1% at the end of June 2015 (+0.1 ppt ytd).

OTP BANK RUSSIA

Performance of OTP Bank Russia:

| Main components of P&L account in HUF mn | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|--|----------|----------|---------|----------|----------|----------|---------|---------|
| After tax profit w/o dividends and net cash transfer | -7,012 | -15,647 | 123% | -2,265 | -11,452 | -4,195 | -63% | 85% |
| Income tax | 1,716 | 3,738 | 118% | 337 | 2,735 | 1,002 | -63% | 197% |
| Profit before income tax | -8,728 | -19,384 | 122% | -2,602 | -14,187 | -5,197 | -63% | 100% |
| Operating profit | 52,863 | 31,776 | -40% | 27,748 | 13,005 | 18,771 | 44% | -32% |
| Total income | 93,482 | 60,197 | -36% | 47,753 | 26,941 | 33,256 | 23% | -30% |
| Net interest income | 82,997 | 52,624 | -37% | 41,176 | 23,875 | 28,749 | 20% | -30% |
| Net fees and commissions | 11,726 | 7,864 | -33% | 6,154 | 3,131 | 4,732 | 51% | -23% |
| Other net non-interest income | -1,240 | -291 | -77% | 423 | -66 | -226 | 244% | -153% |
| Operating expenses | -40,619 | -28,421 | -30% | -20,005 | -13,936 | -14,484 | 4% | -28% |
| Total provisions | -61,591 | -51,160 | -17% | -30,351 | -27,192 | -23,969 | -12% | -21% |
| Provision for possible loan losses | -60,947 | -50,698 | -17% | -29,832 | -27,068 | -23,629 | -13% | -21% |
| Other provision | -643 | -462 | -28% | -519 | -123 | -339 | 175% | -35% |
| Main components of balance sheet closing balances in HUF mn | 2014 | 1H 2015 | YTD | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| Total assets | 750,747 | 639,945 | -15% | 858,480 | 673,426 | 639,945 | -5% | -25% |
| Gross customer loans | 568,709 | 534,414 | -6% | 874,944 | 570,361 | 534,414 | -6% | -39% |
| Gross customer loans (FX-adjusted) | 645,987 | 534,414 | -17% | 680,488 | 598,121 | 534,414 | -11% | -21% |
| Retail loans | 606,196 | 499,146 | -18% | 640,403 | 559,389 | 499,146 | -11% | -22% |
| Corporate loans | 37,569 | 33,278 | -11% | 37,399 | 36,590 | 33,278 | -9% | -11% |
| Car financing loans | 2,222 | 1,990 | -10% | 2,686 | 2,141 | 1,990 | -7% | -26% |
| Gross DPD0-90 customer loans (FX-adjusted) | 550,673 | 426,932 | -22% | 525,104 | 482,895 | 426,932 | -12% | -19% |
| Retail loans | 514,009 | 398,193 | -23% | 487,782 | 447,676 | 398,193 | -11% | -18% |
| Allowances for possible loan losses | -98,436 | -119,541 | 21% | -218,160 | -130,128 | -119,541 | -8% | -45% |
| Allowances for possible loan losses (FX-adjusted) | -112,028 | -119,541 | 7% | -166,722 | -136,525 | -119,541 | -12% | -28% |
| Deposits from customers | 402,729 | 413,219 | 3% | 515,033 | 426,972 | 413,219 | -3% | -20% |
| Deposits from customer (FX-adjusted) | 454,219 | 413,219 | -9% | 419,051 | 446,942 | 413,219 | -8% | -1% |
| Retail deposits | 354,888 | 321,876 | -9% | 333,762 | 348,070 | 321,876 | -8% | -4% |
| Corporate deposits | 99,331 | 91,343 | -8% | 85,289 | 98,872 | 91,343 | -8% | 7% |
| Liabilities to credit institutions | 107,492 | 27,111 | -75% | 56,353 | 36,506 | 27,111 | -26% | -52% |
| Issued securities | 4,600 | 3,687 | -17% | 52,603 | 3,111 | 3,687 | 20% | -93% |
| Subordinated debt | 23,884 | 25,851 | 9% | 16,361 | 24,676 | 25,851 | 5% | 60% |
| Total shareholders' equity | 111,779 | 110,103 | -1% | 175,762 | 108,761 | 110,103 | 1% | -37% |
| Loan Quality | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| 90+ days past due loan volume (in HUF million) | 201,911 | 107,482 | -47% | 201,911 | 109,904 | 107,482 | -2% | -47% |
| 90+ days past due loans/gross customer loans (%) | 23.1% | 20.1% | -3.0%p | 23.1% | 19.3% | 20.1% | 0.8%p | -3.0%p |
| Cost of risk/average gross loans (%) | 14.39% | 18.54% | 4.15%p | 14.28% | 19.27% | 17.16% | -2.12%p | 2.88%p |
| Cost of risk/average (FX-adjusted) gross loans | 18.27% | 17.32% | -0.94%p | 17.79% | 17.65% | 16.74% | -0.91%p | -1.05%p |
| Total provisions/90+ days past due loans (%) | 108.0% | 111.2% | 3.2%p | 108.0% | 118.4% | 111.2% | -7.2%p | 3.2%p |
| Performance Indicators (%) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| ROA | -1.6% | -4.5% | -3.0%p | -1.1% | -6.5% | -2.6% | 4.0%p | -1.5%p |
| ROE | -8.0% | -28.4% | -20.4%p | -5.3% | -42.1% | -15.4% | 26.7%p | -10.1%p |
| Total income margin | 20.96% | 17.46% | -3.50%p | 23.21% | 15.34% | 20.31% | 4.97%p | -2.90%p |
| Net interest margin | 18.61% | 15.26% | -3.35%p | 20.01% | 13.60% | 17.56% | 3.96%p | -2.45%p |
| Cost/income ratio | 43.5% | 47.2% | 3.8%p | 41.9% | 51.7% | 43.6% | -8.2%p | 1.7%p |
| Net loans to deposits (FX-adjusted) | 123% | 100% | -22%p | 123% | 103% | 100% | -3%p | -22%p |
| FX rates (in HUF) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| HUF/RUB (closing) | 6.7 | 5.1 | -24% | 6.7 | 4.8 | 5.1 | 5% | -24% |
| HUF/RUB (average) | 6.4 | 4.8 | -25% | 6.4 | 4.4 | 5.3 | 20% | -18% |

- **HUF 15.6 billion loss in 1H; q-o-q improving operating performance in 2Q. Risk cost decreased q-o-q as a result of using a more accurate provisioning methodology, but remained high**
- **Deteriorating portfolio quality, DPD90+ ratio grew to 20.1% with DPD90+ coverage declining q-o-q by 7 ppts (2Q 2015: 111%)**
- **Further eroding performing loan portfolio and deposit base (adjusted to FX changes); net loan-to-deposit ratio decreased to 100%**
- **Operating expenses in 2Q decreased by 13% q-o-q and 12% y-o-y due to cost rationalization; cost-to-income ratio improved (2Q 2015: 43.6%, -8.2 ppts q-o-q)**

The HUF denominated financial figures of OTP Bank Russia are distorted by the HUF/RUB moves: in 2Q 2015 the closing rate showed a q-o-q 5% appreciation and y-o-y 24% devaluation of RUB against HUF; whereas the average 1H rate depreciated by 25% y-o-y, the 2Q average rate strengthened by 20% q-o-q and depreciated by 18% y-o-y. Therefore local currency P&L and balance sheet dynamics can be materially different from those in HUF terms.

After tax loss of **OTP Bank Russia** for 1H 2015 amounted to HUF 15.6 billion (out of which HUF 4.2 billion was made in 2Q) reasoned by moderate lending activity owing to the unfavourable operating environment, elevated funding cost and higher risk cost due to worsening portfolio quality. The negative result in 1H also contains the operating costs related to the operation of the new online bank (Touch Bank), which amounted to HUF 1.8 billion (after tax) in 1H. The online platform started its operation in April 2015 in a few cities in the countryside and likely to reach the nationwide coverage by the end of 2015 according to management expectations. The expansion was supported by active marketing campaign already in 2Q.

The operating profit dropped by 40% y-o-y in 1H 2015, given the 36% erosion of total income and 30% decline of operating expenses. The core trends are better represented in RUB terms, due to the significant volatility of RUB against HUF: accordingly, 1H 2015 operating profit declined by 21% y-o-y, as a result of a 15% decrease in total income and by 6% lower operating expenses. The major component of total income is net interest income, which declined by 16% y-o-y in rouble terms. On one hand funding cost significantly increased after the series of rate hikes by the Central Bank of Russia at the end of 2014, but started moderating in 2Q. On the other hand, net interest income was heavily affected by the decrease of the performing loan portfolio (-19% y-o-y, FX-adjusted). The net fee and commission income decreased by 12% y-o-y in RUB terms,

mainly related to weak loan disbursement. On the flipside lower commissions were paid to POS agents due to restricted POS disbursements. As a result of cost rationalisation 1H 2015 operating expenses decreased by 6% y-o-y in RUB terms (without the cost of Touch Bank it was -12%). In the first six months of 2015 61 branches were closed down, out of which 22 unit were closed in 2Q 2015, thus at the end of June the network consisted of 137 branches. The number of the Bank's employee decreased y-o-y by almost one thousand and by 347 q-o-q to 4,975.

The q-o-q drop of the 2Q risk costs was material. A more accurate provisioning methodology was introduced in Russia in case of DPD365+ consumer loans. Accordingly, effective from May 2015 instead of the extremely conservative 100% provisioning the Bank took into consideration the expected recovery rates. As a result, the Russian risk cost declined and the net interest income improved in 2Q 2015, these two factors had a positive impact on 2Q earnings of HUF 4 billion pre-tax and HUF 3.2 billion after tax.

The 2Q operating profit grew by 20% on the quarterly basis in RUB terms. Net interest income was stable q-o-q in RUB terms, as the decrease of the performing portfolio (-12% adjusted for FX changes) was counterbalanced by higher nominal interests rates on loans and q-o-q lower total interest expenses. The q-o-q development of average interest expenses on deposits was favourably affected by the q-o-q decrease of interest rates on newly placed deposits, however, the interest rates of newly placed deposits were still higher than the ones on maturing deposits. The more accurate methodology in provisioning also had a positive impact on 2Q net interest income.

Net fee and commission income advanced by 26% in RUB terms q-o-q. Due to the reviving consumer lending, loan related fees (largely insurance fees) increased q-o-q, and the commissions paid to POS agencies decreased as a result of renegotiated agent contracts. Operating expenses in 2Q decreased by 13% q-o-q in RUB terms (without Touch Bank -15%), the cost-to-income ratio improved by 8.2 ppts q-o-q to 43.6%.

Amid unfavourable economic environment deterioration of the loan portfolio accelerated. FX-adjusted DPD90+ volume growth excluding the impact of sold/written-off non-performing loans totalled at an all-time-high level to HUF 38 billion in 2Q 2015, (1Q: HUF 32 billion). DPD90+ ratio increased by 0.8 ppt q-o-q to 20.1%. Risk cost in 2Q decreased by 21% q-o-q, as the bank applied a more accurate provisioning methodology. Coverage of DPD90+ loans decreased by 7 ppts q-o-q to 111%. In the course of 1H the Bank sold or wrote off non-performing loans in the gross amount of RUB 9.4 billion (about HUF 47 billion), out of which RUB 7.8 billion was written off in 2Q.

The limits on disbursements introduced in 4Q 2014 have been gradually lifted in the course of the first 6 months of 2015, nevertheless, due to the strong focus on profitability and risk profile the disbursements were lower compared to the base period. On the whole FX-adjusted performing (DPD0-90) loan volumes dropped by 19% y-o-y and 12% q-o-q. In 2Q POS loan disbursement was 13% higher q-o-q, nonetheless the DPD0-90 POS portfolio shrank by 13% q-o-q (FX-adjusted) and 11% y-o-y respectively. In April the Bank resumed the credit card cross-sale to potential customers, but the FX-adjusted DPD0-90 portfolio shrank further in

2Q (-9% q-o-q and -18% y-o-y). Cash loan disbursement was restarted in February (with strict conditions) and gradually increased in 2Q, still the FX-adjusted DPD0-90 portfolio decreased by 11% q-o-q (-24% y-o-y). The DPD0-90 large corporate loan portfolio decreased further in 2Q (-18% q-o-q and -22% y-o-y, FX-adjusted).

FX-adjusted total deposits decreased by 8% q-o-q (-1% y-o-y), due to lower retail term deposit and corporate deposit volumes as a result of the gradual interest rate reduction. FX-adjusted net loan-to-deposit ratio stood at 100% at the end of 2Q 2015 (-3% ppts q-o-q, -22 ppts y-o-y)

OTP BANK UKRAINE

Performance of OTP Bank Ukraine:

| Main components of P&L account in HUF mn | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|--|----------|----------|---------|----------|----------|----------|----------|---------|
| After tax profit without the effect of adjustments | -11,175 | -9,598 | -14% | -3,718 | -10,184 | 586 | -106% | -116% |
| Income tax | 3,595 | 2,331 | -35% | 734 | 3,337 | -1,006 | -130% | -237% |
| Profit before income tax | -14,771 | -11,929 | -19% | -4,452 | -13,521 | 1,592 | -112% | -136% |
| Operating profit | 19,477 | 16,728 | -14% | 8,072 | 13,013 | 3,715 | -71% | -54% |
| Total income | 32,092 | 24,549 | -24% | 13,757 | 17,043 | 7,506 | -56% | -45% |
| Net interest income | 25,685 | 15,446 | -40% | 10,265 | 10,005 | 5,441 | -46% | -47% |
| Net fees and commissions | 5,620 | 3,577 | -36% | 2,034 | 1,831 | 1,746 | -5% | -14% |
| Other net non-interest income | 787 | 5,526 | 602% | 1,458 | 5,207 | 319 | -94% | -78% |
| Operating expenses | -12,614 | -7,821 | -38% | -5,685 | -4,030 | -3,791 | -6% | -33% |
| Total provisions | -34,248 | -28,657 | -16% | -12,523 | -26,534 | -2,123 | -92% | -83% |
| Provision for possible loan losses | -33,157 | -28,826 | -13% | -12,137 | -26,223 | -2,604 | -90% | -79% |
| Other provision | -1,091 | 170 | -116% | -387 | -311 | 481 | -255% | -224% |
| Main components of balance sheet closing balances in HUF mn | 2014 | 1H 2015 | YTD | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| Total assets | 422,286 | 361,503 | -14% | 521,158 | 347,418 | 361,503 | 4% | -31% |
| Gross customer loans | 568,214 | 527,229 | -7% | 610,538 | 535,244 | 527,229 | -1% | -14% |
| Gross customer loans (FX-adjusted) | 579,719 | 527,229 | -9% | 657,967 | 557,431 | 527,229 | -5% | -20% |
| Retail loans | 308,516 | 294,577 | -5% | 319,332 | 304,437 | 294,577 | -3% | -8% |
| Corporate loans | 235,591 | 202,557 | -14% | 298,262 | 220,886 | 202,557 | -8% | -32% |
| Car financing loans | 35,612 | 30,095 | -15% | 40,373 | 32,108 | 30,095 | -6% | -25% |
| Gross DPD0-90 customer loans (FX-adjusted) | 302,869 | 242,770 | -20% | 363,981 | 277,366 | 242,770 | -12% | -33% |
| Retail loans | 92,430 | 64,099 | -31% | 122,761 | 79,759 | 64,099 | -20% | -48% |
| Corporate loans | 195,883 | 166,699 | -15% | 221,591 | 184,304 | 166,699 | -10% | -25% |
| Car financing loans | 14,555 | 11,972 | -18% | 19,629 | 13,304 | 11,972 | -10% | -39% |
| Allowances for possible loan losses | -254,881 | -289,046 | 13% | -224,242 | -279,170 | -289,046 | 4% | 29% |
| Allowances for possible loan losses (FX-adjusted) | -266,368 | -289,046 | 9% | -251,409 | -288,160 | -289,046 | 0% | 15% |
| Deposits from customers | 228,803 | 206,396 | -10% | 214,906 | 186,505 | 206,396 | 11% | -4% |
| Deposits from customer (FX-adjusted) | 216,916 | 206,396 | -5% | 201,733 | 199,055 | 206,396 | 4% | 2% |
| Retail deposits | 133,083 | 118,624 | -11% | 142,687 | 118,678 | 118,624 | 0% | -17% |
| Corporate deposits | 83,833 | 87,772 | 5% | 59,045 | 80,377 | 87,772 | 9% | 49% |
| Liabilities to credit institutions | 143,171 | 121,417 | -15% | 191,500 | 133,690 | 121,417 | -9% | -37% |
| Subordinated debt | 37,735 | 40,752 | 8% | 45,333 | 40,147 | 40,752 | 2% | -10% |
| Total shareholders' equity | 4,383 | -25,465 | -681% | 50,834 | -31,405 | -25,465 | -19% | -150% |
| Loan Quality | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| 90+ days past due loan volume (in HUF million) | 255,146 | 284,460 | 11% | 255,146 | 272,081 | 284,460 | 5% | 11% |
| 90+ days past due loans/gross customer loans (%) | 41.8% | 54.0% | 12.2%p | 41.8% | 50.8% | 54.0% | 3.1%p | 12.2%p |
| Cost of risk/average gross loans (%) | 10.47% | 10.61% | 0.14%p | 7.96% | 19.28% | 1.97% | -17.31%p | -5.99%p |
| Cost of risk/average (FX-adjusted) gross loans (%) | 10.01% | 10.50% | 0.49%p | 7.27% | 18.70% | 1.93% | -16.78%p | -5.34%p |
| Total provisions/90+ days past due loans (%) | 87.9% | 101.6% | 13.7%p | 87.9% | 102.6% | 101.6% | -1.0%p | 13.7%p |
| Performance Indicators (%) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| ROA | -4.0% | -4.9% | -1.0%p | -2.8% | -10.7% | 0.7% | 11.4%p | 3.5%p |
| ROE | -27.5% | n/a | | -25.0% | n/a | n/a | | |
| Total income margin | 11.36% | 12.63% | 1.27%p | 10.42% | 17.96% | 8.49% | -9.47%p | -1.92%p |
| Net interest margin | 9.10% | 7.95% | -1.15%p | 7.77% | 10.54% | 6.16% | -4.39%p | -1.61%p |
| Cost/income ratio | 39.3% | 31.9% | -7.4%p | 41.3% | 23.6% | 50.5% | 26.9%p | 9.2%p |
| Net loans to deposits (FX-adjusted) | 202% | 115% | -86%p | 202% | 135% | 115% | -20%p | -86%p |

| FX rates (in HUF) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|-------------------|---------|---------|-------|---------|---------|---------|-------|-------|
| HUF/UAH (closing) | 19.3 | 13.5 | -30% | 19.3 | 11.9 | 13.5 | 13% | -30% |
| HUF/UAH (average) | 21.9 | 13.2 | -40% | 18.9 | 13.6 | 12.9 | -5% | -32% |

- **1H losses were close to HUF 10 billion with a profitable 2Q as a result of q-o-q moderating risk costs on the back of the UAH volatility**
- **The Bank continued its FX mortgage restructuring programme; partly as a result of this the second quarter net interest income declined significantly**
- **Lending activity remained moderate; the FX-adjusted DPD0-90 portfolio melted down by 12% q-o-q, dropped by 1/3 y-o-y**
- **Deposits increased by 4% q-o-q (FX-adjusted), the intra-group further declined in 2Q**

The financial performance and indicators of OTP Bank Ukraine in HUF terms were significantly distorted by the HUF/UAH exchange rate moves: in 2Q 2015 the closing rate of HUF showed a q-o-q 13% depreciation, but a y-o-y 30% appreciation against UAH. The 1H the average rate strengthened by 40% y-o-y, whereas the 2Q average rate appreciated by 5% q-o-q and by 32% y-o-y respectively. Therefore local currency P&L and balance sheet dynamics can be materially different from those in HUF terms.

Methodological note: as one-off elements not related to the normal course of business activity, the risk costs created in relation to the Crimean exposures from 2Q 2014, as well as risk costs made for exposures to the Donetsk and Luhansk counties from 3Q 2014 were eliminated from the Ukrainian P&L and shown amongst the adjustment items on consolidated level. Balance sheet items were not adjusted.

In 1H 2015 **OTP Bank Ukraine** posted HUF 9.6 billion loss; in 2Q the bank realized a positive result of HUF 0.6 billion versus a loss of more than HUF 10 billion in 1Q. The key reason behind the significant q-o-q improvement was the volatility in risk costs induced by the FX rate movements.

In Donetsk and Luhansk counties as a result of risk costs set aside in 2Q the provision coverage of the total exposure (gross loan portfolio and accrued interest) reached 98%. The remaining net loan exposure to these counties amounted to HUF 1.5 billion equivalent (including accrued interest) at the end of June 2015. During 2Q another branch was closed, thus in the Bank had 1 remaining branch in this region by the end of 2Q 2015.

With regards to the lending activity for the rest of the country, new cash loan production in 1H dropped by 85% y-o-y. In March the new cash loan production was suspended, but it was resumed in 2Q with stricter lending criteria. The cross-sale of

credit cards was practically reduced to zero from 2Q 2014, and it was restarted only from May 2015. Within the POS segment newly sold volumes demonstrated a y-o-y 6% increase in the first half of the year, true, from a very low base. The DPD0-90 consumer loan portfolio eroded by 16% q-o-q and by 40% y-o-y (FX-adjusted). The mortgage book further melted down, given the lack of new origination. The performing corporate loan book decreased by 10% q-o-q and by 25% y-o-y, respectively.

Under the scope of the Bank's own restructuring programme the volume of FX mortgage loans converted into UAH at market FX rate got close to UAH 1.2 billion by the end of June 2015. Under the scheme the Bank offers either certain debt forgiveness and/or an interest rate concession at the beginning of the maturity.

While the Ukrainian Parliament approved an Act in early July 2015 on the conversion of retail FX loans into UAH, the president didn't sign the act. At the same time a solution acceptable for the banks, too is under consideration.

Following deposit withdrawals in 1Q, total deposits increased by 4% q-o-q in 2Q (adjusted for the FX-effect) due to corporate inflows. As a result, total deposits shrank by 5% in the first six months. The net loan-to-deposit ratio dropped to 115% by the end of June 2015 (-86 ppts y-o-y FX-adjusted).

The intra-group funding (including subordinated debt) declined by USD 50 million in 2Q and altogether decreased by USD 450 million y-o-y to HUF 142 billion equivalent by the end of June 2015.

The Ukrainian operation posted an adjusted loss of HUF 9.6 billion in 1H 2015, 14% less than in the base period. During 1H the total amount of the deferred tax asset utilized comprised of HUF 2.3 billion.

The semi-annual operating profit in HUF terms dropped by 14% y-o-y (+40% y-o-y in UAH terms), while in the second quarter the deterioration is even more material, -71% q-o-q.

The underlying business performance is better described by changes expressed in UAH terms: within total income the half-yearly net interest income did not change y-o-y, but dropped by 42% q-o-q. The massive quarterly decline was reasoned, on one hand, by lower performing loan volumes, and by the settlement of interest revenues of restructured mortgage loans since the effective interest rate calculation method causes volatility in interest income.

The net fee and commission income realized in 1H 2015 increased by 7% y-o-y in UAH terms. The y-o-y surge in other net non-interest income was mainly induced by a significant FX gain booked in 1Q on the back of volatile cross currency rates.

Semi-annual operating expenses went up by 2% y-o-y in UAH terms, though during 1H 2015 average consumer prices surged by 48% y-o-y. During 2Q 5 branches were closed, thus in the last twelve months 46 units were closed (-35%). The workforce was also scaled back: the q-o-q drop was 15% (without employed selling agents), whereas the y-o-y reduction was around 25%.

The semi-annual risk costs grew by 38% y-o-y. The material increase in 1Q 2015 was related to the drastic depreciation of UAH against USD which required higher provision coverage due to the FX loans' revaluation (LTV effect). As opposed to this, in 2Q the UAH strengthened and since the new problem loan formation remained moderate, 2Q risk costs dropped to 1/10 of the amount recorded in 1Q. Consequently, in 2Q the quarterly risk cost rate was the lowest (1.97%) during the last four years. After the elevated new DPD90+ loan growth

seen in previous quarters, it returned to quite contained levels both in 1Q and 2Q 2015

(FX-adjusted DPD90+ volume growth excluding the impact of loan sales and write-offs in HUF billion: 1Q 2014: 3, 2Q: 18, 3Q: 14, 4Q: 26, 1Q 2015: 6, 2Q: 7)). The DPD90+ ratio increased to 54.0%, within that the DPD90+ ratio of mortgage loans reached 79.6%. The provision coverage ratio stood at 101.6% marking a 13.7 ppts yearly improvement.

The shareholders' equity of the Ukrainian banking group under IFRS was HUF -25.5 billion at the end of 2Q 2015. The Ukrainian shareholders' equity includes that of 3 entities: the Bank, the Leasing and Factoring companies' equity. The standalone equity of the Bank under IFRS reached HUF 11.8 billion. The standalone capital adequacy ratio of the Bank under local regulation stood at 9.1% at the end of June 2015 (+0.4 ppt q-o-q). The shareholder equity of the Leasing company reached HUF -1.8 billion by the end of June, whereas the Factoring company also had a negative equity of HUF 35.5 billion.

OTP BANK ROMANIA

Performance of OTP Bank Romania:

| Main components of P&L account in HUF mn | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|---|---------|---------|---------|---------|---------|---------|---------|---------|
| After tax profit w/o dividends and net cash transfer | 1,676 | 1,124 | -33% | 654 | 402 | 723 | 80% | 10% |
| Income tax | 0 | 0 | | 0 | 0 | 1 | | |
| Profit before income tax | 1,676 | 1,124 | -33% | 654 | 402 | 722 | 80% | 10% |
| Operating profit | 4,895 | 4,516 | -8% | 2,394 | 2,123 | 2,392 | 13% | 0% |
| Total income | 11,332 | 14,860 | 31% | 5,623 | 7,369 | 7,491 | 2% | 33% |
| Net interest income | 9,460 | 10,857 | 15% | 4,712 | 5,367 | 5,490 | 2% | 17% |
| Net fees and commissions | 1,153 | 1,950 | 69% | 557 | 975 | 974 | 0% | 75% |
| Other net non-interest income | 719 | 2,054 | 186% | 354 | 1,027 | 1,027 | 0% | 190% |
| Operating expenses | -6,437 | -10,344 | 61% | -3,229 | -5,246 | -5,099 | -3% | 58% |
| Total provisions | -3,219 | -3,392 | 5% | -1,740 | -1,721 | -1,670 | -3% | -4% |
| Provision for possible loan losses | -3,196 | -3,416 | 7% | -1,740 | -1,694 | -1,722 | 2% | -1% |
| Other provision | -23 | 25 | -206% | 0 | -27 | 52 | -290% | |
| Main components of balance sheet closing balances in HUF mn | 2014 | 1H 2015 | YTD | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| Total assets | 476,352 | 650,350 | 37% | 465,474 | 618,131 | 650,350 | 5% | 40% |
| Gross customer loans | 428,995 | 567,603 | 32% | 430,073 | 542,221 | 567,603 | 5% | 32% |
| Gross customer loans (FX-adjusted) | 455,908 | 567,603 | 24% | 464,432 | 569,374 | 567,603 | 0% | 22% |
| Retail loans | 347,125 | 416,783 | 20% | 360,767 | 418,908 | 416,783 | -1% | 16% |
| Corporate loans | 108,783 | 150,821 | 39% | 103,665 | 150,466 | 150,821 | 0% | 45% |
| Allowances for possible loan losses | -61,538 | -70,784 | 15% | -60,629 | -64,498 | -70,784 | 10% | 17% |
| Allowances for possible loan losses (FX-adjusted) | -66,204 | -70,784 | 7% | -66,321 | -67,859 | -70,784 | 4% | 7% |
| Deposits from customers | 222,126 | 325,136 | 46% | 191,167 | 307,766 | 325,136 | 6% | 70% |
| Deposits from customer (FX-adjusted) | 223,391 | 325,136 | 46% | 194,451 | 319,909 | 325,136 | 2% | 67% |
| Retail deposits | 181,875 | 244,184 | 34% | 164,536 | 246,297 | 244,184 | -1% | 48% |
| Corporate deposits | 41,516 | 80,953 | 95% | 29,916 | 73,612 | 80,953 | 10% | 171% |
| Liabilities to credit institutions | 209,315 | 263,002 | 26% | 226,503 | 250,924 | 263,002 | 5% | 16% |
| Total shareholders' equity | 34,980 | 50,232 | 44% | 36,138 | 47,807 | 50,232 | 5% | 39% |
| Loan Quality | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| 90+ days past due loan volume (in HUF million) | 78,897 | 91,689 | 16% | 78,897 | 84,158 | 91,689 | 9% | 16% |
| 90+ days past due loans/gross customer loans (%) | 18.3% | 16.2% | -2.2%p | 18.3% | 15.5% | 16.2% | 0.6%p | -2.2%p |
| Cost of risk/average gross loans (%) | 1.54% | 1.38% | -0.16%p | 1.64% | 1.41% | 1.24% | -0.17%p | -0.40%p |
| Cost of risk/average (FX-adjusted) gross loans (%) | 1.39% | 1.35% | -0.04%p | 1.51% | 1.34% | 1.22% | -0.12%p | -0.29%p |
| Total provisions/90+ days past due loans (%) | 76.8% | 77.2% | 0.4%p | 76.8% | 76.6% | 77.2% | 0.6%p | 0.4%p |

| Performance Indicators (%) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|-------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| ROA | 0.7% | 0.4% | -0.3%p | 0.6% | 0.3% | 0.5% | 0.2%p | -0.1%p |
| ROE | 10.4% | 5.3% | -5.0%p | 7.8% | 3.9% | 5.9% | 2.0%p | -1.9%p |
| Total income margin | 4.99% | 5.32% | 0.33%p | 4.94% | 5.46% | 4.74% | -0.72%p | -0.20%p |
| Net interest margin | 4.17% | 3.89% | -0.28%p | 4.14% | 3.98% | 3.47% | -0.51%p | -0.67%p |
| Cost/income ratio | 56.8% | 69.6% | 12.8%p | 57.4% | 71.2% | 68.1% | -3.1%p | 10.6%p |
| Net loans to deposits (FX-adjusted) | 205% | 153% | -52%p | 205% | 157% | 153% | -4%p | -52%p |
| FX rates (in HUF) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| HUF/RON (closing) | 70.7 | 70.2 | -1% | 70.7 | 67.9 | 70.2 | 3% | -1% |
| HUF/RON (average) | 68.7 | 69.1 | 1% | 69.1 | 69.4 | 68.9 | -1% | 0% |

- **Profitable operation in 2Q, as a result 1H net earnings increased to HUF 1.1 billion**
- **The interest spread reduction offered to CHF mortgage clients continued to affect negatively the net interest income**
- **Risk cost rate in 2Q dropped to its lowest level in the last three years. DPD90+ loan formation in the mortgage loan segment increased in 1H**
- **FX-adjusted cash loan and corporate loan volumes kept expanding in 2Q, supported by stronger new disbursements**

On 30 July 2014 OTP Bank Romania agreed on purchasing 100% stake of Banca Millennium S.A. for EUR 39 million. The transaction was completed on 8 January 2015 and through the financial settlement OTP Bank Romania acquired 100% ownership in Banca Millennium. The Romanian P&L was adjusted for the items directly related to the acquisition; these corrections are shown on consolidated level among adjustment items.

In 1Q 2015 the consolidation of Banca Millennium was completed. In 1H a loss of HUF 473 million (of which HUF 53 million in 2Q) was consolidated into OTP Bank Romania's results.

OTP Bank Romania delivered HUF 1.1 billion profit after tax in 1H 2015 (-33% y-o-y) including the loss of HUF 473 million at Banca Millennium. The 2Q profit was HUF 0.7 billion (+80% q-o-q).

The 1H operating profit declined by 8% y-o-y as a joint result of soaring revenues on one hand, and surging operational expenses on the other induced by the Banca Millennium consolidation. The y-o-y higher net interest income (+15%) was shaped by several factors: on one hand the consolidation of Banca Millennium played a role here. At the same time the lower interest spread offered for clients having floating rate CHF mortgage loans reduced the net interest income by HUF 330 million in 1H (of which HUF 170 million interest revenue was forgone in 2Q). Interest revenues on the FX loans were positively affected by the appreciating CHF against RON. Furthermore, that part of the revaluation result of FX swaps which is booked on the net interest income line exerted a HUF 1.3 billion negative impact on the y-o-y development of the semi-annual net interest income. This item was

largely offset in other non-interest income which explains the y-o-y growth of 1H other net non-interest income. The increase in net fee and commission income was due to the contribution of Banca Millennium.

Semi-annual operating expenses surged by 61% y-o-y as a result of the acquisition related costs (around HUF 350 million in 1H 2015) and the consolidation of the operating expenses of Banca Millennium (HUF 3.3 billion in 1H). The acquisition pushed up the total number of branches by 56 units and the number of employees by 362 people ytd.

The growth of DPD90+ loan volumes (adjusted for FX rate changes and sold and written off volumes) represented HUF 2.3 billion⁶ in 1Q and HUF 2.4 billion in 2Q, whereas the quarterly average in 2014 amounted to HUF 1.5 billion. The acceleration was mainly due to the mortgage portfolio's deterioration. The DPD90+ ratio increased to 16.2% (+0.6 ppt q-o-q), but showed a y-o-y decline of 2.2 ppts, partly related to composition effect due to the lower DPD90+ ratio of Banca Millennium, but also to non-performing loan write-offs. The coverage of the DPD90+ loans somewhat improved during the second quarter (77.2%). The risk cost rate moderated to 124 bps in 2Q, implying a y-o-y 40 bps improvement.

As for the quarterly P&L developments, the material improvement in after tax profit (+80% q-o-q) was reasoned by better net interest income (+2%) and lower operating expenses (-3%). Banca Millennium's profit contribution had an overall positive effect on the quarterly income dynamics of the Romanian operation.

The FX-adjusted gross loan portfolio stagnated q-o-q, but surged by 25% y-o-y. Without Banca Millennium the volumes declined moderately (-1% y-o-y). Quarterly cash loan disbursements – still being in the focus of lending activity – grew by 30% y-o-y, volumes increased by 9% without Banca Millennium effect. Despite better loan origination in 2Q the erosion of the mortgage portfolio continued (-2% q-o-q). Corporate loans advanced by 11% y-o-y without Banca Millennium (with Banca Millennium by 45% respectively), due to improving corporate loan disbursements.

⁶ Excluding the newly consolidated DPD90+ loan volumes of Banca Millennium in 1Q 2015.

Total FX-adjusted deposit volumes expanded further in 2Q and grew by 2% q-o-q, due to the good performance in corporate deposit collection. Retail deposit interest rates eroded in line with overall market trends. The net loan-to-deposit ratio kept declining (153%).

At the end of June the Bank's capital adequacy ratio stood at 13.0%, the same as a quarter ago.

The relief package proposed by the Government for easing the burden of CHF housing loan holders is being designed and its final form is still unknown.

OTP BANKA HRVATSKA (CROATIA)

Performance of OTP banka Hrvatska:

| Main components of P&L account in HUF mn | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|--|---------|---------|--------|---------|---------|---------|---------|--------|
| After tax profit without the effect of adjustments | 508 | 1,321 | 160% | 211 | 75 | 1,246 | | 490% |
| Income tax | -277 | 1,679 | -707% | -189 | 24 | 1,655 | | -973% |
| Profit before income tax | 785 | -358 | -146% | 401 | 51 | -409 | -904% | -202% |
| Operating profit | 3,447 | 4,318 | 25% | 1,850 | 1,732 | 2,586 | 49% | 40% |
| Total income | 11,880 | 13,174 | 11% | 6,406 | 6,199 | 6,975 | 13% | 9% |
| Net interest income | 8,475 | 9,972 | 18% | 4,505 | 4,946 | 5,027 | 2% | 12% |
| Net fees and commissions | 2,373 | 2,468 | 4% | 1,265 | 1,194 | 1,274 | 7% | 1% |
| Other net non-interest income | 1,033 | 733 | -29% | 636 | 59 | 675 | | 6% |
| Operating expenses | -8,433 | -8,855 | 5% | -4,555 | -4,466 | -4,389 | -2% | -4% |
| Total provisions | -2,663 | -4,676 | 76% | -1,449 | -1,681 | -2,995 | 78% | 107% |
| Provision for possible loan losses | -2,413 | -3,627 | 50% | -1,319 | -1,832 | -1,794 | -2% | 36% |
| Other provision | -249 | -1,050 | 321% | -130 | 151 | -1,201 | -894% | 821% |
| Main components of balance sheet closing balances in HUF mn | 2014 | 1H 2015 | YTD | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| Total assets | 654,793 | 648,793 | -1% | 653,245 | 614,859 | 648,793 | 6% | -1% |
| Gross customer loans | 467,749 | 473,038 | 1% | 449,639 | 448,921 | 473,038 | 5% | 5% |
| Gross customer loans (FX-adjusted) | 473,037 | 473,038 | 0% | 460,857 | 473,745 | 473,038 | 0% | 3% |
| Retail loans | 303,044 | 305,163 | 1% | 302,924 | 304,018 | 305,163 | 0% | 1% |
| Corporate loans | 169,717 | 167,667 | -1% | 157,564 | 169,478 | 167,667 | -1% | 6% |
| Car financing loans | 277 | 208 | -25% | 368 | 248 | 208 | -16% | -44% |
| Allowances for possible loan losses | -38,725 | -42,824 | 11% | -34,161 | -38,679 | -42,824 | 11% | 25% |
| Allowances for possible loan losses (FX-adjusted) | -39,214 | -42,824 | 9% | -34,976 | -40,933 | -42,824 | 5% | 22% |
| Deposits from customers | 518,313 | 509,158 | -2% | 513,740 | 483,019 | 509,158 | 5% | -1% |
| Deposits from customer (FX-adjusted) | 525,208 | 509,158 | -3% | 533,072 | 507,395 | 509,158 | 0% | -4% |
| Retail deposits | 470,230 | 451,669 | -4% | 480,191 | 455,778 | 451,669 | -1% | -6% |
| Corporate deposits | 54,978 | 57,489 | 5% | 52,881 | 51,617 | 57,489 | 11% | 9% |
| Liabilities to credit institutions | 51,453 | 51,968 | 1% | 50,122 | 50,624 | 51,968 | 3% | 4% |
| Subordinated debt | 0 | 0 | | 1,585 | 0 | 0 | | -100% |
| Total shareholders' equity | 71,156 | 72,627 | 2% | 71,052 | 67,771 | 72,627 | 7% | 2% |
| Loan Quality | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| 90+ days past due loan volume (in HUF million) | 58,860 | 64,137 | 9% | 58,860 | 58,664 | 64,137 | 9% | 9% |
| 90+ days past due loans/gross customer loans (%) | 13.1% | 13.6% | 0.5%p | 13.1% | 13.1% | 13.6% | 0.5%p | 0.5%p |
| Cost of risk/average gross loans (%) | 1.17% | 1.55% | 0.38%p | 1.25% | 1.62% | 1.56% | -0.06%p | 0.31%p |
| Cost of risk/average (FX-adjusted) gross loans | 1.12% | 1.55% | 0.43%p | 1.22% | 1.57% | 1.52% | -0.05%p | 0.30%p |
| Total provisions/90+ days past due loans (%) | 58.0% | 66.8% | 8.7%p | 58.0% | 65.9% | 66.8% | 0.8%p | 8.7%p |
| Performance Indicators (%) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| ROA | 0.2% | 0.4% | 0.2%p | 0.1% | 0.0% | 0.8% | 0.7%p | 0.7%p |
| ROE | 1.5% | 3.7% | 2.2%p | 1.2% | 0.4% | 7.1% | 6.7%p | 5.9%p |
| Total income margin | 4.02% | 4.08% | 0.05%p | 4.26% | 3.96% | 4.43% | 0.47%p | 0.17%p |
| Net interest margin | 2.87% | 3.09% | 0.22%p | 3.00% | 3.16% | 3.19% | 0.03%p | 0.19%p |
| Cost/income ratio | 71.0% | 67.2% | -3.8%p | 71.1% | 72.1% | 62.9% | -9.1%p | -8.2%p |
| Net loans to deposits (FX-adjusted) | 80% | 84% | 5%p | 80% | 85% | 84% | -1%p | 5%p |
| FX rates (in HUF) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| HUF/HRK (closing) | 41.0 | 41.5 | 1% | 41.0 | 39.1 | 41.5 | 6% | 1% |
| HUF/HRK (average) | 40.3 | 40.3 | 0% | 40.3 | 40.2 | 40.4 | 0% | 0% |

- **Outstanding HUF 1.2 billion after tax profit in 2Q, which was affected by one-offs related to income tax and other risk cost; without these elements the 2Q profit was HUF 0.9 billion still reflecting an improving performance. The 1H profit increased to HUF 1.3 billion**
- **The 1H net interest margin increased by 22 bps to 3.09%**
- **FX-adjusted gross loan book advanced by 3% y-o-y due to the expanding municipal portfolio**
- **The ratio of DPD90+ slightly deteriorated q-o-q, the coverage ratio increased to 67%**

OTP banka Hrvatska posted HUF 1.3 billion after tax profit in 1H 2015 (together with Banco Popolare Croatia) against the HUF 0.5 billion profit in the base period. The consolidation of Banco Popolare Croatia (BPC) is effective from the beginning of May 2014.

In 2Q one-off items emerged in relation to income tax and other risk cost lines. The after tax profit was affected by income tax refund, which tax was imposed on badwill of the BPC acquisition in 2Q 2014 (it was shown on consolidated level, among adjustments) and the Bank utilized the BPC's deferred tax of former years. These two items improved the profit by HUF 1.5 billion on income tax line. The second one-off item emerged on other risk cost line in relation to the provision on litigation of the Bank's predecessor in the amount of HUF 1.4 billion (the after tax effect was HUF 1.1 billion).

Adjusted by the those items, the 2Q profit was about HUF 850 million, which still indicates a notable improvement both q-o-q and y-o-y.

The 2Q operating profit improved q-o-q due to base effect: other income line decreased by HUF 360 million in 1Q, due to the fixed CHF/HRK FX rate, while in 2Q there was no such loss on this line. Furthermore operating costs dropped by 2% q-o-q.

The y-o-y 25% higher 1H operating profit was supported by increasing net interest income (+18%) and stable net fees and commissions. The net interest income advanced as a result of shrinking funding costs and the reclassification of rental income from other income into net interest income from 4Q 2014. The 1H net interest margin improved to 3.09% (+0.22 ppt y-o-y). The fixed CHF/HRK FX rate decreased 2Q net interest income by HUF 24 million (this effect was HUF 14 million in 1Q).

The 1H operating expenses grew by 5% y-o-y due to the consolidation of Banco Popolare Croatia's costs.

The DPD90+ ratio (13.6%) indicates 0.5 ppt deterioration both q-o-q and y-o-y. Within 1H provisions the risk costs for loan losses advanced y-o-y partially due to higher volumes in relation to the BPC consolidation. The coverage ratio of DPD90+ loans (66.8%) improved by 0.8 ppt q-o-q and 8.7 ppts y-o-y respectively.

The FX-adjusted loan book advanced by 3% y-o-y, but remained flat q-o-q. In quarterly comparison both FX-adjusted consumer loans (+1%) and SME loans (+2%) expanded. The municipal loan volumes surged by 41% y-o-y due to disbursements for larger state owned companies.

The FX-adjusted deposit book shrank by 4% y-o-y and remained unchanged q-o-q. The net loan-to-deposit ratio (84%) advanced by 5% y-o-y.

The capital adequacy ratio reached 16.9% at the end of June.

OTP BANKA SLOVENSKO (SLOVAKIA)

Performance of OTP Banka Slovensko^{*}:

| Main components of P&L account in HUF mn | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|--|---------|---------|-------|---------|---------|---------|-------|-------|
| After tax profit w/o dividends and net cash transfer | 584 | 694 | 19% | 196 | 439 | 255 | -42% | 30% |
| Income tax | -251 | -230 | -8% | -119 | -149 | -81 | -46% | -33% |
| Profit before income tax | 835 | 924 | 11% | 316 | 588 | 336 | -43% | 6% |
| Operating profit | 2,898 | 3,191 | 10% | 1,503 | 1,608 | 1,583 | -2% | 5% |
| Total income | 8,388 | 8,663 | 3% | 4,304 | 4,365 | 4,298 | -2% | 0% |
| Net interest income | 6,968 | 7,178 | 3% | 3,548 | 3,613 | 3,565 | -1% | 0% |
| Net fees and commissions | 1,441 | 1,694 | 18% | 743 | 847 | 847 | 0% | 14% |
| Other net non-interest income | -21 | -209 | 897% | 13 | -95 | -114 | 20% | -989% |
| Operating expenses | -5,490 | -5,472 | 0% | -2,801 | -2,757 | -2,715 | -2% | -3% |
| Total provisions | -2,062 | -2,266 | 10% | -1,187 | -1,019 | -1,247 | 22% | 5% |
| Provision for possible loan losses | -2,071 | -2,296 | 11% | -1,191 | -1,038 | -1,258 | 21% | 6% |
| Other provision | 8 | 30 | 256% | 4 | 18 | 11 | -39% | 194% |

| Main components of balance sheet closing balances in HUF mn | 2014 | 1H 2015 | YTD | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|---|---------|---------|---------|---------|---------|---------|---------|---------|
| Total assets | 464,296 | 472,307 | 2% | 456,682 | 456,758 | 472,307 | 3% | 3% |
| Gross customer loans | 369,624 | 373,244 | 1% | 357,693 | 349,044 | 373,244 | 7% | 4% |
| Gross customer loans (FX-adjusted) | 369,800 | 373,244 | 1% | 363,285 | 367,592 | 373,244 | 2% | 3% |
| Retail loans | 298,251 | 305,705 | 2% | 294,272 | 299,615 | 305,705 | 2% | 4% |
| Corporate loans | 71,269 | 67,331 | -6% | 68,665 | 67,722 | 67,331 | -1% | -2% |
| Car financing loans | 281 | 207 | -26% | 349 | 255 | 207 | -19% | -41% |
| Allowances for possible loan losses | -22,785 | -24,181 | 6% | -25,501 | -21,716 | -24,181 | 11% | -5% |
| Allowances for possible loan losses (FX-adjusted) | -22,796 | -24,181 | 6% | -25,900 | -22,870 | -24,181 | 6% | -7% |
| Deposits from customers | 375,687 | 394,788 | 5% | 351,465 | 378,198 | 394,788 | 4% | 12% |
| Deposits from customer (FX-adjusted) | 376,418 | 394,788 | 5% | 357,841 | 397,957 | 394,788 | -1% | 10% |
| Retail deposits | 359,613 | 357,087 | -1% | 339,370 | 360,378 | 357,087 | -1% | 5% |
| Corporate deposits | 16,805 | 37,701 | 124% | 18,471 | 37,580 | 37,701 | 0% | 104% |
| Liabilities to credit institutions | 18,135 | 18,169 | 0% | 37,971 | 17,362 | 18,169 | 5% | -52% |
| Issued securities | 18,609 | 13,464 | -27% | 21,571 | 12,732 | 13,464 | 6% | -37% |
| Subordinated debt | 14,818 | 5,671 | -62% | 9,014 | 10,769 | 5,671 | -47% | -37% |
| Total shareholders' equity | 29,787 | 30,205 | 1% | 27,489 | 28,698 | 30,205 | 5% | 10% |
| Loan Quality | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| 90+ days past due loan volume (in HUF million) | 43,365 | 39,761 | -8% | 43,365 | 36,234 | 39,761 | 10% | -8% |
| 90+ days past due loans/gross customer loans (%) | 12.1% | 10.7% | -1.5%p | 12.1% | 10.4% | 10.7% | 0.3%p | -1.5%p |
| Cost of risk/average gross loans (%) | 1.20% | 1.25% | 0.05%p | 1.34% | 1.17% | 1.40% | 0.23%p | 0.06%p |
| Cost of risk/average (FX-adjusted) gross loans | 1.15% | 1.25% | 0.09%p | 1.31% | 1.14% | 1.36% | 0.22%p | 0.05%p |
| Total provisions/90+ days past due loans (%) | 58.8% | 60.8% | 2.0%p | 58.8% | 59.9% | 60.8% | 0.9%p | 2.0%p |
| Performance Indicators (%) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| ROA | 0.3% | 0.3% | 0.0%p | 0.2% | 0.4% | 0.2% | -0.2%p | 0.0%p |
| ROE | 4.3% | 4.7% | 0.3%p | 2.9% | 6.1% | 3.5% | -2.6%p | 0.6%p |
| Total income margin | 3.84% | 3.73% | -0.11%p | 3.83% | 3.84% | 3.71% | -0.13%p | -0.12%p |
| Net interest margin | 3.19% | 3.09% | -0.10%p | 3.16% | 3.18% | 3.08% | -0.10%p | -0.08%p |
| Cost/income ratio | 65.5% | 63.2% | -2.3%p | 65.1% | 63.2% | 63.2% | 0.0%p | -1.9%p |
| Net loans to deposits (FX-adjusted) | 94% | 88% | -6%p | 94% | 87% | 88% | 2%p | -6%p |
| FX rates (in HUF) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| HUF/EUR (closing) | 310.2 | 315.0 | 2% | 310.2 | 299.1 | 315.0 | 5% | 2% |
| HUF/EUR (average) | 306.9 | 307.5 | 0% | 306.0 | 308.8 | 306.0 | -1% | 0% |

* P&L account lines and indicators are adjusted for banking tax and Deposit Protection Fund contributions

- **1H adjusted profit grew by 19% to HUF 694 million y-o-y, with operating profit improving and risk cost increasing**
- **Improving cost efficiency: 1H 2015 cost-to-income ratio was 63.2%, -2.3 ppts y-o-y**
- **FX-adjusted loan portfolio increased by 3% y-o-y: consumer and SME loans advanced while the mortgage book contracted in a competitive environment**
- **Net loan-to-deposit ratio was 88% (-6 ppts y-o-y), FX-adjusted deposit volumes increased by 10% on the yearly basis**

In 1H 2015 **OTP Banka Slovensko** posted HUF 694 million adjusted⁷ after tax profit, which is by 19% higher than in the base period.

In 1H 2015 the operating profit grew by 11% y-o-y, as a result of the 10% increase in both operating profit and risk cost. The yearly increase of operating profit is due to the 3% y-o-y advance of total income

with operating expenses remaining unchanged. The net interest income went up by 3% y-o-y due to the higher loan book, while NIM slightly eroded. Net fee and commission income increased by 18% y-o-y, mainly reasoned by the higher amount of early repayments and higher fee income related to retail accounts and card transactions. Operating expenses were flat y-o-y, thus cost-to-income ratio improved in 1H 2015 by 2.3 ppts to 63.2% y-o-y.

2Q profit before tax dropped by 43% q-o-q, mainly due to the growing risk cost. The operating profit declined by 2% q-o-q, as the 2% erosion of total income could not be counterbalanced by the same magnitude of decrease in operating expenses.

DPD90+ portfolio increased in 2Q 2015 mainly due to some defaults in the corporate segment. The DPD90+ ratio increased by 0.3 ppt to 10.7% q-o-q, but decreased by 1.5 ppts y-o-y. The risk cost in 2Q 2015 surged by 22% q-o-q, owing to the higher provisions made on SME loans; in 1H altogether it grew by 10% y-o-y. The provision coverage of DPD90+ loans increased (2Q 60.8%, +0.9 ppt q-o-q, +2.0 ppts y-o-y).

FX-adjusted gross loans expanded by 3% y-o-y, mainly due to the dynamic growth of personal loans

⁷ Adjustments include the elimination of banking tax and DPF contribution paid by OBS (HUF 363 million after tax in 1H 2015, -57% y-o-y); these are treated as an adjustment in the consolidated results.

(+50% y-o-y). The growth of personal loans continued in the second quarter (+5% q-o-q), too, however, loan disbursement was weaker than in the first quarter. Due to the fierce pricing competition and high prepayment rate, the FX-adjusted gross mortgage loan portfolio shrank by 5% y-o-y and by 2% q-o-q. SME loans advanced in 2Q (+4% y-o-y, +8% q-o-q), but the corporate loan segment suffered a setback (-2% y-o-y, -1% q-o-q).

In 2Q FX-adjusted deposits grew by 10% on yearly basis and decreased by 1% q-o-q. The retail and SME segment grew by 5% y-o-y, but decreased by

1% q-o-q. The corporate deposit portfolio doubled y-o-y by the end of 2Q mainly due to a large individual corporate deposit placement in 1Q 2015. FX-adjusted net loan-to-deposit ratio stood at 88% by the end of 2Q 2015 (-6 ppts y-o-y).

In 1Q 2015 EUR 11 million subordinated debt was paid back, followed by another EUR 18 million facility in 2Q resulting a 62% drop in subordinated debt volume since end-2014; the capital adequacy ratio decreased by 33 bps q-o-q to 13.06%.

OTP BANKA SRBIJA (SERBIA)

Performance of OTP banka Srbija:

| Main components of P&L account in HUF mn | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|--|---------|---------|---------|---------|---------|---------|---------|---------|
| After tax profit w/o dividends and net cash transfer | 23 | 132 | 476% | -113 | 5 | 127 | | -213% |
| Income tax | 0 | 0 | -100% | 0 | 0 | 0 | -100% | -100% |
| Profit before income tax | 23 | 132 | 476% | -113 | 5 | 127 | | -213% |
| Operating profit | 556 | 456 | -18% | 220 | 197 | 259 | 31% | 18% |
| Total income | 4,237 | 3,973 | -6% | 2,062 | 1,931 | 2,042 | 6% | -1% |
| Net interest income | 2,526 | 3,206 | 27% | 1,278 | 1,616 | 1,590 | -2% | 24% |
| Net fees and commissions | 870 | 856 | -2% | 437 | 417 | 440 | 6% | 1% |
| Other net non-interest income | 841 | -89 | -111% | 347 | -101 | 13 | -112% | -96% |
| Operating expenses | -3,681 | -3,517 | -4% | -1,842 | -1,734 | -1,783 | 3% | -3% |
| Total provisions | -533 | -324 | -39% | -332 | -192 | -132 | -32% | -60% |
| Provision for possible loan losses | -535 | -390 | -27% | -323 | -173 | -216 | 25% | -33% |
| Other provision | 2 | 66 | | -9 | -19 | 85 | -546% | |
| Main components of balance sheet closing balances in HUF mn | 2014 | 1H 2015 | YTD | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| Total assets | 109,509 | 107,205 | -2% | 97,210 | 98,315 | 107,205 | 9% | 10% |
| Gross customer loans | 99,011 | 102,957 | 4% | 94,323 | 97,388 | 102,957 | 6% | 9% |
| Gross customer loans (FX-adjusted) | 100,665 | 102,957 | 2% | 95,036 | 102,331 | 102,957 | 1% | 8% |
| Retail loans | 45,761 | 46,319 | 1% | 45,490 | 45,754 | 46,319 | 1% | 2% |
| Corporate loans | 54,904 | 56,638 | 3% | 49,546 | 56,577 | 56,638 | 0% | 14% |
| Allowances for possible loan losses | -33,010 | -31,891 | -3% | -36,526 | -31,898 | -31,891 | 0% | -13% |
| Allowances for possible loan losses (FX-adjusted) | -33,378 | -31,891 | -4% | -36,367 | -33,580 | -31,891 | -5% | -12% |
| Deposits from customers | 66,934 | 60,373 | -10% | 51,936 | 54,813 | 60,373 | 10% | 16% |
| Deposits from customer (FX-adjusted) | 67,356 | 60,373 | -10% | 52,477 | 57,681 | 60,373 | 5% | 15% |
| Retail deposits | 44,089 | 43,696 | -1% | 39,615 | 42,774 | 43,696 | 2% | 10% |
| Corporate deposits | 23,267 | 16,677 | -28% | 12,862 | 14,907 | 16,677 | 12% | 30% |
| Liabilities to credit institutions | 6,206 | 9,553 | 54% | 7,901 | 8,545 | 9,553 | 12% | 21% |
| Subordinated debt | 2,542 | 2,550 | 0% | 2,508 | 2,416 | 2,550 | 6% | 2% |
| Total shareholders' equity | 30,197 | 30,583 | 1% | 31,107 | 28,918 | 30,583 | 6% | -2% |
| Loan Quality | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| 90+ days past due loan volume (in HUF million) | 48,619 | 44,763 | -8% | 48,619 | 42,473 | 44,763 | 5% | -8% |
| 90+ days past due loans/gross customer loans (%) | 51.5% | 43.5% | -8.1%p | 51.5% | 43.6% | 43.5% | -0.1%p | -8.1%p |
| Cost of risk/average gross loans (%) | 1.16% | 0.78% | -0.38%p | 1.38% | 0.72% | 0.87% | 0.15%p | -0.51%p |
| Cost of risk/average (FX-adjusted) gross loans | 1.13% | 0.77% | -0.36%p | 1.36% | 0.69% | 0.85% | 0.15%p | -0.51%p |
| Total provisions/90+ days past due loans (%) | 75.1% | 71.2% | -3.9%p | 75.1% | 75.1% | 71.2% | -3.9%p | -3.9%p |
| Performance Indicators (%) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| ROA | 0.1% | 0.2% | 0.2%p | -0.5% | 0.0% | 0.5% | 0.5%p | 1.0%p |
| ROE | 0.2% | 0.9% | 0.7%p | -1.5% | 0.1% | 1.7% | 1.6%p | 3.2%p |
| Total income margin | 9.32% | 7.39% | -1.93%p | 8.78% | 7.54% | 7.97% | 0.43%p | -0.81%p |
| Net interest margin | 5.56% | 5.97% | 0.41%p | 5.44% | 6.31% | 6.21% | -0.10%p | 0.76%p |
| Cost/income ratio | 86.9% | 88.5% | 1.6%p | 89.3% | 89.8% | 87.3% | -2.5%p | -2.0%p |
| Net loans to deposits (FX-adjusted) | 112% | 118% | 6%p | 112% | 119% | 118% | -1%p | 6%p |
| FX rates (in HUF) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| HUF/RSD (closing) | 2.7 | 2.6 | -2% | 2.7 | 2.5 | 2.6 | 5% | -2% |
| HUF/RSD (average) | 2.7 | 2.5 | -4% | 2.6 | 2.5 | 2.5 | 0% | -4% |

- **Improving result in 1H 2015, supported mainly by lower risk costs**
- **The DPD90+ ratio stagnated q-o-q as a result of deteriorating corporate portfolio and nonperforming loan write-offs in 2Q; the provision coverage decreased**
- **DPD0-90 loans increased by 26% y-o-y, the FX-adjusted total gross loan portfolio grew by 8% y-o-y**
- **Deposit book expanded by 15% y-o-y resulting in improvement in net loan-to-deposit ratio (118%)**

OTP banka Srbija posted HUF 132 million profit after tax in 1H 2015, against the HUF 23 million profit in the base period.

The 1H total income decreased by 6% y-o-y as a reflection of the loss of HUF 100 million in relation to changes in FX loan regulation in 1Q 2015 on other income line.

The y-o-y 27% improvement of 1H net interest income was fuelled by the rise of DPD0-90 loan volumes (+26% y-o-y) and decreasing funding costs. The change in 1H other income is explained by base effect: due to changes in accounting methodology the suspended interest income of the periods was transferred from other income line to net interest income line. The other income line's dynamics was affected by this reclassification from 4Q 2014 and by the decision of National Bank of Serbia which caused one-off loss in amount of HUF 100 million.

The 1H operating costs moderated by 4% y-o-y.

The risk costs development was still favourable, the risk cost rate remained under 1% in 2Q, too. In 2Q the portfolio deterioration accelerated in the large corporate segment (FX-adjusted DPD90+ volume increase excluding the impact of sold/written-off non-performing loans was HUF 1.1 billion in 1Q 2015 and HUF 2.1 billion in 2Q). Despite of this the DPD90+ ratio stagnated q-o-q (43.5%), due to loan write-offs in 2Q 2015 in amount of HUF 2 billion. The y-o-y improving DPD90+ ratio was supported by loan portfolio expansion. The coverage ratio of DPD90+ loans declined to 71.2% (-3.9 pts q-o-q).

The FX-adjusted loan book expanded by 1% q-o-q and by 8% y-o-y. Mainly the rise of large corporate loan book (+14% y-o-y) caused this expansion. All segments stagnated q-o-q, but consumer loans being in the focus of the Bank's lending activity grew by 3% q-o-q and by 6% y-o-y (FX-adjusted).

FX-adjusted deposits increased by 15% y-o-y and expanded by 5% q-o-q mainly as a result of corporate deposit inflow (+12% q-o-q). The net loan-to-deposit ratio decreased to 118%.

In 2Q the Bank signed an agreement with the Italian specialist bank Findomestic Banca S.p.A regarding the purchase of 100% of the shares of Findomestic Banka of Serbia. The transaction and the consolidation has not been completed in 2Q 2015.

The capital adequacy ratio of the Bank reached 30.3% at the end of June.

CRNOGORSKA KOMERCIJALNA BANKA (MONTENEGRO)

Performance of CKB:

| Main components of P&L account in HUF mn | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|--|---------|---------|-------|---------|---------|---------|-------|-------|
| After tax profit w/o dividends and net cash transfer | 577 | 535 | -7% | -18 | 63 | 472 | 650% | |
| Income tax | 11 | 0 | -100% | 0 | 0 | 0 | -100% | -100% |
| Profit before income tax | 566 | 535 | -6% | -18 | 63 | 472 | 650% | |
| Operating profit | 1,809 | 1,744 | -4% | 889 | 732 | 1,012 | 38% | 14% |
| Total income | 5,571 | 5,227 | -6% | 2,833 | 2,461 | 2,766 | 12% | -2% |
| Net interest income | 4,171 | 3,750 | -10% | 2,081 | 1,875 | 1,875 | 0% | -10% |
| Net fees and commissions | 1,310 | 1,374 | 5% | 703 | 555 | 819 | 48% | 17% |
| Other net non-interest income | 91 | 104 | 14% | 50 | 32 | 72 | 126% | 44% |
| Operating expenses | -3,763 | -3,483 | -7% | -1,944 | -1,730 | -1,754 | 1% | -10% |
| Total provisions | -1,242 | -1,209 | -3% | -907 | -669 | -540 | -19% | -40% |
| Provision for possible loan losses | -1,262 | -1,274 | 1% | -907 | -731 | -542 | -26% | -40% |
| Other provision | 20 | 65 | 223% | 0 | 63 | 2 | -96% | 950% |

| Main components of balance sheet closing balances in HUF mn | 2014 | 1H 2015 | YTD | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|---|----------------|----------------|--------------|----------------|----------------|----------------|--------------|--------------|
| Total assets | 195,770 | 193,313 | -1% | 198,597 | 182,723 | 193,313 | 6% | -3% |
| Gross customer loans | 158,297 | 153,344 | -3% | 167,060 | 147,542 | 153,344 | 4% | -8% |
| Gross customer loans (FX-adjusted) | 158,372 | 153,344 | -3% | 169,672 | 155,384 | 153,344 | -1% | -10% |
| Retail loans | 70,989 | 72,349 | 2% | 73,356 | 71,546 | 72,349 | 1% | -1% |
| Corporate loans | 87,383 | 80,995 | -7% | 96,315 | 83,839 | 80,995 | -3% | -16% |
| Allowances for possible loan losses | -50,981 | -51,930 | 2% | -51,946 | -48,788 | -51,930 | 6% | 0% |
| Allowances for possible loan losses (FX-adjusted) | -51,006 | -51,930 | 2% | -52,758 | -51,381 | -51,930 | 1% | -2% |
| Deposits from customers | 142,593 | 143,272 | 0% | 146,965 | 133,650 | 143,272 | 7% | -3% |
| Deposits from customer (FX-adjusted) | 143,225 | 143,272 | 0% | 150,642 | 140,499 | 143,272 | 2% | -5% |
| Retail deposits | 114,991 | 112,535 | -2% | 119,493 | 112,377 | 112,535 | 0% | -6% |
| Corporate deposits | 28,234 | 30,737 | 9% | 31,149 | 28,122 | 30,737 | 9% | -1% |
| Liabilities to credit institutions | 19,990 | 19,618 | -2% | 17,501 | 18,690 | 19,618 | 5% | 12% |
| Subordinated debt | 2,219 | 0 | -100% | 4,359 | 2,094 | 0 | -100% | -100% |
| Total shareholders' equity | 22,840 | 22,809 | 0% | 22,680 | 21,742 | 22,809 | 5% | 1% |
| Loan Quality | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| 90+ days past due loan volume (in HUF million) | 65,892 | 63,199 | -4% | 65,892 | 58,407 | 63,199 | 8% | -4% |
| 90+ days past due loans/gross customer loans (%) | 39.4% | 41.2% | 1.8%p | 39.4% | 39.6% | 41.2% | 1.6%p | 1.8%p |
| Cost of risk/average gross loans (%) | 1.54% | 1.65% | 0.11%p | 2.17% | 1.94% | 1.45% | -0.49%p | -0.72%p |
| Cost of risk/average (FX-adjusted) gross loans | 1.48% | 1.65% | 0.17%p | 2.12% | 1.89% | 1.41% | -0.48%p | -0.71%p |
| Total provisions/90+ days past due loans (%) | 78.8% | 82.2% | 3.3%p | 78.8% | 83.5% | 82.2% | -1.4%p | 3.3%p |
| Performance Indicators (%) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| ROA | 0.6% | 0.6% | 0.0%p | 0.0% | 0.1% | 1.0% | 0.9%p | 1.0%p |
| ROE | 5.3% | 4.7% | -0.6%p | -0.3% | 1.1% | 8.5% | 7.4%p | 8.8%p |
| Total income margin | 5.69% | 5.42% | -0.27%p | 5.75% | 5.27% | 5.90% | 0.63%p | 0.15%p |
| Net interest margin | 4.26% | 3.89% | -0.37%p | 4.22% | 4.02% | 4.00% | -0.02%p | -0.22%p |
| Cost/income ratio | 67.5% | 66.6% | -0.9%p | 68.6% | 70.3% | 63.4% | -6.9%p | -5.2%p |
| Net loans to deposits (FX-adjusted) | 78% | 71% | -7%p | 78% | 74% | 71% | -3%p | -7%p |
| FX rates (in HUF) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| HUF/EUR (closing) | 310.2 | 315.0 | 2% | 310.2 | 299.1 | 315.0 | 5% | 2% |
| HUF/EUR (average) | 306.9 | 307.5 | 0% | 306.0 | 308.8 | 306.0 | -1% | 0% |

- **HUF 535 million after-tax profit in 1H 2015, with slightly declining operating profit and moderating risk cost y-o-y**
- **Due to worsening corporate portfolio quality DPD90+ ratio increased q-o-q by 1.6 ppts, with declining coverage ratio**
- **FX-adjusted customer loans shrank by 10%, deposits by 5% y-o-y respectively**

The Montenegrin **CKB Bank** posted HUF 535 million after tax profit in 1H 2015 (-7% y-o-y). The HUF 472 million 2Q profit exceeded the HUF 63 million profit made in 1Q, mainly due to the favourable income dynamics, but risk cost also declined.

1H 2015 operating profit declined by 4% y-o-y, as total income decreased by 6% while operating expenses dropped by 7%. Although interest expenses on customer deposits almost halved y-o-y as the robust liquidity position enabled the bank to lower deposit rates, at the same time interest income from lending activities declined, too. As a result net interest margin eroded in 1H. Due to lower NIM and the shrinking loan portfolio 1H NII declined by 10% y-o-y. The decrease in NII was partly offset by the 5% y-o-y increase of net fees and commission income. The yearly decline in operating expenses is mainly reasoned by the high figure in the base period owing to the rationalisation of workforce, but depreciation and administrative expenses also lowered on the yearly basis. On the

whole cost-to-income ratio of CKB improved in 1H by 0.9 ppt to 66.6% y-o-y.

In 2Q operating profit improved by 38%: total income grew by 12%, while operating expenses increased only by 1%. Growth of total income is mainly due to the higher F&C income (+48% q-o-q) partly as a result of higher prepayments, while net interest income was stable q-o-q.

The portfolio quality deteriorated somewhat q-o-q, the FX-adjusted volume of DPD90+ loans increased in 2Q after the decrease in the previous quarter, especially in the corporate segment. The DPD90+ ratio grew by 1.6 ppts to 41.2%, provision coverage of DPD90+ loans eroded q-o-q by 1.4 ppts to 82.2%.

The FX-adjusted gross loan portfolio decreased by 10% y-o-y (-2% q-o-q), mainly due to loan repayments by the Montenegrin state and large corporates. FX-adjusted gross retail loans decreased by 1% y-o-y and grew by 1% q-o-q. Within that the mortgage loan book kept shrinking (-7% y-o-y and -1% q-o-q), which was offset by the growth of consumer loans (+5% y-o-y, +4% q-o-q). The corporate segment further declined (-12% y-o-y and -2% q-o-q), while the municipal book (including loans to the state) decreased by 11% q-o-q, the y-o-y decline represents 44%.

The FX-adjusted deposit base decreased by 5% y-o-y mainly due to the deliberate deposit volume reduction enabled by the Bank's strong liquidity position. The 2% q-o-q growth in 2Q 2015 was attributable to the corporate deposit segment. Term deposit volumes kept decreasing in 2Q in all segments owing to the lowered interest rates. Net

loan-to-deposit ratio stood at 71% at the end of 2Q 2015 (-7 ppts y-o-y, -3 ppts q-o-q FX-adjusted). Due to the favourable liquidity position, in May 2015 a subordinated loan facility was prepaid in the amount

of EUR 7 million, so the capital adequacy ratio decreased q-o-q from 16.6% to 15.6%.

STAFF LEVEL AND OTHER INFORMATION

The closing staff number of OTP Group (including the number of employed selling agents) was 31,630 as of 30 June 2015. In the first half of 2015 the headcount decreased in Russia and the Ukraine, while increased in Romania due to the acquisition.

OTP Group provides services through 1,381 branches and close to 4,000 ATMs in 9 countries of the CEE-region. In Hungary, OTP Bank has an

extensive distribution network, which includes 378 branches and 1,937 ATM terminals. The bank (Hungary) has more than 53 thousands POS terminals. The branch network significantly decreased in Russia and the Ukraine (-61 and -30 units q/q).

| | 30/06/2015 | | | | 31/12/2014 | | | |
|---|--------------|--------------|---------------|---------------------|--------------|--------------|---------------|---------------------|
| | Branches | ATM | POS | Headcount (closing) | Branches | ATM | POS | Headcount (closing) |
| OTP Core | 378 | 1,937 | 53,501 | 8,232 | 380 | 1,976 | 52,336 | 8,244 |
| DSK Group | 385 | 884 | 4,989 | 4,475 | 385 | 883 | 4,936 | 4,527 |
| OTP Bank Russia (w/o employed agents) | 137 | 211 | 1,203 | 4,975 | 198 | 228 | 1,203 | 5,992 |
| OTP Bank Ukraine (W/o employed agents) | 86 | 105 | 319 | 2,355 | 116 | 133 | 317 | 3,004 |
| OTP Bank Romania ¹ | 140 | 182 | 1,434 | 1,280 | 84 | 122 | 1,471 | 918 |
| OTP banka Hrvatska | 113 | 246 | 2,004 | 1,067 | 117 | 242 | 1,967 | 1,201 |
| OTP Banka Slovenko | 60 | 143 | 207 | 668 | 61 | 139 | 196 | 668 |
| OTP banka Srbija | 53 | 122 | 2,240 | 653 | 51 | 121 | 2,305 | 642 |
| CKB | 29 | 83 | 4,845 | 427 | 29 | 80 | 4,821 | 427 |
| Foreign subsidiaries, total | 1,003 | 1,976 | 17,241 | 15,900 | 1,041 | 1,948 | 17,216 | 17,377 |
| Other Hungarian and foreign subsidiaries ² | | | | 1,210 | | | | 818 |
| OTP Group (w/o employed agents) | | | | 25,342 | | | | 26,439 |
| OTP Bank Russia - employed agents | | | | 5,902 | | | | 7,722 |
| OTP Bank Ukraine - employed agents | | | | 387 | | | | 1,077 |
| OTP Group (aggregated) | 1,381 | 3,913 | 70,742 | 31,630 | 1,421 | 3,924 | 69,552 | 35,238 |

¹ In Romania the expansion of sales network is explained by the acquisition of Banca Millennium.

² Due to the broadening of the data provider group members, the historical employee figures of the other Hungarian and foreign subsidiaries are not comparable.

PERSONAL AND ORGANIZATIONAL CHANGES

In the first half 2015 there was no change in the composition of the Board of Directors, Supervisory Board, Audit Committee and the Auditor of the Bank.

ASSET-LIABILITY MANAGEMENT

Similar to previous periods OTP Group maintained a strong and safe liquidity position...

The primary objective of OTP Group in terms of asset-liability management has not changed, that is to ensure that the Group's liquidity is maintained at a safe level.

Refinancing sources of the European Central Bank are still available for OTP, thus the refinancing risk of maturing FX mortgage bonds is low. As a result of the high level of liquidity reserves, the Group could safely function without considerable fund raising, only refinancing loan of Funding for Growth Scheme was used in the amount of HUF 14 billion (HUF 192 billion was the total used amount at group level as at end H1 2015).

With maturities of EUR 109 million in H1 2015 the total liquidity reserves of OTP Bank remained steadily and substantially above the safety level. As of 30 June 2015, the gross liquidity buffer was above EUR 7.1 billion equivalent (this does not include the EUR equivalent of the CHF 118 million loan prepaid on 28 July 2015). This buffer is significantly higher than the maturing debt within one year (at EUR 98 million equivalent) and the reserves required to protect against possible liquidity shocks. Due to governmental FX lending measures and FX loan conversion FX liquidity need of the Group has considerably declined. The FX positions stemming from regulatory changes are managed on Group level. The Bank fully hedged the open EUR/HUF positions on the FX tenders of the National Bank of Hungary, while the open EUR/CHF and EUR/JPY positions were hedged on the market until the end of 2014. Thus the turbulent market environment in January 2015 had no effect on P&L or liquidity. Even the maturing long term FX-swaps were not refinanced and the ECB refinancing facilities are currently not utilized the FX liquidity reserves are at safe levels (by 30 June 2015 at EUR 1.5 billion).

The volume of issued securities decreased by 32% y-o-y. On yearly basis Hungarian retail bond volumes increased by HUF 1.3 billion (+2%). In the last 12 months Hungarian mortgage bonds matured in the amount of about HUF 71 billion, out of which the largest maturity of almost EUR 200 million took place in the fourth quarter of 2014. In the last 12 months the Russian bank repaid bonds in the amount of RUB 6.8 billion (about HUF 43 billion calculated with end-2Q 2014 exchange rate).

The volume of subordinated debt decreased by HUF 30 billion y-o-y, mainly reasoned by the repayment

of an EUR 125 million subordinated bond (out of which 93.5 billion was outstanding at maturity) on 4 March 2015; there were no repurchase transactions made with regards to subordinated bonds in the last 12 months.

... and kept its interest-rate risk exposures low.

Interest-rate risk exposure of OTP Group is determined primarily by the positions of OTP Bank Plc. and OTP Mortgage Bank Ltd. Due to the forint liabilities on OTP Bank's balance sheet, which respond to yield changes only to a moderate extent, the Bank has an interest-rate risk exposure resulting from its business operations. The Bank considers the reduction and closing of this exposure as a strategic matter. Consequently it has been reducing its interest-rate risk exposure through the purchase of fixed-rate government securities in order to offset the negative impact of declining yields on net interest income.

The Bank maintains a closed interest-rate position in euro and Swiss franc, consequently the recent yield volatility has not caused significant changes in the FX interest income.

Market Risk Exposure of OTP Group

At 30 June 2015 the consolidated capital requirement of the trading book positions, the counterparty risk and the FX risk exposure represented HUF 41.3 billion in total, primarily due to the capital requirement of the FX risk exposure at HUF 24.9 billion.

OTP Group is an active participant of the international FX and derivative market. Open FX positions of group members are restricted to individual and global net open position limits (overnight and intraday), and to stop-loss limits. The open positions of the group members outside Hungary except for the Bulgarian DSK Bank – the EUR/BGN exposure of DSK under the current exchange rate regime does not represent real risk – were negligible measured against either the balance sheet total or the regulatory capital. Therefore the group level FX exposure was concentrated at OTP Bank. Thus the main part of the FX exposure booked at OTP Bank – in line with the previous years' practice – was the strategic open FX position kept to hedge the currency risk of the expected FX-denominated net earnings (EUR 310 million for 2 years) of the main foreign subsidiaries.

STATEMENT ON CORPORATE GOVERNANCE PRACTICE

Corporate governance practice

OTP Bank Plc., being registered in Hungary, has a corporate governance policy that complies with the provisions on companies of the act applicable (Civil Code). As the company conducts banking operations, it also adheres to the statutory regulations pertaining to credit institutions.

Beyond fulfilling the statutory requirements, as a listed company on the Budapest Stock Exchange (BSE), the company also makes an annual declaration on its compliance with the BSE's Corporate Governance Recommendations. After being approved by the General Meeting, this declaration is published on the websites of both the Stock Exchange (www.bet.hu) and the Bank (www.otpbank.hu).

System of internal controls

OTP Bank Plc., as a provider of financial and investment services, operates a closely regulated and state-supervised system of internal controls.

OTP Bank Plc. has detailed risk management regulations applicable to all types of risks (liquidity, market, country, counterparty, credit, operational, compliance), which are in compliance with the legal regulations on prudent banking operations. Its risk management system extends to cover the identification of risks, the assessment and analysis of their impact, elaboration of the required action plans and the monitoring of their effectiveness and results.

To ensure effective auditing, the Company's control system is structured along both vertical and horizontal lines, which is fulfilled on several

interdependent control levels on the one hand, while it is arranged along territorial units on the other hand. The system of internal checks and balances includes a combination of process-integrated and management control, independent internal audit organisation and executive information system. The independent internal audit organisation promotes the statutory and efficient management of assets and liabilities, the defence of property, the safe course of business, the efficient, economical and productive operation of internal control systems, the minimisation of risks, moreover – beside compliance organisation – it reveals and reports deviations from statutory regulations and internal rules, makes proposal to abolish deficiencies and follows up the execution of actions. The independent internal audit organisation annually and quarterly prepares reports on control actions for the executive boards. The internal audit organisation annually makes reports on risk management operations, internal control mechanisms and corporate governance functions, for the Supervisory Board.

In line with the regulations of the European Union and the applicable Hungarian laws, OTP Bank Plc. established an independent organisational unit with the task of identifying and managing compliance risks.

General meeting

The General Meeting is the supreme governing body of OTP Bank Plc. The regulations pertaining to its operation are set forth in the Company's Bylaws, and comply fully with both general and special statutory requirements. Information on the General Meeting is available in the Corporate Governance Report.

Committees

Members of the Board of Directors

Dr. Sándor Csányi – Chairman
 Dr. Antal Pongrácz – Vice Chairman
 Mr. Mihály Baumstark
 Dr. Tibor Bíró
 Mr. Péter Braun
 Mr. Tamás Erdei
 Dr. István Gresá
 Mr. Zsolt Hernádi¹
 Dr. István Kocsis²
 Dr. László Utassy
 Dr. József Vörös

Members of the Supervisory Board

Mr. Tibor Tolnay – Chairman
 Dr. Gábor Horváth – Vice Chairman
 Mr. Antal Kovács
 Mr. András Michnai
 Mr. Dominique Uzel
 Dr. Gellért Vági Márton

Members of the Audit Committee

Dr. Gábor Horváth – Chairman
 Mr. Tibor Tolnay
 Mr. Dominique Uzel
 Dr. Gellért Vági Márton

¹ Membership is under suspension since 3 April 2014

² Membership is under suspension since 3 October 2012

The résumés of the committee and board members are available on the website of OTP Bank, in the Corporate Governance Report and in the Annual Report.

Operation of the executive boards

OTP Bank Plc. has a dual governance structure, in which the Board of Directors is the Company's executive body, while the Supervisory Board performs oversight tasks. The effective operation of Supervisory Board is supported by the Audit Committee.

In order to assist the performance of the governance functions the Board of Directors founded and operates, as permanent or special committees, such as the Management Committee, the Management

Coordination Committee or the Remuneration Committee, the Nomination Committee and the Risk Assumption and Risk Management Committee. To ensure effective operation OTP Bank Plc. also has a number of other permanent and special committees.

OTP Bank Plc. gives an account of the activities of the executive boards and the committees every year in its Corporate Governance Report.

The Board of Directors held 3, the Supervisory Board held 5 meetings, while the Audit Committee gathered 1 time in the first half of 2015. In addition, resolutions were passed by the Board of Directors on 58, by the Supervisory Board on 5 and by the Audit Committee on 3 occasions by written vote.

ENVIRONMENTAL POLICY, ENVIRONMENTAL PROJECTS

Aspiring to be a good corporate citizen OTP Bank assigns top priority to environmental protection, to practice good environmental stewardship, to lead by example, and, not least, to inspire others to adopt environmentally conscious practices. Over and above top-notch financial services, the Bank aims to do more and more each year to reduce transaction-related paperwork and energy consumption, to constantly be on the lookout for environmentally low-impact solutions, as well as to strive for and institute the broadest possible use of such measures.

The OTP Group is a law-abiding corporate citizen in environmental stewardship. Over and above compliance with applicable rules of law, the Group's efforts in this domain continue to be guided by rationalisation, efficient resource management, as well as keeping operational expenditures stable. Still, the Group is always ready to extend immediate and effective assistance in crisis situations, since preservation of natural endowments and reduction of environmental impact of operations are core OTP Bank corporate social responsibility values.

Nature conservation

In recent years OTP Group subsidiaries in Central Eastern European regions have provided substantive assistance to mitigate mostly flood damage. In December 2014 the gravest weather catastrophe of recent decades devastated Hungary's forests. Some 50,000 hectares of highly valuable forest land – also of import to tourism – suffered irreparable damage. Massive hail damage destroyed the work of 30-40 years. When a natural catastrophe like this rains down on the entire country OTP Bank, as Hungary's leading financial institution, feels it is its responsibility to extend immediate assistance – to the tune of HUF 20 million in this instance.

What makes us good corporate citizens?

Our core CSR values have remained constant in recent years. Our Corporate Social Responsibility strategy (CSR Strategy) sets forth and defines our applicable guidelines and objectives. Our annual Corporate Social Responsibility Report presents our goals and accomplishments and is available to all on our Web site. As well, in its Ethical Code the Bank has proclaimed its commitment to environmental protection and a healthy workplace. The Bank's Environmental Protection Regulations effective since 2009 as well as internal corporate instructions continue to provide for environmentally conscious operation and compliance with applicable rules of law.

Environmentally conscious energy use

Environmental consciousness, energy conservation, and cost savings are closely related concepts. We are proud to be users of renewable energy sources. At our offices in Hungary we currently use solar collectors over an area of some 600 square metres. Our central document archives also draws on geothermal energy.

Priority measures

As a Group we prioritise energy efficiency in office and branch renovations: we use state-of-the-art insulation and install more energy efficient cooling-heating and lighting systems.

- A solar panel is planned for the roof of the OTP banka Hrvatska's Dubrovnik office building.
- LED lighting has been installed in several branch offices in Romania and air conditioning equipment has been optimised.
- The Bulgarian DSK Bank moved into its new Sofia office building in 2014. Environmentally friendly materials were used to construct the edifice, which is equipped with a state-of-the-art energy efficient cooling-heating system.
- We have replaced old radiator fans in CKB Bank's main building with new, more energy efficient installations.
- We have equipped all new branches in Ukraine and Russia with energy efficient lighting and outdoor lit signs.

Reducing paper use

The OTP Group constantly strives to cut back on paper use by reducing document printouts. Over the past two years nearly all our subsidiaries have launched paper use reduction projects.

Priority measures

As a group we investigate and follow up on how more documents provided to customers could be delivered in electronic format, thereby reducing paper and printer toner use.

- For real estate loans OTP Bank provides most of the required 170 pages of documentation via email, with annual savings in printouts of some 6.5 to 10 million pages. As for OTPdirekt contracts, we have reduced the customary 8-9 page document to a single page, with an annual economising on printouts of an additional half a million pages.
- Thanks to a revamping of customer contracts at Ukraine OTP Bank we have cut back on paper use by ten million pages or 13.7 per cent; in Romania a project to reduce form printouts has achieved paper reduction of 2.2 million sheets.
- In Hungary it is now possible to decline printouts of teller withdrawal and deposit transactions.

Prevention and environmentally conscious waste management

The bank continues its priority practice of “waste prevention - reuse - recycling - disposal”. We aim, among others, for selective waste collection and paper use reduction. To the latter end, we are cutting back on mandatory printing of certain types of documents, are networking our printers and offering paperless - electronic - bank statements to our customers.

We are in the midst of expanding selective waste collection. Compared with the same period last year, we anticipate nearly a doubling within OTP Bank of selective collection of PET and office paper fractions. Credit for this must go to coming online of new buildings and introduction of more accurate record keeping.

Awards

Interior green wall award

The special plant wall adorning our OTP Bank branch located at 6 Andrásy út, Budapest, has clinched second place in the Interior Green Wall category of the “Annual Green Wall Award” contest.

The awards are handed out each year by the National Federation of Green Roof and Green Wall Architects (Zöldtető- és Zöldfal Építők Országos Szövetsége or ZÉOSZ). The green wall incorporates 11 different plants arranged the showcase the “OTP” acronym.

OTP Group corporate values assign top priority to the environment, social and natural, in which the financial institution conducts its business. It is, accordingly, committed to creating value for investors, customers, and the whole of society alike. Given the magnitude of its operations and its positioning in the business world the OTP Group espouses a profound commitment to being a responsible and ethical corporate citizen. As well, it is dedicated to sharing its best practices within the corporate group.

We wish to make stewardship of our environment a priority for all our staff and customers. Accordingly, we provide ongoing updates of our environmental protection activity on our corporate social responsibility Web page at: www.otpbank.hu/csr

FINANCIAL DATA

SEPARATE AND CONSOLIDATED IFRS STATEMENT OF FINANCIAL POSITION

| in HUF million | OTP Bank | | | Consolidated | | |
|---|------------------|------------------|------------|-------------------|-------------------|------------|
| | 30/06/2015 | 30/06/2014 | change | 30/06/2015 | 30/06/2014 | change |
| Cash, amounts due from banks and balances with the National Bank of Hungary | 1,590,942 | 151,753 | 948% | 1,998,651 | 515,206 | 288% |
| Placements with other banks, net of allowance for placement losses | 635,802 | 614,634 | 3% | 237,271 | 291,708 | -19% |
| Financial assets at fair value through profit or loss | 313,504 | 287,200 | 9% | 289,035 | 298,059 | -3% |
| Securities available-for-sale | 1,157,243 | 1,882,292 | -39% | 948,611 | 1,586,797 | -40% |
| Loans, net of allowance for loan losses | 1,845,476 | 2,084,417 | -11% | 5,668,255 | 6,202,893 | -9% |
| Investments in subsidiaries, associates and other investments | 623,426 | 607,112 | 3% | 26,183 | 23,964 | 9% |
| Securities held-to-maturity | 827,605 | 664,045 | 25% | 908,820 | 740,243 | 23% |
| Property, equipments and intangible assets | 97,192 | 106,081 | -8% | 366,451 | 400,431 | -8% |
| Other assets | 127,842 | 107,602 | 19% | 317,803 | 295,540 | 8% |
| TOTAL ASSETS | 7,219,032 | 6,505,137 | 11% | 10,761,079 | 10,354,841 | 4% |
| Amounts due to banks and Hungarian Government, deposits from the National Bank of Hungary and other banks | 1,048,711 | 655,697 | 60% | 727,905 | 610,515 | 19% |
| Deposits from customers | 4,077,449 | 3,745,917 | 9% | 7,657,531 | 7,046,610 | 9% |
| Liabilities from issued securities | 160,857 | 165,195 | -3% | 260,007 | 384,925 | -32% |
| Financial liabilities at fair value through profit or loss | 280,245 | 206,962 | 35% | 204,988 | 90,345 | 127% |
| Other liabilities | 239,967 | 401,896 | -40% | 394,068 | 632,012 | -38% |
| Subordinated bonds and loans | 270,865 | 300,395 | -10% | 257,915 | 288,001 | -10% |
| TOTAL LIABILITIES | 6,078,094 | 5,476,062 | 11% | 9,502,414 | 9,052,408 | 5% |
| Share capital | 28,000 | 28,000 | 0% | 28,000 | 28,000 | 0% |
| Retained earnings and reserves | 1,021,666 | 1,158,907 | -12% | 1,244,163 | 1,473,086 | -16% |
| Net earnings for the year | 99,685 | -150,295 | -166% | 40,464 | -147,123 | -128% |
| Treasury shares | -8,413 | -7,537 | 12% | -57,280 | -56,404 | 2% |
| Non-controlling interest | 0 | 0 | | 3,317 | 4,874 | -32% |
| TOTAL SHAREHOLDERS' EQUITY | 1,140,938 | 1,029,075 | 11% | 1,258,665 | 1,302,433 | -3% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 7,219,032 | 6,505,137 | 11% | 10,761,079 | 10,354,841 | 4% |

SEPARATE AND CONSOLIDATED IFRS STATEMENT OF RECOGNIZED INCOME

| in HUF million | OTP Bank | | | Consolidated | | |
|--|-----------------|-----------------|--------------|-----------------|-----------------|--------------|
| | 1H 2015 | 1H 2014 | change | 1H 2015 | 1H 2014 | change |
| Loans | 66,547 | 83,501 | -20% | 303,963 | 362,270 | -16% |
| Placements with other banks | 104,157 | 81,244 | 28% | 78,467 | 59,978 | 31% |
| Amounts due from banks and balances with the National Banks | 17,722 | 1,257 | | 18,204 | 1,734 | 950% |
| Securities held for trading | 0 | 0 | | 0 | 0 | |
| Securities available-for-sale | 26,255 | 40,103 | -35% | 13,425 | 27,309 | -51% |
| Securities held-to-maturity | 18,865 | 17,442 | 8% | 21,458 | 19,027 | 13% |
| Other interest income | 0 | 0 | | 0 | 0 | |
| Interest income | 233,546 | 223,547 | 4% | 439,232 | 473,472 | -7% |
| Amounts due to banks, the Hungarian Government, deposits from the National Banks and other banks | -103,895 | -78,383 | 33% | -81,437 | -62,905 | 29% |
| Deposits from customers | -18,652 | -26,215 | -29% | -61,463 | -69,151 | -11% |
| Liabilities from issued securities | -962 | -2,551 | -62% | -3,135 | -9,115 | -66% |
| Subordinated bonds and loans | -8,205 | -8,318 | -1% | -6,635 | -7,074 | -6% |
| Other interest expense | 0 | 0 | | 0 | 0 | |
| Interest expense | -131,714 | -115,467 | 14% | -156,345 | -151,546 | 3% |
| Net interest income | 101,832 | 108,080 | -6% | 282,887 | 321,927 | -12% |
| Provision for impairment on loans | -16,416 | -11,227 | 46% | -178,299 | -220,072 | -19% |
| Provision for impairment on placement losses | -2 | -2 | 57% | 4 | -12 | -132% |
| Provision for impairment on loans and placement losses | -16,419 | -11,228 | 46% | -178,295 | -220,085 | -19% |
| NET INRETEST INCOME AFTER PROVISION FOR IMPAIRMENT ON LOAN AND PLACEMENT LOSSES | 85,413 | 96,851 | -12% | 104,592 | 101,842 | 3% |
| Income from fees and commissions | 95,988 | 82,803 | 16% | 125,055 | 128,716 | -3% |
| Expense from fees and commissions | -11,678 | -10,393 | 12% | -20,745 | -23,305 | -11% |
| NET PROFIT FROM FEES AND COMMISSIONS | 84,310 | 72,410 | 16% | 104,310 | 105,411 | -1% |
| Foreign exchange gains, net (-)/(+) | 10,294 | 7,161 | 44% | 78,383 | 87,673 | -11% |
| Gains / (losses) on securities, net | 17,458 | 5,281 | 231% | 4,597 | 5,703 | -19% |
| Gains on real estate transactions | 63 | 34 | 83% | 1,129 | 791 | 43% |
| Dividend income | 58,591 | 42,633 | 37% | 3,274 | 3,739 | -12% |
| Other operating income | 991 | 1,696 | -42% | 8,963 | 10,512 | -15% |
| Other operating expense | -21,361 | -289,303 | -93% | -22,376 | -231,862 | -90% |
| NET OPERATING RESULT | 66,037 | -232,497 | -128% | 73,969 | -123,444 | -160% |
| Personnel expenses | -42,519 | -43,110 | -1% | -93,752 | -103,709 | -10% |
| Depreciation and amortization | -10,262 | -10,903 | -6% | -20,764 | -43,040 | -52% |
| Other administrative expenses | -80,872 | -78,233 | 3% | -129,833 | -135,026 | -4% |
| OTHER ADMINISTRATIVE EXPENSES | -133,652 | -132,247 | 1% | -244,349 | -281,774 | -13% |
| PROFIT BEFORE INCOME TAX | 102,107 | -195,482 | -152% | 38,522 | -197,965 | -119% |
| Income tax | -2,423 | 45,187 | -105% | 1,619 | 50,683 | -97% |
| NET PROFIT FOR THE PERIODS | 99,685 | -150,295 | -166% | 40,141 | -147,283 | -127% |
| From this, attributable to non-controlling interest | 0 | 0 | | 323 | 160 | 102% |
| NET PROFIT FOR THE PERIODS ATTRIBUTABLE OWNERS OF THE COMPANY | 99,685 | -150,295 | -166% | 40,464 | -147,123 | -128% |

SEPARATE AND CONSOLIDATED IFRS STATEMENT OF CASH FLOWS

| in HUF million | OTP Bank | | | Consolidated | | |
|---|------------------|-----------------|--------------|------------------|-----------------|--------------|
| | 30/06/2015 | 30/06/2014 | change | 30/06/2015 | 30/06/2014 | change |
| OPERATING ACTIVITIES | | | | | | |
| Profit before income tax | 102,107 | -195,481 | -152% | 38,523 | -197,966 | -119% |
| <i>Adjustments to reconcile income before income taxes to net cash provided by operating activities</i> | | | | | | |
| Income tax paid | -3,295 | 0 | 0% | -8,508 | -5,022 | 69% |
| Goodwill impairment | 0 | 0 | 0% | 0 | 22,225 | -100% |
| Depreciation and amortization | 10,262 | 10,903 | -6% | 20,765 | 20,815 | 0% |
| Provision for impairment / Release of provision | -7,411 | 292,331 | 0% | 13,894 | 439,715 | -97% |
| Share-based payment | 1,905 | 2,059 | -7% | 1,905 | 2,059 | -7% |
| Unrealized (losses) / gains on fair value adjustment of securities held for trading | -6,204 | -325 | 0% | -6,204 | -323 | 0% |
| Unrealized losses on fair value adjustment of derivative financial instruments | -20,163 | 7,924 | -354% | -3,592 | 4,770 | -175% |
| Changes in operating assets and liabilities | -211,314 | 92,549 | 0% | -83,804 | 28,124 | -398% |
| Net cash provided by operating activities | -134,113 | 209,960 | -164% | -27,021 | 314,397 | -109% |
| INVESTING ACTIVITIES | | | | | | |
| Net cash used in investing activities | -3,373 | 39,702 | -108% | -294,669 | -99,574 | 196% |
| FINANCING ACTIVITIES | | | | | | |
| Net cash used in financing activities | -166,699 | -281,316 | -41% | -53,892 | -279,074 | -81% |
| Net increase in cash and cash equivalents | -304,185 | -31,654 | 861% | -375,582 | -64,251 | 485% |
| Cash and cash equivalents at the beginning of the period | 1,762,727 | 62,835 | 0% | 2,003,324 | 275,947 | 626% |
| Cash and cash equivalents at the end of the period | 1,458,542 | 31,181 | 0% | 1,627,742 | 211,696 | 669% |
| Analysis of cash and cash equivalents | | | | | | |
| Cash, amounts due from banks and balances with the National Banks | 1,897,778 | 140,521 | 0% | 2,307,632 | 539,125 | 328% |
| Compulsory reserve established by the National Banks | -135,051 | -77,686 | 74% | -304,308 | -263,178 | 16% |
| Cash and cash equivalents at the beginning of the period | 1,762,727 | 62,835 | 0% | 2,003,324 | 275,947 | 626% |
| Cash, amounts due from banks and balances with the National Banks | 1,590,943 | 151,753 | 0% | 1,998,651 | 515,206 | 288% |
| Compulsory reserve established by the National Banks | -132,401 | -120,572 | 10% | -370,909 | -303,510 | 22% |
| Cash and cash equivalents at the end of the period | 1,458,542 | 31,181 | 0% | 1,627,742 | 211,696 | 669% |

STATEMENT OF CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY (IFRS)

| in HUF million | Share capital | Capital reserve | Share based payment reserve | Retained earnings and reserves | Put option reserves | Treasury shares | Non-controlling interest | Total |
|-------------------------------------|---------------|-----------------|-----------------------------|--------------------------------|---------------------|-----------------|--------------------------|------------------|
| Balance as at 1 January 2014 | 28,000 | 52 | 16,504 | 1,571,076 | -55,468 | -55,599 | 4,767 | 1,509,332 |
| Net profit for the year | -- | -- | -- | 5,962 | -- | -- | -98 | 5,864 |
| Other comprehensive income | -- | -- | -- | -32,235 | -- | -- | -123 | -32,358 |
| Share-based payment | -- | -- | 1,279 | -- | -- | -- | -- | 1,279 |
| Treasury shares | -- | -- | -- | -- | -- | -- | -- | -- |
| Dividend for the year 2013 | -- | -- | -- | -40,600 | -- | -- | -- | -40,600 |
| Put option | -- | -- | -- | -- | -- | -- | -- | -- |
| Treasury shares | -- | -- | -- | -- | -- | -- | -- | -- |
| – sale | -- | -- | -- | -- | -- | 6,749 | -- | 6,749 |
| – loss on sale | -- | -- | -- | -12 | -- | -- | -- | -12 |
| – volume change | -- | -- | -- | -- | -- | -8,231 | -- | -8,231 |
| Payment to ICES holders | -- | -- | -- | -1,361 | -- | -- | -- | -1,361 |
| Non-controlling interest buy-out | -- | -- | -- | -- | -- | -- | -- | -- |
| Balance as at 30 June 2014 | 28,000 | 52 | 17,783 | 1,502,830 | -55,468 | -57,081 | 4,546 | 1,440,662 |
| in HUF million | Share capital | Capital reserve | Share based payment reserve | Retained earnings and reserves | Put option reserves | Treasury shares | Non-controlling interest | Total |
| Balance as at 1 January 2015 | 28,000 | 52 | 20,897 | 1,323,277 | -55,468 | -55,941 | 3,349 | 1,264,166 |
| Net profit for the year | -- | -- | -- | 40,464 | -- | -- | -323 | 40,141 |
| Other comprehensive income | -- | -- | -- | -962 | -- | -- | 291 | -671 |
| Share-based payment | -- | -- | 1,905 | -- | -- | -- | -- | 1,905 |
| Treasury shares | -- | -- | -- | -- | -- | -- | -- | -- |
| Dividend for the year 2012 | -- | -- | -- | -40,600 | -- | -- | -- | -40,600 |
| Put option | -- | -- | -- | -- | -- | -- | -- | -- |
| Treasury shares | -- | -- | -- | -- | -- | -- | -- | -- |
| – sale | -- | -- | -- | -- | -- | 15,348 | -- | 15,348 |
| – loss on sale | -- | -- | -- | -4,197 | -- | -- | -- | -4,197 |
| – volume change | -- | -- | -- | -- | -- | -16,688 | -- | -16,688 |
| Payment to ICES holders | -- | -- | -- | -739 | -- | -- | -- | -739 |
| Balance as at 30 June 2015 | 28,000 | 52 | 22,802 | 1,317,243 | -55,468 | -57,281 | 3,317 | 1,258,665 |

Ownership structure of OTP Bank Plc.

as at 30 June 2015

| Description of owner | Total equity | | | | | |
|---|----------------|----------------------------------|--------------------|----------------|--------------------------------|--------------------|
| | % ¹ | 1 January 2015 % ² | Qty | % ¹ | 30 June 2015 % ² | Qty |
| Domestic institution/company | 21.00% | 21.28% | 58,793,762 | 20.22% | 20.50% | 56,622,266 |
| Foreign institution/company | 57.41% | 58.18% | 160,738,598 | 59.18% | 60.00% | 165,708,200 |
| Domestic individual | 9.69% | 9.82% | 27,132,701 | 6.52% | 6.61% | 18,252,973 |
| Foreign individual | 0.59% | 0.59% | 1,639,105 | 0.32% | 0.32% | 885,986 |
| Employees, senior officers | 1.30% | 1.32% | 3,635,140 | 1.34% | 1.36% | 3,747,154 |
| Treasury shares | 1.32% | 0.00% | 3,699,724 | 1.37% | 0.00% | 3,823,711 |
| Government held owner ³ | 5.12% | 5.19% | 14,329,759 | 5.12% | 5.19% | 14,328,591 |
| International Development Institutions ⁴ | 0.00% | 0.00% | 0 | 0.00% | 0.00% | 0 |
| Other ⁵ | 3.58% | 3.63% | 10,031,221 | 5.94% | 6.02% | 16,631,129 |
| TOTAL | 100.00% | 100.00% | 280,000,010 | 100.00% | 100.00% | 280,000,010 |

¹ Voting rights

² Beneficial ownership

³ E.g.: State Privatization Holding Co. Ltd., Social Security, Municipality, 100% state-owned companies, Pension Reform and Debt Reduction Fund etc.

⁴ E.g.: EBRD, EIB, etc.

⁵ Non-identified shareholders according to the shareholders' registry.

Number of treasury shares held in the year under review (2015)

| | 1 January | 31 March | 30 June | 30 September | 31 December |
|--------------|------------------|------------------|------------------|--------------|-------------|
| Company | 1,626,164 | 1,687,245 | 1,750,151 | | |
| Subsidiaries | 2,073,560 | 2,073,560 | 2,073,560 | | |
| TOTAL | 3,699,724 | 3,760,805 | 3,823,711 | | |

Shareholders with over/around 5% stake as at 30 June 2015

| Name | Number of shares | Voting rights | Beneficial ownership |
|--|------------------|---------------|----------------------|
| Megdet, Timur and Ruszlan Rahimkulov | 24,768,412 | 8.85% | 8.97% |
| MOL (Hungarian Oil and Gas Company Plc.) | 24,000,000 | 8.57% | 8.69% |
| Groupama Group | 23,008,418 | 8.22% | 8.33% |
| Lazard Group | 14,101,560 | 5.04% | 5.11% |
| Hungarian National Asset Management Inc. | 14,091,903 | 5.03% | 5.10% |

Senior officers, strategic employees and their shareholding of OTP shares as at 30 June 2015

| Type ¹ | Name | Position | No. of shares held |
|--|--------------------------------|---|--------------------|
| IT | Dr. Sándor Csányi ² | Chairman and CEO | 219,343 |
| IT | Mihály Baumstark | member | 35,200 |
| IT | Dr. Tibor Bíró | member | 38,556 |
| IT | Péter Braun | member | 308,105 |
| IT | Tamás Erdei | member | 25,639 |
| IT | Dr. István Gresca | member, Deputy CEO | 49,454 |
| IT | Zsolt Hernádi ³ | member | 28,074 |
| IT | Dr. István Kocsis ⁴ | member | 3,635 |
| IT | Dr. Antal Pongrácz | Deputy Chairman, Deputy CEO | 48,267 |
| IT | Dr. László Utassy | member | 312,797 |
| IT | Dr. József Vörös | member | 150,514 |
| FB | Tibor Tolnay | Chairman | 54 |
| FB | Dr. Gábor Horváth | member | 0 |
| FB | Antal Kovács | member, Deputy CEO | 30,723 |
| FB | András Michnai | member | 15,832 |
| FB | Dominique Uzel | member | 0 |
| FB | Dr. Márton Gellért Vági | member | 0 |
| SP | László Bencsik | Chief Financial and Strategic Officer, Deputy CEO | 23,709 |
| SP | Miroslav Stanimirov Vichev | Deputy CEO | 3,356 |
| SP | László Wolf | Deputy CEO | 545,151 |
| TOTAL No. of shares held by management: | | | 1,838,409 |

¹ Employee in strategic position (SP), Board Member (IT), Supervisory Board Member (FB)

² Number of OTP shares owned by Mr Csányi directly or indirectly: 510,000

³ Membership under suspended since 3 April 2014

⁴ Membership under suspended since 3 October 2012

OFF-BALANCE SHEET ITEMS ACCORDING TO IFRS (consolidated, in HUF million)¹

a) Contingent liabilities

| | 30/06/2015 | 30/06/2014 |
|---|------------------|------------------|
| Commitments to extend credit | 1,036,066 | 1,345,949 |
| Guarantees arising from banking activities | 357,427 | 377,270 |
| Confirmed letters of credit | 18,232 | 17,103 |
| Legal disputes (disputed value) | 71,739 | 71,876 |
| Contingent liabilities related to OTP Mortgage Bank | 0 | 78 |
| Other | 275,924 | 376,193 |
| Total: | 1,759,388 | 2,188,469 |

¹ Those financial undertakings, which are important from valuation perspectives however not booked within the balance sheet (such as surety, guarantees, pledge related obligations, etc.)

Changes in the headcount (number of persons) employed by the Bank and the subsidiaries

| | End of reference period | Current period opening | Current period closing |
|--------------|-------------------------|------------------------|------------------------|
| Bank | 7,651 | 7,706 | 7,688 |
| Consolidated | 34,668 | 35,238 | 31,630 |

SECURITY ISSUANCES ON GROUP LEVEL BETWEEN 01/07/2014 AND 30/06/2015

| Issuer | Type of security | Security name | Date of issue | Date of maturity | Ccy | Outstanding consolidated debt (in original currency or HUF million) 30/06/2015 | Outstanding consolidated debt (in HUF million) 30/06/2015 |
|---------------------|------------------|----------------------|---------------|------------------|-----|--|---|
| OTP Bank Plc. | Corporate bond | OTP 2020/Fx | 10/10/2014 | 16/10/2020 | HUF | 3,481 | 3,481 |
| OTP Bank Plc. | Corporate bond | OTP 2020/Gx | 15/12/2014 | 21/12/2020 | HUF | 2,951 | 2,951 |
| OTP Bank Plc. | Corporate bond | OTP 2024/Bx | 10/10/2014 | 16/10/2024 | HUF | 400 | 400 |
| OTP Bank Plc. | Corporate bond | OTP 2024/Cx | 15/12/2014 | 20/12/2024 | HUF | 320 | 320 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2016/III | 20/03/2015 | 03/04/2016 | EUR | 13,071,100 | 4,118 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/XX | 03/10/2014 | 17/10/2015 | EUR | 13,036,300 | 4,107 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/XVIII | 29/08/2014 | 12/09/2015 | EUR | 10,400,000 | 3,276 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2016/VI | 29/05/2015 | 12/06/2016 | EUR | 10,298,400 | 3,244 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2016/VII | 30/06/2015 | 14/07/2016 | EUR | 10,239,400 | 3,226 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/XXV | 19/12/2014 | 02/01/2016 | EUR | 9,355,900 | 2,947 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2016/II | 20/02/2015 | 06/03/2016 | EUR | 8,384,300 | 2,641 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/XXI | 22/10/2014 | 05/11/2015 | EUR | 8,238,000 | 2,595 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2016/IV | 10/04/2015 | 24/04/2016 | EUR | 7,221,400 | 2,275 |
| OTP Bank Plc. | Retail bond | OTP_VK_USD_2_2016/1 | 28/11/2014 | 28/11/2016 | USD | 6,820,500 | 1,928 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/XXIII | 14/11/2014 | 28/11/2015 | EUR | 5,437,000 | 1,713 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/XIX | 12/09/2014 | 26/09/2015 | EUR | 5,242,000 | 1,651 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/XXIV | 28/11/2014 | 12/12/2015 | EUR | 5,014,400 | 1,580 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/XXVI | 09/01/2015 | 23/01/2016 | EUR | 4,336,300 | 1,366 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/XVI | 30/07/2014 | 13/08/2015 | EUR | 3,673,700 | 1,157 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2016/V | 24/04/2015 | 08/05/2016 | EUR | 3,607,800 | 1,137 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/XVII | 08/08/2014 | 22/08/2015 | EUR | 3,199,800 | 1,008 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/XXII | 31/10/2014 | 14/11/2015 | EUR | 3,117,300 | 982 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/XIV | 04/07/2014 | 18/07/2015 | EUR | 2,610,000 | 822 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2016/XIX | 03/10/2014 | 03/10/2016 | EUR | 1,920,100 | 605 |
| OTP Bank Plc. | Retail bond | OTP_VK_USD_1_2016/1 | 24/04/2015 | 24/04/2016 | USD | 1,780,900 | 504 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/XV | 18/07/2014 | 01/08/2015 | EUR | 1,750,100 | 551 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2016/XV | 30/07/2014 | 30/07/2016 | EUR | 1,578,000 | 497 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2016/XVII | 29/08/2014 | 29/08/2016 | EUR | 1,315,700 | 414 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2016/XVIII | 12/09/2014 | 12/09/2016 | EUR | 987,600 | 311 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2016/XIII | 04/07/2014 | 04/07/2016 | EUR | 462,000 | 146 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2016/XVI | 08/08/2014 | 08/08/2016 | EUR | 367,300 | 116 |
| OTP Bank Plc. | Retail bond | OTP_VK_USD_2_2017/1 | 10/04/2015 | 10/04/2017 | USD | 331,400 | 94 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2016/XIV | 18/07/2014 | 18/07/2016 | EUR | 313,300 | 99 |
| OTP Mortgage Bank | Mortgage bond | OMB2017_I | 29/01/2015 | 28/07/2017 | EUR | 0 | 0 |
| OTP Banka Slovensko | Mortgage bond | OTP XXVI. | 30/03/2015 | 29/03/2016 | EUR | 0 | 0 |

SECURITY REDEMPTIONS ON GROUP LEVEL BETWEEN 01/07/2014 AND 30/06/2015

| Issuer | Type of security | Security name | Date of issue | Date of maturity | Ccy | Outstanding consolidated debt (in original currency or HUF million) 30/06/2014 | Outstanding consolidated debt (in HUF million) 30/06/2014 |
|-------------------|------------------|-----------------------|---------------|------------------|-----|--|---|
| OTP Bank Plc. | Retail bond | OTP EK 2015/I | 29/07/2013 | 29/01/2015 | HUF | 5,551 | 5,551 |
| OTP Bank Plc. | Corporate bond | OTP 2015/Bx | 28/06/2010 | 30/03/2015 | HUF | 4,220 | 4,220 |
| OTP Bank Plc. | Corporate bond | OTP 2014/Bx | 05/10/2009 | 13/10/2014 | HUF | 3,422 | 3,422 |
| OTP Bank Plc. | Corporate bond | OTP 2014/Cx | 14/12/2009 | 19/12/2014 | HUF | 3,303 | 3,303 |
| OTP Bank Plc. | Retail bond | OTP TBSZ2014/I | 14/01/2011 | 15/12/2014 | HUF | 1,901 | 1,901 |
| OTP Bank Plc. | Retail bond | OTP 2014/RA/Bx | 16/09/2011 | 15/09/2014 | HUF | 1,126 | 1,126 |
| OTP Bank Plc. | Retail bond | OTP TBSZ2014/II | 26/08/2011 | 15/12/2014 | HUF | 725 | 725 |
| OTP Bank Plc. | Retail bond | OTP 2014/VIII | 16/08/2013 | 16/08/2014 | HUF | 616 | 616 |
| OTP Bank Plc. | Retail bond | OTP DNT HUF 150107 | 30/06/2014 | 07/01/2015 | HUF | 615 | 615 |
| OTP Bank Plc. | Retail bond | OTP 2014/IX | 13/09/2013 | 13/09/2014 | HUF | 520 | 520 |
| OTP Bank Plc. | Corporate bond | OTP 2015/Dx | 19/03/2012 | 23/03/2015 | HUF | 423 | 423 |
| OTP Bank Plc. | Corporate bond | OTP 2014/Fx | 20/10/2011 | 21/10/2014 | HUF | 328 | 328 |
| OTP Bank Plc. | Corporate bond | OTP 2014/Gx | 21/12/2011 | 31/12/2014 | HUF | 320 | 320 |
| OTP Bank Plc. | Retail bond | OTP 2014/X | 11/10/2013 | 11/10/2014 | HUF | 290 | 290 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2014/XVI | 16/08/2013 | 16/08/2014 | EUR | 10,211,200 | 3,167 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2014/XIX | 27/09/2013 | 27/09/2014 | EUR | 8,201,300 | 2,544 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2014/XXI | 31/10/2013 | 31/10/2014 | EUR | 8,034,800 | 2,492 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2014/XXVIII | 13/09/2013 | 13/09/2014 | EUR | 7,768,300 | 2,410 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/I | 20/12/2013 | 10/01/2015 | EUR | 6,983,900 | 2,166 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2014/XXVII | 30/08/2013 | 30/08/2014 | EUR | 6,815,600 | 2,114 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2014/XX | 11/10/2013 | 11/10/2014 | EUR | 6,637,000 | 2,059 |
| OTP Bank Plc. | Retail bond | OTP DC EUR 140930 | 30/06/2014 | 30/09/2014 | EUR | 6,175,200 | 1,915 |
| OTP Bank Plc. | Retail bond | OTP DC USD 140930 | 30/06/2014 | 30/09/2014 | USD | 7,235,700 | 1,643 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2014/XV | 26/07/2013 | 26/07/2014 | EUR | 5,060,600 | 1,570 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/II | 17/01/2014 | 31/01/2015 | EUR | 4,959,500 | 1,538 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/XI | 23/05/2014 | 06/06/2015 | EUR | 4,675,300 | 1,450 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2014/XXII | 15/11/2013 | 15/11/2014 | EUR | 4,546,300 | 1,410 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/III | 31/01/2014 | 14/02/2015 | EUR | 4,517,000 | 1,401 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/VIII | 11/04/2014 | 25/04/2015 | EUR | 4,396,200 | 1,364 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/IV | 14/02/2014 | 28/02/2015 | EUR | 4,125,200 | 1,280 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/VI | 14/03/2014 | 28/03/2015 | EUR | 3,992,200 | 1,238 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/V | 28/02/2014 | 14/03/2015 | EUR | 3,431,100 | 1,064 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/XII | 06/06/2014 | 20/06/2015 | EUR | 2,763,700 | 857 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2014/XIV | 12/07/2013 | 12/07/2014 | EUR | 2,713,500 | 842 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/IX | 18/04/2014 | 02/05/2015 | EUR | 1,004,200 | 311 |
| OTP Bank Plc. | Retail bond | OTP EUR 1 2015/VII | 21/03/2014 | 04/04/2015 | EUR | 848,000 | 263 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2015/IX | 10/05/2013 | 10/05/2015 | EUR | 734,500 | 228 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2014/XXVII | 31/08/2012 | 31/08/2014 | EUR | 455,400 | 141 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2014/XXIV | 07/12/2012 | 07/12/2014 | EUR | 410,000 | 127 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2015/XI | 07/06/2013 | 07/06/2015 | EUR | 390,300 | 121 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2014/XXIII | 23/11/2012 | 23/11/2014 | EUR | 373,300 | 116 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2014/XXV | 21/12/2012 | 21/12/2014 | EUR | 364,100 | 113 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2014/XXI | 26/10/2012 | 26/10/2014 | EUR | 357,100 | 111 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2015/X | 24/05/2013 | 24/05/2015 | EUR | 355,700 | 110 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2015/VII | 05/04/2013 | 05/04/2015 | EUR | 313,700 | 97 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2014/XXVIII | 14/09/2012 | 31/08/2014 | EUR | 306,100 | 95 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2015/VIII | 19/04/2013 | 19/04/2015 | EUR | 299,400 | 93 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2015/XIII | 28/06/2013 | 28/06/2015 | EUR | 274,200 | 85 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2015/V | 01/03/2013 | 01/03/2015 | EUR | 263,100 | 82 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2014/XIX | 28/09/2012 | 28/09/2014 | EUR | 249,300 | 77 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2014/XV | 03/08/2012 | 03/08/2014 | EUR | 216,800 | 67 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2014/XX | 12/10/2012 | 12/10/2014 | EUR | 215,100 | 67 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2015/XII | 21/06/2013 | 21/06/2015 | EUR | 210,600 | 65 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2014/XXII | 09/11/2012 | 09/11/2014 | EUR | 204,400 | 63 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2015/VI | 22/03/2013 | 22/03/2015 | EUR | 197,600 | 61 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2014/XVI | 17/08/2012 | 17/08/2014 | EUR | 168,700 | 52 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2014/XIV | 13/07/2012 | 13/07/2014 | EUR | 167,100 | 52 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2015/II | 25/01/2013 | 25/01/2015 | EUR | 165,200 | 51 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2015/I | 11/01/2013 | 11/01/2015 | EUR | 161,200 | 50 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2015/III | 01/02/2013 | 01/02/2015 | EUR | 158,100 | 49 |
| OTP Bank Plc. | Retail bond | OTP EUR 2 2015/IV | 15/02/2013 | 15/02/2015 | EUR | 146,600 | 45 |
| OTP Mortgage Bank | Mortgage bond | OJB2014 J | 17/09/2004 | 17/09/2014 | HUF | 35 | 35 |
| OTP Mortgage Bank | Mortgage bond | OJB2015 I | 10/06/2005 | 10/06/2015 | HUF | 3,242 | 3,242 |
| OTP Mortgage Bank | Mortgage bond | OJB2015 II | 17/05/2012 | 17/05/2015 | HUF | 0 | 0 |
| OTP Mortgage Bank | Mortgage bond | OJB2015 J | 28/01/2005 | 28/01/2015 | HUF | 44 | 44 |
| OTP Mortgage Bank | Mortgage bond | OMB2014 I | 15/12/2004 | 15/12/2014 | EUR | 198,240,000 | 61,492 |
| OTP Mortgage Bank | Mortgage bond | OMB2014 II | 02/08/2011 | 10/08/2014 | EUR | 15,500,000 | 4,808 |
| OTP Mortgage Bank | Mortgage bond | OMB2015 I | 30/08/2012 | 06/03/2015 | EUR | 5,000,000 | 1,551 |

| Issuer | Type of security | Security name | Date of issue | Date of maturity | Ccy | Outstanding consolidated debt (in original currency or HUF million) 30/06/2014 | Outstanding consolidated debt (in HUF million) 30/06/2014 |
|---------------------|------------------|---------------|---------------|------------------|-----|--|---|
| OTP Banka Slovensko | Mortgage bond | OTP XX. | 30/03/2010 | 30/03/2015 | EUR | 0 | 0 |
| OTP Banka Slovensko | Mortgage bond | OTP XXIII. | 29/09/2010 | 29/09/2014 | EUR | 0 | 0 |
| OTP Bank Russia | Corporate bond | OTPRU 14/07 | 02/08/2011 | 29/07/2014 | RUR | 5,000,000,000 | 33,450 |
| OTP Bank Russia | Corporate bond | OTPRU 14/10 | 03/11/2011 | 30/10/2014 | RUR | 1,118,819,000 | 7,485 |
| OTP Bank Russia | Corporate bond | OTPRU 15/03 | 06/03/2012 | 03/03/2015 | RUR | 259,706,000 | 1,737 |

RELATED-PARTY TRANSACTIONS

The compensation of key management personnel, such as the members of the Board of Directors, members of the Supervisory Board, key employees of the Bank and its major subsidiaries involved in the decision-making process in accordance with the compensation categories defined in IAS 24 Related party disclosures, is summarised below.

| Compensations (in HUF million) | 1H 2014 | 1H 2015 | Y-o-Y | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
|--|--------------|----------------|-------------|----------------|----------------|----------------|--------------|--------------|
| Total | 7,591 | 4,933 | -35% | 5,225 | 2,384 | 2,549 | 7% | -51% |
| Short-term employee benefits | 5,814 | 3,480 | -40% | 4,423 | 1,684 | 1,796 | 7% | -59% |
| Share-based payment | 1,264 | 1,138 | -10% | 539 | 569 | 569 | 0% | 6% |
| Other long-term employee benefits | 425 | 294 | -31% | 235 | 110 | 184 | 67% | -22% |
| Termination benefits | 88 | 21 | -76% | 28 | 21 | 0 | | |
| Redundancy payments | 0 | 0 | | 0 | 0 | 0 | | |
| | 2014 | 1H 2015 | YTD | 2Q 2014 | 1Q 2015 | 2Q 2015 | Q-o-Q | Y-o-Y |
| Loans provided to companies owned by members of the management ¹ or their family members (normal course of business) | 13,357 | 18,750 | 40% | 41,204 | 12,435 | 18,750 | 51% | -54% |
| Credit lines of the members of Board of Directors and the Supervisory Board and their close family members (at normal market conditions) | 334 | 283 | -15% | 523 | 349 | 283 | -19% | -46% |
| Commitments to extend credit and guarantees | 15,690 | 15,767 | 0% | 859 | 15,758 | 15,767 | 0% | |
| Loans provided to unconsolidated subsidiaries | 1,304 | 1,561 | 20% | 1,026 | 1,330 | 1,561 | 17% | 52% |

¹ Members of the Board of Directors and the Supervisory Board, senior officers and the auditor of the company

SUPPLEMENTARY DATA

FOOTNOTES OF THE TABLE 'CONSOLIDATED AFTER TAX PROFIT BREAKDOWN BY SUBSIDIARIES (IFRS)

General note: regarding OTP Core and other subsidiaries, profit after tax is calculated without received dividends and net cash transfers. Dividends and net cash transfers received from non-group member companies are shown on a separate line in one sum in the table, regardless to the particular receiver or payer group member company.

(1) OTP Core, Corporate Centre and foreign banks aggregated, excluding one-timers.

(2) OTP Core is an economic unit for measuring the result of core business activity of OTP Group in Hungary. Financials of OTP Core are calculated from the partially consolidated IFRS financial statements of the companies engaged in OTP Group's underlying banking operation in Hungary. These companies include OTP Bank Hungary Plc., OTP Mortgage Bank Ltd, OTP Building Society Ltd, OTP Factoring Ltd, OTP Financial Point Ltd., and companies providing intragroup financing. The consolidated accounting results of these companies are segmented into OTP Core and Corporate Centre. Latter is a virtual entity.

(3) Within OTP Group, the Corporate Centre acts as a virtual entity established by the equity investment of OTP Core for managing the wholesale financing activity for all the subsidiaries within OTP Group but outside OTP Core. Therefore the balance sheet of the Corporate Centre is funded by the equity and intragroup lending received from OTP Core plus the subordinated debt and senior notes arranged by OTP Bank under its running EMTN program. From this funding pool, the Corporate Centre is to provide intragroup lending to, and hold equity stakes in OTP subsidiaries outside OTP Core. Main subsidiaries financed by Corporate Centre are as follows: Hungarians: Merkantil Bank Ltd, Merkantil Car Ltd, Merkantil Leasing Ltd, OTP Real Estate Leasing Ltd, OTP Fund Management Ltd, OTP Real Estate Fund Management Ltd, OTP Life Annuity Ltd; foreigners: banks, leasing companies, factoring companies.

(4) The profit impact of the repurchase from the perpetual EUR 500 million subordinated Notes series executed in 4Q 2013 was eliminated from the performance of both parties, OTP Bank (Hungary) and OTP Bank Russia, since the transaction had no direct impact on consolidated earnings. The pre-tax gain realised on the perpetual EUR 500 million subordinated Notes transaction within the Group in 3Q 2014 was eliminated from the performance of OTP Bank Russia.

(5) From 4Q 2008 figures are based on the aggregated financial statements of OTP Bank JSC and LLC OTP Leasing Ukraine, from 4Q 2009 the result of LLC OTP Factoring Ukraine was also aggregated, while in 4Q 2010 the statement of recognised income and balance sheet of LLC OTP Credit was also added.

(6) From 3Q 2010, statements are based on the aggregated financials of DSK Group and the newly

established Bulgarian collection company, OTP Factoring Bulgaria LLC. DSK Group balance sheet contains the loans sold to the factoring company at before sale gross value and the related provisions as well.

(7) Net earnings are adjusted with the result of CIRS swap transactions executed with OTP Bank Hungary in relation to interbank financing. Before transfer balance sheet numbers are displayed. From 2Q 2010 the statement of recognised income and balance sheet of OTP Faktoring SRL was included.

(8) Including the financial performance of OTP Factoring Serbia d.o.o from 4Q 2010. Banca Millennium was consolidated into OBR's results from 1Q 2015.

(9) Banco Popolare Croatia was consolidated into OBH's results from 2Q 2014. From 1Q 2015 including the financial result and volumes of OTP Faktoring d.o.o.

(10) From 2011 on the balance sheet contains consolidated data of OTP Banka Slovensko and OTP Faktor Slovensko s.r.o., adjusted for loans sold to OTP Bank Plc. and OTP Factoring Ltd., and the related interbank financing in the net amount of the sold loans. The recoveries of sold loans to OTP Faktoring are recognised in the P&L accounts as risk cost decreasing elements since 2011. From 2012 on P&L data and related indices are adjusted for the special banking tax and the Slovakian Deposit Protection Fund contributions being introduced again in 2014.

(11) Including the financial performance of OTP Factoring Montenegro d.o.o.

(12) Aggregated after tax profit of Merkantil Bank and Merkantil Car without dividends, net cash transfer and provisioning for investments in subsidiaries.

(13) From 4Q 2009: OTP Leasing Romania IFN S.A. (Romania), Z plus d.o.o. (Croatia) (until 3Q 2011), OTP Leasing d.d. (Croatia), DSK Leasing AD (Bulgaria).

(14) LLC AMC OTP Capitol (Ukraine) and OTP Asset Management SAI S.A. (Romania), DSK Asset Management (Bulgaria).

(15) HIF Ltd. (United Kingdom), OTP Faktoring Slovensko (Slovakia) (until 1Q 2011), OTP Buildings (Slovakia), OTP Real Slovensko (Slovakia), Velvin Ventures Ltd. (Belize), Debt Management Project 1 Montenegro d.o.o. (Montenegro), R.E. Four d.o.o., Novi Sad (Serbia), SC Aloha Buzz SRL, SC Favo Consultanta SRL, SC Tezaur Cont SRL (Romania), Cresco d.o.o. (Croatia).

(16) Total Hungarian subsidiaries: sum of the adjusted after tax results of Hungarian group members, Corporate Centre and related eliminations.

(17) Total Foreign subsidiaries: sum of the adjusted after tax profits of foreign subsidiaries and one-off items (after tax).

CALCULATION OF ADJUSTED LINES OF IFRS PROFIT AND LOSS STATEMENTS PRESENTED IN THE REPORT

In order to present Group level trends in a comprehensive way in the Interim Management Report, the presented consolidated and separate profit and loss statements of the Report were adjusted in the following way, and the adjusted P&Ls are shown and analysed in the Report. Consolidated accounting figures together with Separate accounting figures of OTP Bank are still disclosed in the Financial Data section of the Report.

Adjustments:

- As non-recurring results, the after tax effect of the following items are shown separately on the Statement of Recognised Income: received dividends, received and paid cash transfers, goodwill write-offs, the tax shield effect of investment write-offs, special tax on financial institutions, the one-timer payment compensating the underperformance of the financial transaction tax in 2013, the fine imposed by the Hungarian Competition Authority in 4Q 2013, the corporate tax impact of the transfer of general risk reserves to retained earnings, the effect of acquisitions, the actual and expected one-off impact of regulatory changes related to consumer contracts in Hungary, the risk cost created toward Crimean exposures from 2Q 2014, the risk cost related toward exposure to Donetsk and Luhansk from 3Q 2014, the revaluation of reverse mortgage portfolio of OTP Life Annuity Ltd. simultaneous with regulatory changes, and the net loss from early repayment of FX mortgage loans in Hungary. Beside the Slovakian banking levy, from 1Q 2014 the total amount of the special banking tax includes and the Slovakian Deposit Protection Fund contributions being introduced again in 2014.
- Other non-interest income elements stemming from provisioning release in connection with provisions on loans originated before the acquisitions of the subsidiaries have been reclassified to and deducted from the volume of provisions for possible loan losses in the income statement.
- From 2Q 2014 OTP Bank's share in the change in the shareholders' equity of companies consolidated with equity method is reclassified from the After tax dividends and net cash transfers line to the Net other non-interest result (adj.) without one-offs line.
- Other non-interest income is shown together with gains/losses on real estate transactions, but without the above mentioned income from the release of pre-acquisition provisions and without received cash transfers. However other non-interest expenses stemming from non-financial activities are added to the adjusted net other non-interest income line, therefore the latter incorporates the net amount of other non-interest income from non-financial activities.
- Out of other expenses, other provisions are deducted and shown separately as other risk costs in the adjusted income statement. Other provisions contain provisioning on off-balance sheet liabilities and on legal contests, provisioning on securities, shares and other investments as well as provisioning on other assets.
- Other administrative expenses have been adjusted in the following way in order to create a category comprising administrative cost items exclusively. Other costs and expenses and other non-interest expenses were included into the adjusted Other non-interest expenses. At the same time, the following cost items were excluded from adjusted other non-interest expenses: paid cash transfers – except for movie subsidies and cash transfers to public benefit organisations –, Other non-interest expenses stemming from non-financial activities, Special tax on financial institutions and the one-timer payment compensating the underperformance of the financial transaction tax.
- From 4Q 2010 onwards, the fee expenses paid by Merkantil Group to car dealers ('dealer fees') were registered as interest expense in the accounting income statement. Earlier this item had been booked as fee expense. In order to create a comparable time series, since 4Q 2010 dealer fees have been reclassified from net interest income to net fees and commissions – both on the consolidated and on a standalone level.
- Within the aggregated income statement of Merkantil Bank and Car, other risk cost related to leasing companies – as investments of the Merkantil Group – is eliminated. The reason behind is that this provisioning is eliminated in the consolidated income statement of OTP Group, and only the net result of the leasing companies is making part of OTP Group's consolidated net earnings.
- Performing indicators such as cost/income ratio, net interest margin, risk cost to average gross loans as well as ROA and ROE ratios are calculated on the basis of the adjusted profit and loss statement, excluding adjustment items such as received dividends and net cash transfers, goodwill write-offs, the tax shield effect of investment write-offs, special tax on financial institutions, the one-timer payment compensating the underperformance of the financial transaction tax in 2013, the fine imposed by the Hungarian Competition Authority in 4Q 2013, the corporate tax impact of the transfer of general risk reserves to retained earnings, the effect of Banco Popolare Croatia acquisitions, the actual and expected one-off impact of regulatory changes related to consumer contracts in Hungary, the risk cost created toward Crimean exposures from 2Q 2014, the risk cost related toward exposure to Donetsk and Luhansk from 3Q 2014, the revaluation of reverse mortgage portfolio of OTP Life Annuity Ltd. simultaneous with regulatory changes, and the net loss from early repayment of FX mortgage loans in Hungary.
- OTP Group is hedging the revaluation result of the FX provisions on its FX loans by keeping hedging open FX positions. In the accounting statement of

recognized income, the revaluation of FX provisions is part of the risk costs (within line “Provision for loan losses”) and Other provisions, whereas the revaluation result of the hedging open FX positions is made through other non-interest income (within line “Foreign exchange result, net”). The two items have the same absolute amount but an opposite sign. As an adjustment to the accounting statement of income, these items are eliminated from the adjusted P&L. By modifying only the structure of the income statement, this correction does not have any impact on the bottom line net profits.

- In 3Q 2012 and in 2Q 2013, seven subsidiaries of OTP Real Estate Ltd. were for the first time consolidated into OTP Group. The cumulated loss of the companies’ previous operation was recognised as Other expenses in the accounting P&L, while loan loss and other provisioning earlier made by OTP Bank and OTP Real Estate in relation to these companies were released. By influencing only the structure of the income statement, the net effect of these two entries was neutral to consolidated net earnings. As an adjustment to the accounting statement of income, these items are eliminated from the adjusted P&L.
 - Tax deductible transfers paid by Hungarian group members from 3Q 2012 were reclassified from Other non-interest expenses to Corporate income tax. As a result, the net P&L effect of the transfers (i.e. the paid transfer less the related tax allowances) is recognised in the corporate income tax line of the adjusted P&L.
 - From 2012 credit institutions’ contribution tax was recognised in the accounting P&L of OTP Group and OTP Core as OTP Core’s burden share in the fixed exchange rate scheme provided to Hungarian FX mortgage debtors. The paid contribution tax equals 50% of the forgiveness provided on the interest payments of the clients. In the adjusted P&L
- the contribution tax is reclassified from other (administrative) expenses and to a lesser extent from other risk cost to net interest income.
 - The financial transaction tax paid from the beginning of 2013 in Hungary is reclassified from other (administrative) expenses to net fee and commission income, both on consolidated and OTP Core level.
 - Due to regulatory changes related to consumer contracts in Hungary the financial settlement with clients and the effect of the conversion of FX mortgage loans was recognized within the 1Q 2015 and 2Q 2015 accounting P&L affecting the net interest income, net fees and commissions, foreign exchange gains (net), net other non-interest result, other non-interest expenses and other risk cost lines. These items booked in these periods were eliminated from the affected lines and were shown separately among adjustment items on consolidated level, as opposed to the estimate on the one-off impact of regulatory changes related to consumer contracts which was booked on the other risk cost line in the accounting P&L.
 - The revaluation result booked on Other provisions line due to regulatory changes related to FX mortgage loans in Hungary were moved to the Foreign exchange result line in 4Q 2014.
 - Within the report, FX-adjusted statistics for business volume developments and their product breakdown are disclosed, too. For FX adjustment, the closing cross currency rates for the current period were used to calculate the HUF equivalent of loan and deposit volumes in the base periods. In Hungary in case of FX mortgage loans converted into HUF in 1Q 2015 pursuant to the Act No. LXXVII of 2014 the fixed FX rates stipulated by the law were used for the FX adjustment. Thus the FX adjusted volumes will be different from those published earlier.

ADJUSTMENTS OF CONSOLIDATED IFRS P&L LINES

| in HUF million | 1Q 14 | 2Q 14 | 1H 14 | 3Q 14 | 4Q 14 Audited | 2014 Audited | 1Q 15 | 2Q 15 | 1H 15 |
|--|-----------------|----------------|-----------------|----------------|------------------|-----------------|-----------------|----------------|-----------------|
| Net interest income | 164,421 | 157,506 | 321,927 | 158,148 | 156,024 | 636,099 | 141,741 | 141,147 | 282,887 |
| (-) Agent fees paid to car dealers by Merkantil Group | -568 | -514 | -1,082 | -468 | -496 | -2,047 | -454 | -929 | -1,382 |
| (+) Credit institutions' contribution tax paid in relation to the fixed exchange rate scheme | -2,819 | -227 | -3,046 | 23 | 224 | -2,798 | -232 | 0 | -232 |
| (+) Other risk costs recognised in relation to the fixed exchange rate scheme | -14 | 9 | -5 | 4 | 1 | 0 | 0 | 0 | 0 |
| (-) One-off impact of regulatory changes related to consumer contracts in Hungary | | | | | | | -85 | 2,098 | 2,013 |
| Net interest income (adj.) with one-offs | 162,157 | 157,802 | 319,959 | 158,643 | 156,746 | 635,348 | 142,048 | 139,978 | 282,026 |
| (-) Revaluation result of FX swaps at OTP Core (booked within net interest income) | -296 | -454 | -749 | -1,023 | 948 | -824 | -679 | - | -679 |
| Net interest income (adj.) without one-offs | 162,453 | 158,255 | 320,708 | 159,666 | 155,798 | 636,172 | 142,727 | 139,978 | 282,705 |
| Net fees and commissions | 52,501 | 52,910 | 105,411 | 53,253 | 56,992 | 215,656 | 49,142 | 55,168 | 104,310 |
| (+) Agent fees paid to car dealers by Merkantil Group | -568 | -514 | -1,082 | -468 | -496 | -2,047 | -454 | -929 | -1,382 |
| (+) Financial Transaction Tax | -9,892 | -10,913 | -20,806 | -11,207 | -12,016 | -44,029 | -11,395 | -10,880 | -22,276 |
| (-) One-off impact of regulatory changes related to consumer contracts in Hungary | | | | | | | | -539 | -539 |
| Net fees and commissions (adj.) | 42,040 | 41,482 | 83,523 | 41,577 | 44,479 | 169,579 | 37,293 | 43,898 | 81,191 |
| Foreign exchange result | 65,732 | 21,942 | 87,673 | 23,783 | 45,462 | 156,918 | 93,329 | -14,947 | 78,383 |
| (-) Revaluation result of FX positions hedging the revaluation of FX provisions | 64,576 | 16,045 | 80,621 | 18,112 | 45,470 | 144,203 | 89,413 | -21,675 | 67,737 |
| (+) Revaluation result booked on Other risk cost line due to regulatory changes related to FX mortgage loans in Hungary | | | | | -1,428 | -1,428 | 0 | 0 | 0 |
| (-) One-off impact of regulatory changes related to consumer contracts in Hungary | | | | | | | | 1,321 | 1,321 |
| Foreign exchange result (adj.) with one-offs | 1,155 | 5,897 | 7,052 | 5,670 | -1,436 | 11,287 | 3,917 | 5,408 | 9,325 |
| Foreign exchange result (adj.) without one-offs | 1,155 | 5,897 | 7,052 | 5,670 | -1,436 | 11,287 | 3,917 | 5,408 | 9,325 |
| Gain/loss on securities, net | 851 | 4,851 | 5,703 | 771 | 438 | 6,911 | 4,059 | 538 | 4,597 |
| Gain/loss on securities, net (adj.) with one-offs | 851 | 4,851 | 5,703 | 771 | 438 | 6,911 | 4,059 | 538 | 4,597 |
| (-) Revaluation result of the treasury share swap agreement (booked as Gain on securities, net (adj.) at OTP Core) | 63 | 345 | 408 | -2 | 17 | 423 | 352 | 78 | 430 |
| Gain/loss on securities, net (adj.) without one-offs | 788 | 4,507 | 5,295 | 773 | 421 | 6,489 | 3,707 | 460 | 4,167 |
| Gains and losses on real estate transactions | 449 | 343 | 791 | -20 | -37 | 734 | 484 | 644 | 1,129 |
| (+) Other non-interest income | 4,133 | 6,379 | 10,512 | 3,466 | -332 | 13,645 | 4,191 | 4,741 | 8,932 |
| (-) Received cash transfers | 0 | 34 | 35 | -32 | 2 | 5 | 0 | 2 | 3 |
| (-) Non-interest income from the release of pre-acquisition provisions | 24 | 274 | 298 | 398 | 563 | 1,260 | 368 | 2,643 | 3,010 |
| (+) Other other non-interest expenses | -811 | -1,650 | -2,461 | -1,278 | -3,928 | -7,666 | -137,729 | -27,953 | -165,682 |
| (+) Change in shareholders' equity of companies consolidated with equity method | | 683 | 683 | 255 | 710 | 1,648 | 237 | 490 | 727 |
| (-) Badwill booked in relation to acquisitions | | 4,508 | 4,508 | 55 | 0 | 4,563 | 1,845 | 0 | 1,845 |
| (-) One-off impact of regulatory changes related to consumer contracts in Hungary | | | | | | | -136,832 | -26,119 | -162,951 |
| Net other non-interest result (adj.) with one-offs | 3,747 | 938 | 4,685 | 2,002 | -4,153 | 2,534 | 1,802 | 1,396 | 3,198 |
| (-) Gain on the repurchase of own Upper and Lower Tier2 Capital (booked as Net other non-interest result (adj.) at OTP Core and at the Corporate Centre) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net other non-interest result (adj.) without one-offs | 3,747 | 938 | 4,685 | 2,002 | -4,153 | 2,534 | 1,802 | 1,396 | 3,198 |
| Provision for loan losses | -133,359 | -86,725 | -220,085 | -91,113 | -135,632 | -446,830 | -151,153 | -27,142 | -178,295 |
| (+) Non-interest income from the release of pre-acquisition provisions | 24 | 274 | 298 | 398 | 563 | 1,260 | 368 | 2,643 | 3,010 |
| (-) Revaluation result of FX provisions | -64,576 | -16,045 | -80,621 | -18,112 | -45,470 | -144,203 | -88,402 | 21,943 | -66,460 |
| (-) Risk cost created toward Crimean exposures from 2Q 2014 | | -9,267 | -9,267 | -80 | 394 | -8,953 | 68 | 20 | 88 |
| (-) Risk cost created toward exposures to Donetsk and Luhansk from 3Q 2014 | | | | -7,816 | -21,087 | -28,903 | -1,307 | -1,249 | -2,555 |
| Provision for loan losses (adj.) | -68,759 | -61,140 | -129,898 | -64,706 | -68,907 | -263,511 | -61,145 | -45,213 | -106,358 |
| After tax dividends and net cash transfers | -1,218 | -1,911 | -3,128 | 130 | -4,483 | -7,481 | -4,406 | -1,606 | -6,011 |
| (-) Sponsorships, subsidies and cash transfers to public benefit organisations | -1,163 | -5,665 | -6,828 | -156 | -5,293 | -12,277 | -4,645 | -4,601 | -9,245 |
| (-) Dividend income of swap counterparty shares kept under the treasury share swap agreement | | 2,957 | 2,957 | 0 | 0 | 2,957 | 0 | 2,433 | 2,433 |
| (-) Change in shareholders' equity of companies consolidated with equity method | | 683 | 683 | 255 | 710 | 1,648 | 237 | 490 | 727 |
| After tax dividends and net cash transfers | -55 | 114 | 59 | 31 | 101 | 191 | 2 | 72 | 74 |

HALF-YEAR FINANCIAL REPORT – FIRST HALF 2015 RESULT

| in HUF million | 1Q 14 | 2Q 14 | 1H 14 | 3Q 14 | 4Q 14 Audited | 2014 Audited | 1Q 15 | 2Q 15 | 1H 15 |
|---|----------------|-----------------|-----------------|----------------|------------------|-----------------|----------------|----------------|-----------------|
| Depreciation | -10,379 | -32,660 | -43,040 | -11,709 | -11,198 | -65,946 | -9,953 | -10,811 | -20,764 |
| (-) Goodwill impairment charges (OTP banka Srbija (Serbia), OTP Bank JSC (Ukraine), OTP banka Hrvatska (Croatia), CKB (Montenegro)) | 0 | -22,225 | -22,225 | 0 | 0 | -22,225 | 0 | 0 | 0 |
| Depreciation (adj.) | -10,379 | -10,435 | -20,815 | -11,709 | -11,198 | -43,721 | -9,953 | -10,811 | -20,764 |
| Income taxes | 3,258 | 47,425 | 50,683 | -13,581 | 14,283 | 51,385 | 7,328 | -5,709 | 1,619 |
| (-) Corporate tax impact of goodwill/investment impairment charges | 0 | 10,628 | 10,628 | 0 | 6,582 | 17,210 | 0 | 2,701 | 2,701 |
| (-) Corporate tax impact of the special tax on financial institutions | 6,593 | 121 | 6,713 | 98 | 7 | 6,818 | 6,429 | 52 | 6,480 |
| (+) Tax deductible transfers | -336 | -4,797 | -5,133 | 3 | -4,605 | -9,734 | -2,938 | -4,378 | -7,316 |
| (-) Corporate tax impact of the badwill booked in relation to acquisitions | | -902 | -902 | -11 | 0 | -913 | -295 | 0 | -295 |
| (-) Corporate tax shield on previous losses of acquired banks | | 902 | 902 | 11 | 0 | 913 | 0 | 0 | 0 |
| (-) Corporate tax impact of provision on potential merger expenses | | 108 | 108 | 0 | 0 | 108 | 0 | 0 | 0 |
| (-) Corporate tax impact of the actual and expected one-off impact of regulatory changes related to consumer contracts in Hungary | | 40,467 | 40,467 | -5,911 | 2,908 | 37,464 | -931 | -2,071 | -3,002 |
| (-) Corporate tax impact of risk cost created toward Crimean exposures from 2Q 2014 | | 1,096 | 1,096 | -16 | -69 | 1,010 | 3 | 6 | 10 |
| (-) Corporate tax impact of risk cost created toward exposures to Donetsk and Luhansk from 3Q 2014 | | | | 1,020 | 2,347 | 3,367 | 134 | 196 | 330 |
| (-) Corporate tax impact of revaluation of reverse mortgage portfolio of OTP Life Annuity Ltd. simultaneous with regulatory changes | | | | | | | 1,299 | 0 | 1,299 |
| Corporate income tax (adj.) | -3,671 | -9,791 | -13,462 | -8,768 | -2,097 | -24,327 | -2,249 | -10,971 | -13,220 |
| Other operating expense, net | -3,972 | -227,890 | -231,862 | 10,727 | -11,771 | -232,906 | -9,433 | -12,943 | -22,376 |
| (-) Other costs and expenses | -1,735 | -1,248 | -2,983 | -1,002 | -2,369 | -6,354 | -10,461 | -1,345 | -11,807 |
| (-) Other non-interest expenses | -2,037 | -7,326 | -9,363 | -1,474 | -9,139 | -19,976 | -142,376 | -32,593 | -174,970 |
| (-) Other risk costs recognised in relation to the fixed exchange rate scheme | -14 | 9 | -5 | 4 | 1 | 0 | 0 | 0 | 0 |
| (-) Provision on potential merger expenses | | -539 | -539 | 0 | 0 | -539 | 0 | 0 | 0 |
| (-) Actual and expected one-off impact of regulatory changes related to consumer contracts in Hungary | 0 | -216,564 | -216,564 | 13,646 | 9,547 | -193,371 | 154,576 | 21,368 | 175,945 |
| (-) Revaluation result booked on Other risk cost line due to regulatory changes related to FX mortgage loans in Hungary | | | | | -1,428 | -1,428 | 0 | 0 | 0 |
| (-) Revaluation of reverse mortgage portfolio of OTP Life Annuity Ltd. simultaneous with regulatory changes (booked within other risk cost) | | | | | | | -6,838 | 0 | -6,838 |
| (-) Revaluation result of FX other provisions | | | | | | | -1,010 | -267 | -1,277 |
| Other provisions | -187 | -2,222 | -2,409 | -446 | -8,383 | -11,237 | -3,323 | -106 | -3,429 |
| Other administrative expenses | -85,631 | -49,395 | -135,026 | -49,360 | -52,025 | -236,411 | -81,927 | -47,874 | -129,801 |
| (+) Other costs and expenses | -1,735 | -1,248 | -2,983 | -1,002 | -2,369 | -6,354 | -10,461 | -1,345 | -11,807 |
| (+) Other non-interest expenses | -2,037 | -7,326 | -9,363 | -1,474 | -9,139 | -19,976 | -142,376 | -32,593 | -174,970 |
| (-) Paid cash transfers | -1,226 | -5,676 | -6,902 | -196 | -5,212 | -12,309 | -4,647 | -4,640 | -9,288 |
| (+) Film subsidies and cash transfers to public benefit organisations | -1,163 | -5,665 | -6,828 | -156 | -5,293 | -12,277 | -4,645 | -4,601 | -9,245 |
| (-) Other other non-interest expenses | -811 | -1,650 | -2,461 | -1,278 | -3,928 | -7,666 | -137,729 | -27,953 | -165,682 |
| (-) Special tax on financial institutions (recognised as other administrative expenses) | -35,986 | -548 | -36,535 | -445 | -31 | -37,011 | -35,173 | -235 | -35,408 |
| (-) Tax deductible transfers | -336 | -4,797 | -5,133 | 3 | -4,605 | -9,734 | -2,938 | -4,378 | -7,316 |
| (-) Credit institutions' contribution tax paid in relation to the fixed exchange rate scheme | -2,819 | -227 | -3,046 | 23 | 224 | -2,798 | -232 | 0 | -232 |
| (-) Financial Transaction Tax | -9,892 | -10,913 | -20,806 | -11,207 | -12,016 | -44,029 | -11,395 | -10,880 | -22,276 |
| (-) One-off impact of regulatory changes related to consumer contracts in Hungary | | | | | | | -9,312 | 0 | -9,312 |
| Other non-interest expenses | -39,496 | -39,821 | -79,318 | -38,892 | -43,259 | -161,470 | -37,983 | -38,327 | -76,310 |

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